

CURRICULUM VITAE

*Alain Pinsonneault
Imasco Chair of IS
James McGill Professor
Fellow of the Royal Society of Canada (FRSC)
Fellow of the AIS (FAIS)*

*Desautels Faculty of Management
McGill University
1001 Sherbrooke Street West, Montréal
Québec, Canada H3A 1G5*

*Alain.pinsonneault@McGill.ca
Tél: (514) 398-4905
Fax: (514) 398-3876*

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Personal Information

Citizenship	Canadian
Language	French and English

Education

Doctorate in Administration (Ph.D.) (MIS)	University of California Irvine, 1990
Master in Administrative Sciences (M.Sc.) (MIS)	École des Hautes Études Commerciales Montreal, 1986
Bachelor of Commerce (B.Comm.) (MIS/finance)	Concordia University Montreal, 1983

Administrative Positions and Responsibilities

Academic

11/2010	Fellow, Royal Society of Canada
01/2005-	James McGill Professor Faculty of Management McGill University
06/2005-	Director of the Executive MBA program Desautels Faculty of Management McGill University
02/2004-	Imasco Chair of IS Faculty of Management McGill University
02/2004-	Full Professor Faculty of Management McGill University
06/99 to 02/04	Imasco Professor of IS Associate Professor Faculty of Management McGill University
06/93 to 05/1999	Associate Professor (Tenured) École des Hautes Études Commerciales
06/97 to 05/99	Director of the Doctoral Program École des Hautes Études Commerciales

Editorial Board

Editorial board, *Journal of Management Information Systems*, 2014-
Senior Editor, *Information Systems Research*, 2008-2011
Editorial Board Member, *Organization Science*, 2005-
Associate Editor, *Journal of Information Technology and Education*, Senate Hall Academic Publishing, 2002-
Associate Editor, *Systèmes d'Information et Management*, 2005-2008.
Associate Editor, *Information Systems Research*, 2006-2007.
Associate Editor, *MIS Quarterly*, 2003-2007.
Member of the Editorial Committee, *Management International*, CETAI Publications, 1995-1998.
Associate Editor, *Informatization and the Public Sector*, Elsevier Science Publications, The Netherlands, 1990-1993.

Editor of Special Issues of Journals

Verter, V. and A. Pinsonneault, Eds., "Focused Issue on Integrative Health", *Infor*, 43 (4), November 2005.
Rivard, S. and A. Pinsonneault, Eds., "Les technologies de l'information et la transformation des organisations," *Revue Gestion*, 1997.
Pinsonneault, A., and S. Rivard, Eds., Les technologies de l'information et l'organisation, *Racines du savoir: Revue Gestion*, 1997.
Pinsonneault, A., Ed., Le télétravail, l'organisation et l'individu, *Revue Gestion*, 1996.

Conference Committees (member unless specified otherwise)

Conference Track co-chair, ICIS 2012
Conference co-chair, International Conference on Information Systems (ICIS), 2007, Montréal.
Local arrangement chair, WISE Conference, Montreal, 2007.
Program committee, International Federal for Information Processing Conf., Cleveland, Ohio, 2003-2005.
Program committee, Informing Science Conference System, Australia, 2003-2004.
Program committee, Central and East European Business Information Systems Conference, 2004.
Scientific committee, The Association of the Information and Management Conference, 2003,2004.
Program committee, Informing Science Conference System, Australia, 2003-2004.
Program committee, Information Management Resource Association Conference (IRMA), 2002-2004.
Program committee, International Conference on Information Systems (ICIS), New Orleans, 2001
Program committee, Conference for Information and Management, Montpellier, France, 2000.
Program committee, The International Conf. of Decision Support Systems, Lausanne, Suisse, 1995-1997.
Program committee, International Conference on Information Systems (ICIS), Amsterdam, 1995.
Dissertation Award Committee, International Conference on Information Systems (ICIS), 1995.
Program committee, International Conference on Information Systems (ICIS), Vancouver, 1994.
Division Chair, IS Division, Administrative Science Association of Canada (ASAC), Banff, 1993.
Program Chair, IS Division, Administrative Science Association of Canada (ASAC), Québec, 1992.

Granting Agency Committees

Member of CRCCR (Canada Research Chair College of Reviewers), 2002-
Member of SSHRC Committee 5, doctoral grants, 2002-2004.
Member of FCAR/FQRSC Committee C1, master and doctoral grants, 1994-1996.

Academic/Research Positions and Honors

Honorary Positions

AIS Fellow, December 2014.
Distinguished visiting scholar, Shidler College of Business, University of Hawaii, January 2012.
Fellow of the Royal Society of Canada, 2010-
Hooker Distinguished Visiting Professor, McMaster University, October 2009.
James McGill Professor, McGill University, 2005-.

Imasco Chair of IS, McGill University, 2004-
Queen's University Distinguished Visiting Scholar, June 2004.

Research Awards

- Caya, O., Mortensen, M. and Pinsonneault, A., "Virtual Teams Demystified: An Integrative Model for Understanding Virtual Teams", *International Journal of Electronic Collaboration*, 9 (2), 2013. (Best Paper of the Year Award).
- Oh, H., Animesh, A., and Pinsonneault, A., 'Free vs. For a Fee: The Impact of Information Pricing Strategy on Word-of-Mouth via Social Media' ICIS Conference proceedings, December 2013 (Best paper award).
- Pinsonneault, A., Dakshinamoorthy, V., Reidel, K., and Tamblyn, R., 'The Impact of IT on Quality of Care: Evaluation of an integrated chronic disease management system', Hawaii International Conference on Systems Sciences, Maui, Hawaii, January 2012, (**Best paper award**).
- Addas, S. and Pinsonneault, A. "Information Technology Interruptions in Project Environments: A Preliminary Taxonomy and Performance Investigation," Human Computer Interface Workshop, ICIS 2010, St-Louis. (Best paper award).
- Caya, O., Bassellier, G., and Pinsonneault, A., "Virtual Team Common Knowledge: Construct Specification and Effect on Knowledge Integration," Best paper, CD-Rom proceedings, *International Conference on Information Systems*, 2008.
- Nazir, S. and Pinsonneault, A., 'Electronic Integration and Agility: A conceptual Framework,' Best Paper, AMCIS Conference, Toronto, August 2008.
- Pozzebon, M. and Pinsonneault, A., "Combining Social Shaping of Technology and Communicative Action Theory for Understanding Rhetorical Closure in IT", Best Paper Award, Emerald Literati Network Publications, 2007.
- Pozzebon, M. and Pinsonneault, A., "Combining Social Shaping of Technology and Communicative Action Theory for Understanding Rhetorical Closure in IT", Best Five Published Papers Award, Senior Scholars, ICIS 2007.
- Tomiuk, D. and Pinsonneault, A. "Using Relationship Theories for Web Site Design: Development of a Site-Communality Scale and Proposed Impact on Loyalty," AMCIS Conference Best Paper, Acapulco, August 2006.
- CD-ROM SNI Award, HEC, Montréal, 1997.
- Gaëtan Morin Research Award, HEC-Montreal, 1995.
- "Le Prix relève de l'excellence," section Organismes publics et para-publics, Association des diplômés, HEC-Montréal, 1993.
- "Le grand prix du jury," Association des diplômés, HEC-Montréal, 1993.
- "Person of the Week," La Presse Newspaper, Montréal, March 10, 1991.
- Best Dissertation Award, International Center for Information Technologies (ICIT) and MCI Communications, Washington, DC, USA, 1990.
- University of California Regents Best Dissertation Award, Graduate School of Management, University of California, Irvine, 1989.
- University of California Regents Best Student Research Paper Award, Graduate School of Management, University of California, Irvine, 1988.

Keynote and Distinguished Scholar Conferences

- Pinsonneault, A., "Myths and Realities of the Business Value of IT," Shindler Scholar, University of Hawaii at Manoa, January 24th 2012.
- Pinsonneault, A., "Myths and Realities of the Business Value of IT," Distinguished Visiting Scholar, McMaster University, October 23rd 2009.
- Pinsonneault, A., "How Real is Virtual World, Keynoter, 7th International HR & Entrepreneurship Conference, Hangzhou, China, May 2009.
- Pinsonneault, A. and Caya, O., "Managing Virtual Teams for Performance", Conference Board of Canada, Canadian Council for Chief Information Officers, February 4th, 2009.

- Pinsonneault, A. "Myths and Realities of IT Impacts" Keynote, ENPAD Conference, Brazil, September 2006.
- Pinsonneault, A., "Patterns of ERP Implementation", Keynote, ERP Jordanas Conference, Madrid, Spain, October 2006.
- Pinsonneault, A., "The Myths and Realities of IT and Organizations," Keynote, Administrative Science Association of Canada, IS Division, Toronto May 2005.
- Pinsonneault, A. "Perspectives on IT Impacts Research" Distinguished Visiting Scholar, Queen's University, June 16th 2004.
- Pinsonneault, A., "Information Technology and Organizations: Thirty Years of Research," Keynote, International Conference: New Orientations in Economic Informatics in Support of the Economy and Business, Cluj-Napoca, Romania, June 7, 2001.
- Pinsonneault, A., "Teaching Information Technology: Curriculum and Pedagogical Issues," Keynote, International Workshop: New Orientations in Economic Informatics in Support of the Economy and Business, Cluj-Napoca, Romania, June 8, 2001.
- Pinsonneault, A., "Organizational Downsizing: Exploring the Role of Information Technology," Distinguished Speaker, Virginia Technology Institute, May 2000.
- Pinsonneault, A., "L'impact des technologies de l'information sur la gestion et les employés," Keynote, 55th Conference, Association de Relations Industrielles du Québec, 2000.
- Pinsonneault, A., "L'impact des réunions électroniques sur les groupes," Institut des Conseillers en Organisation et Méthodes (ICOM), Montreal, 1994.
- Pinsonneault, A., "Complémentarité des méthodes de recherches," Conference, Réussir une recherche universitaire," Keynote, Université de Sherbrooke, January 1994.
- Pinsonneault, A., "L'impact de l'utilisation de l'ordinateur sur le travail des gestionnaires," Conference, Stratégie 2000: La réalité d'aujourd'hui!, Keynote, L'institut des vérificateurs internes et l'Association des vérificateurs en informatique de Montréal, May 4th, 1993.
- Pinsonneault, A., "Les bénéfices de l'informatisation du travail des cadres," Keynote, Congrès des informaticiens municipaux du Québec, L'Estérelle, September 24th, 1992.
- Pinsonneault, A., "Les systèmes d'information: Mythes et réalités," Keynote, Congrès de l'Association des Hôpitaux du Québec, Montréal, April 23rd, 1992.
- Pinsonneault, A., "Les technologies de l'information et les cadres intermédiaires : une espèce en voie de disparition?" Keynote, Fédération de l'informatique du Québec, (FIQ), Montréal, October 30th, 1991.
- Pinsonneault, A., "Les technologies de l'information et les cadres intermédiaires," Keynote, Conférence de l'Association des Hôpitaux du Québec, Québec, November 27th, 1991.
- Pinsonneault, A., "Managing IT," Keynote speaker, Diner-conférence, Institut des conseillers en organisation et méthodes (ICOM), Montréal, September 25, 1991.
- Pinsonneault, A., "Les cadres intermédiaires et les technologies de l'information," Keynote, Conférence de la Société de Gestion du Réseau Informatique des Commissions Scolaires (GRICS), Montréal, November 6th, 1991.
- Pinsonneault, A., "Managing IT impacts," Keynote, Association Canadienne de la Gestion du Personnel des Services Publics (CGPSP), Ottawa, October 15th, 1991.

Research Grants

Current Grants (underline indicates the principal investigator)

- Pinsonneault, A., Animesh, A., Barki, H., Bassellier, G., Beaudry, A., Han, K., and Lapointe, L., Winning with IT in a Digital Economy, Fonds de Recherche sur la Société et la Culture du Québec, 2015-2019, \$313,280.
- Pinsonneault, A., Information Technology and Managerial Peripheral Vision: A Social Network Analysis, Social Sciences and Humanities Research Council of Canada, 2011-2014, \$107,700.
- Pinsonneault, A., Barki, H., Bassellier, G., Beaudry, A., Lapointe, L., and Oh, W., Managing Four Implementation Challenge to Maximize the Value of Information Technologies: A Slack Resources Approach, Fonds de Recherche sur la Société et la Culture du Québec, 2011-2015, \$482,240.

- Verter, V., Putman, M.L., Carter, M.W., Michalowski, W., Gendron, B., Gendreau, M., Blostein, S.D., and Pinsonneault, A., "Collaborative Research and Training Experience," NSERC, (2009-2014), 1,650,000\$
- Animesh, A. and Pinsonneault, A., "The impact of Online Sponsored Search Advertising on Consumer and Seller Strategies," Social Science Research Council of Canada, (2009-2012), \$83,725.
- Beaudry, A., Lapointe, L., Pinsonneault, A., and Rivard, S., "Moving Beyond Acceptance and Resistance: Developing a Repertoire and New Process Theory of User Reactions to IT, Social Science Research Council of Canada, (2009-2012), \$87,200.

Past Grants

- Pinsonneault, A., "Extracting the Business Value of IT Investments" Social Science Research Council of Canada, (2007-2010), 101,000\$
- Pinsonneault, A., Barki, H., Bassellier, G., Beaudry, A., Lapointe, L., Mortensen, M., Oh, W., "Maximizing the Business Value of Information Technologies," Fonds Québécois pour la Recherche sur la Société et la Culture, 2004-2009, 465,800\$.
- Tamblyn, R., Pinsonneault, A., Dubé, L., Ernst, P., Fuhrer, R., and Mayo, N., "Electronic Integration for the Management of Respiratory and Cardiovascular Diseases," CIHR, New Emerging Team Grants (2003-2009), \$1,499,466.
- Lau, F., Tamblyn, R., Pinsonneault, A., Hébert, M., Shepherd, M., Sebaldt, R., Grant, A., Leonard, K., Arocha, J., and Covvey, D., "A Collaborative Health Informatics Research Training Program," Canadian Institutes of Health Research (CIHR), (2002-2009), \$1,570,000.
- Oh, W., and Pinsonneault, A., 'Open Source Software', Social Science Research Council of Canada, (2006-2008), 64,508\$.
- Beaudry, A. and Pinsonneault, A., "Assessing User Adaptation to IT: A Coping Act Model", Social Sciences and Research Council of Canada (2003-2005), \$95,000.
- Taylor, L., Dubé, L., Pinsonneault, A., Tamblyn, R., and Verter, V., "Towards the Infusion of Technology-Supported Integration into Consumer, Professional and Management Practices: A Qualitative Multi-Level Analysis," Social Sciences and Humanities Research Council-Initiative for the New Economy (SSHRC/INE), (2002-2003), \$50,000.
- Dube, L., Joy, A., Lebel, J., Li, S., Mukherjee, A., Pinsonneault, A., and Vakratsas, D. " L'ingénierie des expériences hedoniques de consommation : Entre le monde réel et le monde virtuel' FQRSC, 2002-2005, \$161,250.
- Pinsonneault, A., "The Impact of Information Technology on Organization and Organization Slack: A Multi-Level Study," SSHRC (2001-2004), \$69,000.
- Barki, H. and Pinsonneault, A., "ERP Implementation: A Configurational Approach to Assessing Success," SSHRC (2001-2004), \$97,600.
- Tamlyn, R., Pinsonneault, A., Huang, A., Yale, J.F., Ernst, P., Larochelle, P., Grad, R. and Laurier, C., "Medical Office of the Twenty-First Century (MOXXI)," programme de Partenariat pour l'infrastructure de recherche en santé (PPICS), Health Canada (2001-2004), \$3.3 million.
- Pinsonneault, A., and Rivard, S., "L'impact des technologies de l'information sur le travail des gestionnaires," SSHRC (1997-2001), \$46,000.
- Rivard, S., Pinsonneault, A., McKeen, J., and Todd, P., "Information Technology, Productivity and Organizational Performance," Canada Post, (1995-2000), \$600,000.
- Gingras, L., Roy, M.C., and Pinsonneault, A., "Les composantes essentielles à la réussite d'un projet de réingénierie," Centre d'Étude Francophone de Recherche sur l'Informatisation des Organisations (CEFRIO) (1995-1996), \$155,340.
- Pinsonneault, A., "L'impact des technologies de l'information sur la performance organisationnelle," Formation de Chercheurs et Aide à la Recherche du Québec (FCAR) (1993-1997), \$42,000.
- Pinsonneault, A., and Rivard, S., "L'impact des technologies de l'information sur l'effectif et le rôle des cadres intermédiaires en contexte de mondialisation: une étude longitudinale," SSHRC (1992-1995), \$42,000.

- Pinsonneault, A., "L'impact des réunions électroniques sur les groupes ad hoc et avancés," HEC-Montreal (1993-1994), \$7,000.
- Rivard, S., Barki, H., Bernier, C., Pinsonneault, A., Saunders, D.M., and Talbot, J., "Étude d'un modèle de gestion de projets d'informatisation," SSHRC (1991-1994), \$123,451.
- Pinsonneault, A., and Rivard, S., "Étude de l'impact des technologies de l'information sur les rôles des cadres intermédiaires," CEFRIO (1991), \$5,000.
- Pinsonneault, A., "Étude de l'impact des technologies de l'information sur les rôles des cadres intermédiaires," HEC-Montreal (1990), \$4,000.
- Pinsonneault, A., and Rivard, S., "L'impact des technologies de l'information sur les rôles des cadres intermédiaires: Une étude empirique," CEFRIO (1990), \$46,180.

Publications

Articles in Refereed Journals

- Nevo, S., Nevo, D. and Pinsonneault, A., "A Temporally-Situated Self Agency Theory of IT Reinvention", Forthcoming, 2016, *MIS Quarterly*.
- Oh, H., Animesh, A., and Pinsonneault, A., "Free versus For a Fee: The Impact of Information Goods Pricing Strategy on the Pattern and Effectiveness of Word-of-Mouth via Social Media" Forthcoming, 2016, *MIS Quarterly*.
- Jha, S., Pinsonneault, A., and Dubé, L., "The Evolution of an ICT Platform-enabled Ecosystem for Poverty Alleviation: The Case of eKutir" Forthcoming, 2016, *MIS Quarterly*
- Addas, S. and Pinsonneault, A., 'IT Capabilities and NPD Performance: A Closer Look at the Mediating Role of Team Knowledge Processes, *Journal of Knowledge Management*, Forthcoming, 2016.
- Qu, W.G., Pinsonneault, A., Tomiuk, D., Wang, S. and Liu, Y., "The Impact of Social Trust on Open and Closed B2B E-commerce: A Europe-Based Study," *Information and Management*, 52, 2015, pp. 151-159.
- Rahrovani, Y., Addas, S. and Pinsonneault, A., "Exploring the Long Shadow of IT Innovation Adoption Decision on IT Value" accepted for publication, *Systèmes d'Information et Management*, 19 (4), 2014.
- Rahrovani, Y., Chan, Y., and Pinsonneault, A., 'Determinants of IS Planning Comprehensiveness,' *Communications of the AIS*, 34 (59), 2014, pp. 1133-1155.
- Rahrovani, Y., Kermanshah, A., and Pinsonneault, A., 'Aligning IT for Future Business Value: Conceptualizing IT Project portfolio Alignment, *Data Base*, 45 (3), 2014, pp. 30-53.
- Akhlaghpour, S., Wu, J., Lapointe, L. and Pinsonneault, A., 'The Ongoing Quest for the IT Artifact: Looking Back, Moving Forward,' *Journal of Information Technology*, 28, 2013, pp. 150-166.
- Caya, O., Mortensen, M., and Pinsonneault, A., "Virtual Teams Demystified: An Integrative Model for Understanding Virtual Teams", *International Journal of Electronic Collaboration*, 9 (2), 2013, pp. 1-33. **(Best paper of the year award).**
- Pozzebon, M., and Pinsonneault, A., 'The Dynamics of Client-Consultant Relationships: Exploring the Interplay of Power and Knowledge,' *Journal of Information Technology*, (27), 2012, pp. 35-56.
- Rivard, S., Pinsonneault, A., Croteau, A.M., 'IT at Cirque du Soleil: Looking Back, Moving Forward' *International Journal of Case Studies in Management*, accepted for publication, 2013.
- Yang, S.B., Lim, J.H., Animesh, A., Oh, W., and Pinsonneault, A., "Using Real Options to Investigate the market Value of Virtual World Businesses,' *Information Systems Research*, 23 (3), 2012, pp. 1011-1029.
- Nazir, S. and Pinsonneault, A., 'IT and Firm Agility: An Electronic Integration Perspective,' *Journal of the AIS*, 13 (3), 2012, pp. 150-171.
- Han, K., Oh, W., Im, K., Chang, R., Oh H., and Pinsonneault, A., "Value Co-Creation and Wealth Spillover in Open Innovation Alliances," *MIS Quarterly*, 36 (1), 2012, pp. 291-316.
- Tallon, P., and Pinsonneault, A. "Competing Perspective on the Link Between Strategic IT Alignment and Firm Agility: Insights from a Mediation Model," *MIS Quarterly*, 35 (2), 2011, pp. 463-486.

- Animesh, A., Pinsonneault, A., Yang, S.B., and Oh, W., "An Odyssey into Virtual Worlds: Exploring the Impacts of Technological and Spatial Environments on Intention to Purchase Virtual Products," *MIS Quarterly*, 35 (3), 2011, pp. 789-810.
- Qu, W.G. and Pinsonneault, A. "Country Environments and the Adoption of IT Outsourcing," *Journal of Global Information Management*, 19 (1), 2011, pp. 30-50.
- Qu, W.G., Pinsonneault, A., and Oh, W. "Influence of Industry Characteristics on Information Technology Outsourcing," *Journal of Management Information Systems*, 27 (4), 2011, pp. 99-127.
- Beaudry, A. and A. Pinsonneault, "The Other Side of Acceptance: A Study of the Direct and Indirect Effects of Emotions on IT Use," *MIS Quarterly*, 34 (4), 2010, pp. 689-710.
- Pinsonneault, A., Li, S., and Tomiuk, D. "Effect of Web Channel Richness and Web Information Richness on Satisfaction and Learning: A Study of Simple and Complex Products," *Systèmes d'Information et Management*, 15 (4), 2010, pp. 141-169
- Chang, R.M., Oh, W., Pinsonneault, A., and Kwon, D., "A Network Perspective on Digital Competition in Online Advertising Industries: A Simulation Based Approach," *Information Systems Research*, 21 (3), 2010, pp. 571-593.
- Qu, W.G., Oh, W., A. Pinsonneault, "The Strategic Value of IT Insourcing: An IT-Enabled Business Process Perspective," *Journal of Strategic Information Systems*, (19), 2010, pp. 96-108.
- Tamblyn, R., Reidel, K. L., Huang, A., Taylor, L., Winslade, N., Bartlett, G., Grad, R., Jacques, A., Dawes, M. Laroche, P., and Pinsonneault, A., "Increasing the Detection of Response to Adherence Problems with Cardiovascular Medication in primary Care through Computerized Drug Management Systems," *Medical Decision Making*, 30 (2), 2010, pp. 176-188.
- Tomiuk, D. and Pinsonneault, A., "Using Relationship Theories for Web Site Design: Development of a Site-Communality Scale and Proposed Impact on Loyalty" *Information Systems Journal*, 19 (4), 2009, pp. 413-435.
- Tamblyn, R., A. Huang, L. Taylor, Y. Kawasumi, G. Bartlett, R. Grad, A. Jacque, M. Dawes, M. Abrahamowicz, R. Perreault, N. Winslade, L. Poissant, and Pinsonneault, A., "A Randomized Trial of the Effectiveness of Drug Decision-Support in Primary Care using On-Demand vs. Computer-triggered Drug Decision Support in Primary Care" *Journal of American Medical Informatics Association*, 15 (4), 2008, pp.430-438.
- Oh, W. and Pinsonneault, A., "On the Assessment of the Business Value of Information Systems: Conceptual and Measurement Alternatives" *MIS Quarterly*, 31 (2), 2007, pp. 239-266.
- Pozzebon, M., R. Titah, and Pinsonneault, A., "Combining Social Shaping of Technology and Communicative Action Theory for Understanding Rhetorical Closure in IT," *Information Technology and People*, 19 (3), 2006, pp. 244-271 (**Best paper award**).
- Pinsonneault, A. and Caya, O., "Virtual Teams: What We Know and What We Don't Know," *International Journal of Electronic Collaboration*, 1 (3), 2005, pp.1-16.
- Tamblyn, R, A. Huang, Y. Kawasumi, G. Bartlett, R. Grad, A. Jacques, M. Dawes, M. Abrahamowicz, R. Perreault, L. Taylor, N. Winsdale, L. Poissant, A. Pinsonneault, "The Development and Evaluation of an Integrated Electronic Prescribing Drug Management Systems for Primary Care," *Journal of American Medical Informatics Association*, 13 (2), 2006, pp.148-159
- Pozzebon, M. and Pinsonneault, A., "Challenges in Conducting Empirical Work Using Structuration Theory: Learning from IT Research," *Organization Studies*, 26 (9), 2005, pp. 1353-1376.
- Barki, H., Oktami, S., and Pinsonneault, A. "Dimensions of ERP Implementations and Their Impact on ERP Project Outcomes", *Journal of Information Technology Management*, 16 (1), 2005, pp. 1-9.
- Dennis, A., A. Pinsonneault, K. McNamara Hilmer, H. Barki, R.B. Gallupe, M. Huber, and Bellavance, F., "Patterns in Electronic Brainstorming," *International Journal of Electronic Collaboration*, October-December, 1(4), 2005, pp.38-57.
- Pozzebon, M. and Pinsonneault, A., "Global-Local Negotiations for Implementing Configurable Packages: The Power of Initial Organizational Decisions," *Journal of Strategic Information Systems*, 14 (2), 2005, pp. 121-145.
- Barki, H. and Pinsonneault, A., "The Construct of Organizational Integration: A Research Framework and Its Application to Enterprise Systems Research," *Organization Science*, 16 (2), 2005, pp. 165-179.

- Beaudry, A., and Pinsonneault, A., "Understanding User Adaptation Behaviors: A Coping Acts Model," *MIS Quarterly*, 29 (3), 2005, pp. 493-524.
- Pinsonneault, A., and Kraemer, K.L., "Exploring the Role of Information Technology in Organizational Downsizing: A Tale of Two American Cities," *Organization Science*, 13 (2), 2002, 191-208.
- Tomiuk, D., and Pinsonneault, A., "Electronic Banking and Customer Loyalty: A Conceptual Framework," *Journal of Global Information Systems*, 9 (3), 2001, pp. 4-14.
- Barki, H., and Pinsonneault, A., "Small Group Brainstorming and Idea Quality: Is Electronic Brainstorming the Most Effective Approach?" *Small Group Research*, 32 (2), April 2001, 158-205.
- Pinsonneault, A., "Le Projet Harmonie: Une Analyse de Quelques Facteurs Clés de Succès," *Revue Gestion*, 25 (4), Winter 2001, pp. 65-67.
- Pinsonneault, A., H. Barki, R.B. Gallupe, and Hoppen, N., "Electronic Brainstorming: The Illusion of Productivity," *Information Systems Research*, 10 (2), 1999, pp. 110-133.
- Pinsonneault, A., H. Barki, R.B. Gallupe, and Hoppen, N., "The Illusion of Electronic Brainstorming: Theoretical and Empirical Issues," *Information Systems Research*, 10 (4), 1999, research note, pp. 378-380.
- Rivard, S., A. Pinsonneault, and Bernier, C., "Les impacts des technologies de l'information sur les gestionnaires et les organisations," *Revue Gestion*, 24 (3), 1999, pp. 51-65.
- Pinsonneault, A., and Rivard, S., "Information Technology and the Nature of Managerial Work: From the Productivity Paradox to the Icarus Paradox?" *MIS Quarterly*, 22 (3), 1998, pp. 287-311.
- Pinsonneault, A., and Heppel, N., "Anonymity in GSS Research: New Conceptualization, Measure and Contingency Framework," *Journal of MIS*, 14 (3), Winter 1998, pp. 89-108.
- Pinsonneault, A., and Kraemer, K.L., "Middle Management Downsizing: The Impact of Information Technology," *Management Science*, 43 (5), 1997, pp. 659-679.
- Pinsonneault, A., and Boisvert, M., "Le télétravail: L'émergence de l'organisation de demain ?" *Revue Gestion*, 21 (2), 1996, pp. 76-83.
- Bernier, C., A. Pinsonneault, S. Rivard, and Blouin, H., "La réingénierie: un processus à gérer," *Revue Gestion*, 20 (2), 1995, pp. 44-55.
- Pinsonneault, A., "Les réunions électroniques: enfin des réunions efficaces?" *Revue Gestion*, 18 (4), 1993, pp. 15-21.
- Pinsonneault, A., S. Rivard, and Bourret, A., "L'impact des technologies de l'information sur le travail des cadres intermédiaires," *Technologie de l'information et société*, 5 (3), 1993, pp. 301-328.
- Pinsonneault, A., and Kraemer, K.L., "The Impact of Information Technology on Middle Managers," *MIS Quarterly*, 17 (3), 1993, pp. 271-292.
- Pinsonneault, A., and Kraemer, K.L., "The Survey Research Strategy in Studies of Information Systems: Review and Critique," *Journal of MIS*, 10 (2), 1993, pp. 75-106.
- Pinsonneault, A., "Les technologies de l'information: les cadres intermédiaires sont-ils une espèce en voie de disparition?" *Revue Gestion*, 17 (4), 1992, pp. 15-22.
- Pinsonneault, A., and Kraemer, K.L., "The Effects of Electronic Meetings on Group Processes and Outcomes: An Assessment of the Empirical Research," *European Journal of Operational Research*, (46), 1990, pp. 143-161.
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- Oh, H., Animesh A., and Pinsonneault, A., 'Value Co-creation in Crowdsourcing: The Effects of Social Networks on Product Co-development Project Success' CIST conference (INFORMS), Philadelphia, October-November 2015.
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- Pinsonneault, A., 'The Impact of IT Interruptions on the work of Managers: A Tale of Two Interruption Types,' HEC-Montreal, March 20th 2015.
- Pinsonneault, A., 'The Impact of IT Interruptions on the work of Managers: A Tale of Two Interruption Types,' Queen's University, January 23rd 2015.
- Pinsonneault, A., 'Competing in the Digital Economy' Vogel Lecture Series, McGill University, November 26th 2013.

- Caya, O. and Pinsonneault, A., 'Virtual Teams Desperately Seeking Performance: A Knowledge Integration Perspective,' HEC-Montréal, May 10th 2013.
- Pinsonneault, A., 'Myths and Realities of IT and Organizations', IESEG Business School, November 15th 2012, France.
- Pinsonneault, A., 'Key Issues in Developing and Validating Questionnaires,' IESEG Business School, November 15th 2012, France.
- Pinsonneault, A., "On Measurement: Question Composition and Questionnaire Design", University of Hawaii at Manoa, January 23rd 2012.
- Pinsonneault, A., "Conceptualizing the Organizational IT Artifact via the Construct of Organizational Integration" University of Hawaii at Manoa, January 30th 2012.
- Pinsonneault, A., "Publishing in Top Scientific Journals: Some Guidelines," Joint Ph.D. Program Consortium, HEC, May 2010.
- Pinsonneault, A., "An Odyssey into Virtual Worlds: Exploring the Impacts of Architectural and Spatial Environments on user Behaviors," Distinguished Visiting Scholar, McMaster University, October 22nd 2009.
- Pinsonneault, A., "The other Side of Acceptance: A Study of the Direct and Indirect Effects of Emotions on IT Use," Distinguished Visiting Scholar, McMaster University, October 23rd 2009.
- Pinsonneault, A., "An Emotion-Based model of user reactions to IT," Seoul National University, Seoul Korea, October 2007.
- Pinsonneault, A., "Maximizing the Business Value of IT: Closing Four Implementation Gaps," McGill University, March 1st 2007.
- Pinsonneault, A. "Understanding IT Use: An Emotion-Based Model and Empirical Test," Ivey Business School, University of Western Ontario, February 2007.
- Pinsonneault, A., "Maximizing the Value of IT: Closing the Gaps for Successful Implementations," Clinical Informatics Rounds, McGill Health Centre, April 21st 2005.
- Pinsonneault, A., "The Myths and Realities of IT and Organizations," McGill University, October 2005.
- Pinsonneault, A. "Understanding IT Impacts", Montreal Children's Hospital, Montreal, January 20th, 2004.
- Pinsonneault, A. "Information Technologies, Organizations, and Individuals: Is User Adaptation the Missing Link?" Queen's University, June 14th 2004.
- Pinsonneault, A., "The Impacts of IT on Organizations: A Synthesis," Soka University, Tokyo, Japan, December 12, 2002.
- Pinsonneault, A., "Understanding User Adaptation Behaviors: A Coping Act Model," Marshall School of Business, University of Southern California, Los Angeles, November 8, 2002.
- Pinsonneault, A., "Exploring the Role of IT in Organizational Downsizing: A Tale of Two American Cities," Invited speaker, Weatherhead School of Management, Case Western Reserve University, Cleveland, Ohio, November 2001..
- Tallon, P., A. Pinsonneault, and K.L. Kraemer, "Choosing Between IT Simplicity and IT Complexity: How Environmental Turbulence can Impact Payoffs From IT Investments," University of California, Irvine, January 2001.
- Kraemer, K.L., A. Pinsonneault, and P. Tallon, "IT and Strategic Simplicity: A Model of Environmental Adaptation with Implications for IT Business Value," University of California, Irvine, 2000.
- Pinsonneault, A., "L'impact des technologies de l'information sur les organisations" Diner-rencontre du CEFRIO, Montreal, 2000.
- Pinsonneault, A., "The Impact of Information Technology on the Work of Middle Managers: From the Productivity Paradox to the Icarus Paradox?" University of British Columbia, October 24, 1997.
- Pinsonneault, A., "L'impact des technologies de l'information sur le travail des cadres intermédiaires," Déjeuners d'Archimède, April 23, 1997, HEC, Montréal.
- Pinsonneault, A., "La recherche en systèmes d'information," Centre de Recherche en Gestion des Organisations (CREGO), Université de Montpellier II, France, January 1996.
- Pinsonneault, A., "L'impact des technologies de l'information sur le travail des cadres intermédiaires: du paradoxe de la productivité au paradoxe d'Icare?" Centre de Recherche en Gestion des Organisation (CREGO), University of Montpellier II, France, March 1996.

- Pinsonneault, A., "Les bénéfices de l'informatisation du travail des cadres," Colloque "Comment améliorer la performance organisationnelle à l'aide des technologies de l'information," Table d'influence des technologies de l'information, Montréal, November 1994.
- Pinsonneault, A., "Quels modes de coopération avec les entreprises devrait-on privilégier?" Journée de la recherche, HEC, May 12, 1994.
- Pinsonneault, A., "L'impact des technologies de l'information sur le travail des cadres," Séminaires scientifiques du Secteur de la santé publique, Faculté de Médecine, Université de Montréal, March 14, 1994.
- Pinsonneault, A., "L'impact des réunions électroniques sur les groupes," Université du Québec à Chicoutimi, January 1994.
- Pinsonneault, A., "L'impact des technologies de l'information sur le travail des cadres intermédiaires," petits déjeuners du GReSI, HEC, Montréal, October 13, 1992.
- Pinsonneault, A., "Information Technologies and Middle Management," Research Colloquia, Communications Department, McGill University, Montréal, November 7, 1991.
- Pinsonneault, A., "Informatisation et Changements Organisationnels," CEFRIO, Montréal, May 3, 1991.
- Pinsonneault, A., "Managing IT benefits," Groupe LGS Inc., Montréal, March 21, 1991.
- Pinsonneault, A., "L'impact des technologies de l'information sur l'organisation," Vendredi du CEFRIO, Centre d'Étude Francophone sur l'Informatisation des Organisations, Québec, February 22, 1991.
- Pinsonneault, A., "L'impact des réunions électroniques sur les groupes," Petits déjeuners du GReSI, HEC, Montréal, September 1990.
- Pinsonneault, A., "Pointers on how to write a doctoral dissertation," Doctoral Consortium, ASAC Conference, Whistler, BC, June 1990.

Research Awards of my Post-Doctoral and Doctoral Students

- Oh, Hyelim, Best ICIS Conference paper award, 2013 (with Animesh Animesh and Alain Pinsonneault)
- Zhen Zeng, Hian Siang Chan Ph.D. Fellowship, 2014-15.
- Qianran Jin, National Bank Financial Group Ph.D. Fellowship 2014-15 (co-supervision with Animesh Animesh)
- Yasser Rahrovani, Participant International Conference on Information Systems Doctoral Consortium, 2012
- Jing Wu, Participant International Conference on Information Systems Doctoral Consortium, 2011.
- Addas, S., Best paper award, Human Computer Interface Workshop, ICIS 2010.
- Yasser Rahrovani, FQRSC Doctoral Student Grant, 2011-2014.
- Shamel Addas, International Conference on Information Systems Doctoral Consortium, 2009.
- Shamel Addas, McGill Principal Graduate Fellowship Award 2009-2010.
- Salman Nazir, McGill Principal Graduate Fellowship Award 2009-2010.
- Olivier Caya, Best Student Paper award, Academy of Management (OCIS), Anaheim, 2008.
- Jing Wu, McGill Major Award, 2008-
- Vishali Patel, Post-Doctorate CIHR Fellowship, 2007-2009.
- Salman Nazir, Best paper award, AMCIS, 2008
- Elisa Gagnon, Academy of Management Ph.D. student consortium (OCIS division), 2007.
- Elisa Gagnon, International Conference on Information Systems Doctoral Consortium, 2007.
- Elisa Gagnon, FQRSC Doctoral Student Grant, 2005-2008.
- Olivier Caya, FQRSC Doctoral Student Grant, 2004-2007.
- Momin Mirza, FQRSC Doctoral Student Grant, 2006-2009.
- Daniel Tomiuk, International Conference on Information Systems Doctoral Consortium, 2003.
- Marlei, Pozzebon, McGill Major Award, 2000.
- Marlei, Pozzebon, International Conference on Information Systems Doctoral Consortium, 2000.
- Anne Beaudry, International Conference on Information Systems Doctoral Consortium, 1998.