



### PARTNER WITH US

The aim of the Soutar Career Centre at the Desautels Faculty of Management is to create the recruitment platform that best serves employers' and students' needs, fostering a long term, fruitful relationship with the business community. By working closely with employers, we can leverage the diversity of our student body to address the broad or specific organizational needs of businesses with tailored recruitment strategies.

We know that preparing our students to succeed professionally goes beyond academics, and so we actively engage them from the moment they enter the Faculty. In doing so, we emphasize accountability and integrity as well as encourage students to demonstrate their leadership and ability to impact their environment through a variety of student-initiated activities. This imparts the importance of substance and the importance of one's track record in building a rewarding career.

Partnering with Desautels translates into access to a ready source of outstanding talented and trained prospects. We invite you to learn about the ways we can support you in finding the best fit for your organization.

Partner with us to fuel your business with the right talent and help develop the leaders of tomorrow.

### Marie-José Beaudin

**Executive Director, Career Services** 



## **BACHELOR OF COMMERCE (BCom)**

With some of the most rigorous admission standards of undergraduate business programs worldwide (a minimum entering grade of 93%), only 10% of applicants are admitted into the Desautels Faculty of Management. The international outlook is reflected in the student body, where over 75 countries are represented in 30% of the undergraduates.

Interdisciplinary and international experiences in the BCom program are emphasized throughout the curriculum. Through experiential learning opportunities, such as interaction with industry leaders, participation in case competitions, and student-led extracurricular activities, our graduates acquire the relational, analytical, and teamwork skills to be successful in any organization. Students are simultaneously presented with the opportunity to enhance their academic experience by participating in exchange programs with leading business schools. In placing themselves in novel learning environments, students extend their boundaries and bring creative and enriched solutions to solve business challenges.

### THE NUMBERS ▼

ENROLMENT	
Total number of students	2,300
Graduates per year	550
International students	30%
Female students	<b>52</b> %
Minimum entering grade	93%

PLACEMENT - GEOGRAPHIC LOCATIONS	
Quebec	<b>51</b> %
Rest of Canada	35%
USA / International	14%

PLACEMENT - FUNCTIONAL AREAS	
Accounting	31%
Finance	27%
Consulting	6%
Marketing / Sales	14%
Other (Operations/Production, General Management, Human Resources, Information Technology, etc.)	22%



## MASTER OF BUSINESS ADMINISTRATION (MBA)

Our MBA students and graduates can make immediate, significant and lasting contributions to any organization. Leading companies benefit from their international perspective and experiences, exceptional leadership skills, and an integrated approach to problem solving.

The Desautels MBA reaches beyond conventional educational models and traditional business approaches to solve multi-disciplinary real world challenges.

The program is strengthened by the breadth of its student body. Students hail from every corner of the globe, come from a wide variety of cultures and backgrounds, and possess highly diversified educational and work-related experiences. Over the past five years, MBA students have come from over 60 countries. On average, 90% speak two or more languages. The typical MBA graduate has five or more years of practical business experience prior to joining the program. This is a student body open to challenges, ready to learn, and committed to success.

### THE NUMBERS ▼

ENROLMENT	
Total number of students	180
Graduates per year	90
International students	50%
Female students	30%
Average GMAT	<b>670</b> (among the highest in Canada)
Average years of work experience	5

PLACEMENT - GEOGRAPHIC LOCATIONS	
Quebec	54%
Rest of Canada	<b>32</b> %
USA / International	14%

PLACEMENT - FUNCTIONAL AREAS	
Finance	<b>32</b> %
Consulting	<b>21</b> %
Marketing / Sales	18%
General Management	18%
Other (Operations / Production, Human Resources, Information Technology, etc.)	11%



# BUILD YOUR BRAND AT DESAUTELS

The Soutar Career Centre has established a wide array of events through which employers engage top candidates. Recognizing that each organization has a unique timeline, events are scheduled year-round to increase your visibility on campus. The benefits are:

- · Attracting high-quality candidates.
- · Becoming familiar with the Faculty, extracurricular activities, and curriculum.
- · Introducing students to your organization.
- · Networking with top talent and future business leaders.
- · Helping students make a more informed career decision.



## PARTICIPATE IN ON-CAMPUS RECRUITMENT

Showcase your company to students, letting them know about your corporate culture, job opportunities, and a typical career path. Take the opportunity to inform students about your company and network with potential candidates, prior to shortlisting applicants for a formal interview.

## JOIN THE MENTORSHIP PROGRAM

We match successful business leaders and McGill alumni with students by area of concentration to provide them with insight into their chosen area of study, help develop their professional skill set, and hone their networking abilities. To date, there are 500 BCom mentors and 185 MBA mentors located all over the world. Contact our Mentorship Program managers to determine how you can become involved.

## BE PART OF ANNUAL CAREER FAIRS

The Desautels Faculty of Management holds an annual Montreal Career Fair in September that attracts over 800 management students, as well as an annual Toronto Career Event. These events offer the perfect opportunity for employers to increase visibility, promote job opportunities, and meet potential employees.





### OFFER INTERNSHIP OPPORTUNITIES

Providing internship opportunities has proven successful for the multitude of companies with whom we work specifically to fulfill short-term, temporary, or seasonal employment needs. Students benefit from hands-on industry experience while allowing your organization to evaluate them for full-time recruitment purposes.

### HOST A COMPANY TOUR

Fitting in with the corporate culture is an important part of a student's career decision making process. Organizing a company tour allows you to showcase your firm's culture and interact with students in the dynamics of your workplace.

### PARTICIPATE IN MOCK INTERVIEWS

Meet students and help them improve their interviewing skills by simulating a professional interview followed by constructive feedback.

## PARTICIPATE IN THE CAREER DISCOVERY SERIES (CDS)

The CDS consists of a series of industry specific workshops, panels, guest speakers, and company presentations held throughout the year. The goal of the CDS is to encourage reflection and incite students to explore a wide range of career paths in a variety of disciplines and academic streams.

### ACCESS STUDENT RESUMES

Upon registration with the Soutar Career Centre, you will have access to both BCom and MBA resume books. Resumes of students eligible for both internship and full-time opportunities are made available.

### RECEIVE TAILORED RECRUITMENT SERVICES

Let us know your objectives and we can cater a plan that suits your organization's human resource objectives.



### CONTACT THE SOUTAR CAREER CENTRE

### For first contact, please email:

Eva Cucinelli
Senior Employer Coordinator
eva.cucinelli@mcgill.ca
+1 (514) 398-4664

#### **Executive Director**

Marie-José Beaudin marie-jose.beaudin@mcgill.ca

#### **BCom**

Peg Brunelle Career Advisor (Marketing, International Management) peg.brunelle@mail.mcgill.ca

#### Danielle Dagenais

Career Advisor (Finance, Investment Banking, Investment Management) danielle.dagenais@mail.mcgill.ca

### Zahra Ladhani

Career Advisor (Accounting) and BCom Mentoring Program Manager zahra.ladhani@mcgill.ca

### Julia Riscaldino

Career Advisor (Consulting, Information Systems, Human Resources) julia.riscaldino@mcgill.ca

Johan Mady

BCom Business Developer and BCom Mentoring Program Manager johan.mady@mail.mcgill.ca

#### MBA

Catherine Awad Senior Advisor (MBA Career Management) catherine.awad@mcgill.ca

Sema Burney
Senior Advisor (MBA2 Career
Management)
sema.burney@mail.mcgill.ca

Jean-Pierre Interlino
MBA Business Developer
jean-pierre.interlino@mail.mcgill.ca

Fiona Macfarlane

MBA Business Developer and

MBA Mentoring Program Manager
fiona.macfarlane@mail.mcgill.ca

Jennifer Roman MBA Business Developer jennifer.roman@mail.mcgill.ca

Rachel Castellano Student Affairs and Events Coordinator rachel.castellano@mcgill.ca

Lourdes Machado Receptionist lourdes.machado@mcgill.ca

