This publication provides guidance to prospects, applicants, students, faculty and staff.

1. McGill University reserves the right to make changes to the information contained in this online publication - including correcting errors, altering fees, schedules of admission, and credit requirements, and revising or cancelling particular courses or programs - without prior notice.

2. In the interpretation of academic regulations, the Senate is the final authority.

3. Students are responsible for informing themselves of the University's procedures, policies and regulations, and the specific requirements associated with the degree, diploma, or certificate sought.

4. All students registered at McGill University are considered to have agreed to act in accordance with the University procedures, policies and regulations.

5. Although advice is readily available on request, the responsibility of selecting the appropriate courses for graduation must ultimately rest with the student.

6. Not all courses are offered every year and changes can be made after publication. Always check the Minerva Class Schedule link at https://horizon.mcgill.ca/pban1/bwckschd.p_disp_dyn_sched for the most up-to-date information on whether a course is offered.

7. The academic publication year begins at the start of the Fall semester and extends through to the end of the Winter semester of any given year. Students who begin study at any point within this period are governed by the regulations in the publication which came into effect at the start of the Fall semester.

8. Notwithstanding any other provision of the publication, it is expressly understood by all students that McGill University accepts no responsibility to provide any course of instruction, program or class, residential or other services including the normal range of academic, residential and/or other services in circumstances of utility interruptions, fire, flood, strikes, work stoppages, labour disputes, war, insurrection, the operation of law or acts of God or any other cause (whether similar or dissimilar to those enumerated) which reasonably prevent their provision.

Note: Throughout this publication, "you" refers to students newly admitted, readmitted or returning to McGill.
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1 Dean’s Welcome

To Graduate Students and Postdoctoral Fellows:

Welcome to Graduate and Postdoctoral Studies (GPS) at McGill. You are joining a community of world-class researchers and more than 9,000 graduate students in over 400 programs. GPS is here to support you from admissions through to graduation and beyond. We take a holistic approach to graduate student success; we support not only your academic development, but also your career-planning and professional development, and your well-being and student life. I invite you to consult the website Resources for Your Success, which is a one-stop-shop for the many resources and support systems in place for you across the University.

I would like to wish you all the best in your studies at McGill. We are here to make sure that you have the best possible experience.

Josephine Nalbantoglu, Ph.D.
Dean, Graduate and Postdoctoral Studies

2 Graduate and Postdoctoral Studies

2.1 Administrative Officers

<table>
<thead>
<tr>
<th>Administrative Officers</th>
<th>Role</th>
</tr>
</thead>
<tbody>
<tr>
<td>Josephine Nalbantoglu; B.Sc., Ph.D.(McG.)</td>
<td>Dean (Graduate and Postdoctoral Studies)</td>
</tr>
<tr>
<td>Robin Beech; B.Sc.(Nott.), Ph.D.(Edin.)</td>
<td>Associate Dean (Graduate and Postdoctoral Studies)</td>
</tr>
<tr>
<td>France Bouthillier; B.Ed., C.Admin.(UQAM), M.B.S.I.(Montr.), Ph.D.(Tor.)</td>
<td>Associate Dean (Graduate and Postdoctoral Studies)</td>
</tr>
<tr>
<td>Jean-Jacques Lebrun; B.Sc.(La Roche-sur-Yon), M.Sc.(Rennes), Ph.D.(Paris V)</td>
<td>Associate Dean (Graduate and Postdoctoral Studies)</td>
</tr>
<tr>
<td>Elisa Pylkkanen; B.A., M.A.(McG.)</td>
<td>Director (Graduate and Postdoctoral Studies)</td>
</tr>
</tbody>
</table>

2.2 Location

James Administration Building, Room 400
845 Sherbrooke Street West
Montreal QC H3A 0G4
Website: www.mcgill.ca/gps

Note: For inquiries regarding specific graduate programs, please contact the appropriate department.

2.3 Graduate and Postdoctoral Studies’ Mission

The mission of Graduate and Postdoctoral Studies (GPS) is to promote university-wide academic excellence for graduate and postdoctoral education at McGill. GPS provides leadership and strategic direction across the university, in close collaboration with the academic and administrative units and the graduate and postdoctoral community.
3 Important Dates

For all dates relating to the academic year, consult www.mcgill.ca/importantdates.

4 Graduate Studies at a Glance

Please refer to University Regulations & Resources > Graduate > Graduate Studies at a Glance for a list of all graduate departments and degrees currently being offered.

5 Program Requirements

Refer to University Regulations & Resources > Graduate > Regulations > Program Requirements for graduate program requirements for the following:

- Master's Degrees
- Doctoral Degrees
- Ad Personam Programs (Thesis Option Only)
- Coursework for Graduate Programs, Diplomas, and Certificates

6 Graduate Admissions and Application Procedures

Please refer to University Regulations & Resources > Graduate > Graduate Admissions and Application Procedures for information on:

- Application for Admission
- Admission Requirements
- Application Procedures
- Competency in English

and other important information regarding admissions and application procedures for Graduate and Postdoctoral Studies.

7 Fellowships, Awards, and Assistantships

Please refer to University Regulations & Resources > Graduate > Fellowships, Awards, and Assistantships for information and contact information regarding fellowships, awards, and assistantships in Graduate and Postdoctoral Studies.

8 Postdoctoral Research

Students must inform themselves of University rules and regulations and keep abreast of any changes that may occur. The Postdoctoral Research section of this publication contains important details required by postdoctoral scholars during their studies at McGill and should be periodically consulted, along with other sections and related publications.
8.1 Postdocs

Postdocs are recent graduates with a Ph.D. or equivalent (i.e., Medical Specialist Diploma) engaged by a member of the University’s academic staff, including Adjunct Professors, to assist him/her in research.

Postdocs must be appointed by their department and registered with Enrolment Services in order to have access to University facilities (library, computer, etc.).

8.2 Guidelines and Policy for Academic Units on Postdoctoral Education

The general guidelines listed below are meant to encourage units to examine their policies and procedures to support postdoctoral education. Every unit hosting Postdocs should have explicitly stated policies and procedures for the provision of postdoctoral education as well as established means for informing Postdocs of policies, procedures, and privileges (e.g., orientation sessions, handbooks, etc.), as well as mechanisms for addressing complaints. Academic units should ensure that their policies, procedures and privileges are consistent with these guidelines and the Charter of Students’ Rights. For their part, Postdocs are responsible for informing themselves of policies, procedures, and privileges.

1. Definition and Status

   i. Postdoctoral status will be recognized by the University in accordance with Quebec provincial regulations. Persons may only be registered with postdoctoral status for a period of up to five years from the date they were awarded a Ph.D. or equivalent degree. Time allocated to parental or health leave is added to this period of time. Leaves for other reasons, including vacation leave, do not extend the term. Postdocs must do research under the supervision of a McGill professor, including Adjunct Professors, who is a member of McGill’s academic staff qualified in the discipline in which training is being provided and with the abilities to fulfill responsibilities as a supervisor of the research and as a mentor for career development. They are expected to be engaged primarily in research with minimal teaching or other responsibilities.

2. Registration

   i. Postdocs must be registered annually with the University through Enrolment Services. Initial registration will require an original or notarized copy of the Ph.D. diploma. Registration will be limited to persons who fulfill the definition above and for whom there is an assurance of appropriate funding and where the unit can provide assurance of the necessary resources to permit postdoctoral education. Informally affiliated Postdocs are not eligible for McGill University benefits, including registration.

   ii. Upon registration, the Postdoc will be eligible for a University identity card issued by Enrolment Services.

3. Appointment, Pay, Agreement of Conditions

   i. Appointments may not exceed your registration eligibility status.

   ii. In order to be registered as a Postdoc, you must be assured of financial support other than from personal means during your stay at McGill University, equivalent to the minimal stipend requirement set by the University in accordance with guidelines issued by federal and provincial research granting agencies. There are no provisions for paid parental leave unless this is stipulated in the regulations of a funding agency outside the University.

   iii. At the outset of a postdoctoral appointment, a written Letter of Agreement for Postdoctoral Education should be drawn up and signed by the Postdoc, the supervisor, and the department head or delegate (see template Letter of Agreement and supporting document—Commitments of Postdoctoral Scholars and Supervisors—available at www.mcgill.ca/gps/postdocs/fellows/responsibilities). This should stipulate, for example, the purpose of the postdoctoral appointment (research training and the advancement of knowledge), the duration of the fellowship/financial support, the modality of pay, the work space, travel funds, and expectations and compensation for teaching and student research supervision. Leaves from postdoctoral education must comply with the Graduate and Postdoctoral Studies Policies for Vacation, Parental/Familial, and Health Leave (see section 8.3: Vacation Policy for Graduate Students and Postdocs and University Regulations & Resources > Graduate > Regulations > Categories of Students > Leave of Absence Status). Any breach of these conditions may result in grievance procedures or the termination of the postdoctoral appointment.

   iv. Postdocs with full responsibility for teaching a course should be compensated over and above their fellowship at the standard rate paid to lecturers by their department. This applies to all postdocs, except those for whom teaching is part of the award (e.g., Mellon grantees).

   v. The amount of research, teaching, or other tasks that Postdocs engage in over and above postdoctoral activities should conform to the regulations for Postdocs specified by the Canadian research council of their discipline. This applies to all Postdocs, including those whose funding does not come from the Canadian research councils.

4. Privileges

   i. Postdocs have the same pertinent rights as the ones granted to McGill students under www.mcgill.ca/students/srr, and those granted by the policies listed at www.mcgill.ca/secretariat/policies-and-regulations.

   ii. Postdocs have full graduate student borrowing privileges in McGill libraries through their identity card.

   iii. As a rule, Postdocs who are Canadian citizens or who have Permanent Resident status may take courses for credit. Admission to such courses should be sought by submitting application documents directly to the appropriate program by the Postdoc. They must be admitted by the department offering the courses as Special Students. These Postdocs may only be enrolled as part-time students in non-degree granting programs. They will be charged fees for these courses.

   iv. Postdocs may be listed in the McGill directory. The Computing Centre will grant Postdocs email privileges on the same basis as graduate students upon presentation of a valid identity card.

   v. The Department of Athletics will grant Postdocs access to sports facilities upon presentation of their identity card. A fee will be charged on an annual or term basis.
vi. Postdocs are mandatory members of the Post-Graduate Students’ Society (PGSS) and an annual association fee is automatically charged. PGSS fees are mandatory. Postdocs are permitted membership in the Faculty Club; an annual fee will be charged for this membership.

vii. Postdocs are encouraged to participate in Professional Development Workshops provided by Graduate and Postdoctoral Studies and Teaching and Learning services. These sessions are usually free of charge.

viii. Postdocs have access to the services provided by the Ombudsperson.

ix. Postdocs may enrol as part-time students in the second language written and spoken English/French courses offered by the School of Continuing Studies/French Language Centre. Postdocs will be charged tuition for these courses. International Postdocs may be required to obtain a CAQ and a Study Permit.

x. Access to student services and athletic services are available to the Postdoc on an opt-in basis. Fees are applicable.

5. Responsibilities

i. Postdocs are subject to the responsibilities outlined at www.mcgill.ca/students/srr and must abide by the policies listed at www.mcgill.ca/secretariat/policies-and-regulations.

ii. Each academic unit hosting Postdocs should clearly identify Postdocs’ needs and the means by which they will be met by the unit.

iii. Each academic unit should assess the availability of research supervision facilities, office space, and research funding before recruiting Postdocs.

iv. Some examples of responsibilities of the department are:

- to verify the Postdoc’s eligibility period for registration;
- to provide Postdocs with departmental policy and procedures that pertain to them;
- to oversee the registration and appointment of Postdocs;
- to assign departmental personnel (e.g., Postdoc coordinator and Graduate Program Director) the responsibility for Postdocs;
- to oversee and sign off on the Letter of Agreement for Postdoctoral Education;
- to ensure that each Postdoc has a supervisor, lab and/or office space, access to research operating costs and necessary equipment;
- to include Postdocs in departmental career and placement opportunities;
- to refer Postdocs to the appropriate University policies and personnel for the resolution of conflict that may arise between a Postdoc and a supervisor.

v. Some examples of responsibilities of the supervisor are:

- to uphold and transmit to their Postdocs the highest professional standards of research and/or scholarship;
- to provide research guidance;
- to meet regularly with their Postdocs;
- to provide feedback on research submitted by the Postdocs;
- to clarify expectations regarding intellectual property rights in accordance with the University’s policy;
- to provide mentorship for career development;
- to prepare, sign, and adhere to a Letter of Agreement for Postdoctoral Education.

vi. Some examples of responsibilities of Postdocs are:

- to inform themselves of and adhere to the University’s policies and/or regulations for Postdocs for leaves, for research, and for student conduct as outlined at www.mcgill.ca/students/srr and the Graduate and Postdoctoral Studies University Regulations and Resources;
- to submit a complete file for registration to Enrolment Services;
- to sign and adhere to their Letter of Agreement for Postdoctoral Education;
- to communicate regularly with their supervisor;
- to inform their supervisor of their absences.

vii. Some examples of the responsibilities of the University are:

- to register Postdocs;
- to provide an appeal mechanism in cases of conflict;
- to provide documented policies and procedures to Postdocs;
- to provide Postdocs with the necessary information on McGill University student services.

Approved by Senate, April 2000; revised May 2014

8.3 Vacation Policy for Graduate Students and Postdocs

Graduate students and Postdocs should normally be entitled to vacation leave equivalent to university holidays and an additional total of fifteen (15) working days in the year. Funded students and Postdocs with fellowships and research grant stipends taking additional vacation leave may have their funding reduced accordingly.

Council of FGSR April 23, 1999
8.4 Leave of Absence for Health and Parental/Familial Reasons

A leave of absence may be granted for maternity or parental reasons or for health reasons (see University Regulations & Resources > Graduate > Leave of Absence Status).

Such a leave must be requested on a term-by-term basis and may be granted for a period of up to 52 weeks. For a maternity or parental leave, the eligibility period of a maximum of 52 consecutive weeks is determined based on when the child is born; if the leave is interrupted for one or two terms, the eligibility period cannot be extended. Students and Postdocs must make a request for such a leave in writing to their department and submit a medical certificate. The department shall forward the request to Enrolment Services. See the procedure in University Regulations & Resources > Graduate > Leave of Absence Status.

Students who have been granted such a leave will have to register for the term(s) in question and their registration will show as “leave of absence” on their record. No tuition fees will be charged for the duration of the authorized leave. Research supervisors are not obligated to remunerate students and Postdocs on leave. A summary table of various leave policies (paid or unpaid) for students and Postdocs paid from the Federal and Quebec Councils through fellowships or research grants is available at www.mcgill.ca/gps/funding/getting-paid under “Leave Policies and Form.”

8.5 Postdoctoral Research Trainees

Eligibility

If your situation does not conform to the Government of Quebec’s definition of Postdoctoral Fellow, you may be eligible to attend McGill as a Postdoctoral Research Trainee. While at McGill, you can perform research only (you may not register for courses or engage in clinical practice). Medical specialists who will have clinical exposure and require a training card must register through Postgraduate Medical Education of the Faculty of Medicine—not Graduate and Postdoctoral Studies.

The category of Postdoctoral Research Trainee is for:

Category 1: An individual who has completed requirements for the Doctoral degree or medical specialty, but the degree/certification has not yet been awarded. The individual will subsequently be eligible for registration as a Postdoctoral Fellow.

Category 2: An individual who is not eligible for Postdoctoral Registration according to the Government of Quebec's definition, but is a recipient of an external postdoctoral award from a recognized Canadian funding agency.

Category 3: An individual who holds a professional degree (or equivalent) in a regulated health profession (as defined under CIHR-eligible health profession) and is enrolled in a program of postgraduate medical education at another institution. The individual wishes to conduct the research stage or elective component of his/her program of study at McGill University under the supervision of a McGill professor. The individual will be engaged in full-time research with well-defined objectives, responsibilities, and methods of reporting. The application must be accompanied by a letter of permission from the home institution (signed by the Department Chair, Dean or equivalent) confirming registration in their program and stating the expected duration of the research stage. Individuals who are expecting to spend more than one year are encouraged to obtain formal training (master’s or Ph.D.) through application to a relevant graduate program.

Category 4: An individual with a regulated health professional degree (as defined under CIHR-eligible health profession), but not a Ph.D. or equivalent or medical specialty training, but who fulfills criteria for funding on a tri-council operating grant or by a CIHR fellowship (up to maximum of five years post-degree).

Note: Individuals who are not Canadian citizens or permanent residents must inquire about eligibility for a work permit.

General Conditions

- The maximum duration is three years
- The individual must be engaged in full-time research
- The individual must provide copies of official transcripts/diploma
- The individual must have the approval of a McGill professor to supervise the research and of the Unit
- The individual must have adequate proficiency in English, but is not required to provide official proof of English competency to Enrolment Services
- The individual must comply with regulations and procedures governing research ethics and safety and obtain the necessary training
- The individual will be provided access to McGill libraries, email, and required training in research ethics and safety. Any other University services must be purchased (e.g., access to athletic facilities)
- The individual must arrange for basic health insurance coverage prior to arrival at McGill and may be required to provide proof of coverage

9 Graduate Studies Guidelines and Policies

Refer to University Regulations & Resources > Graduate > Guidelines and Policies for information on the following:
10 Information on Research Policies and Guidelines, Patents, Postdocs, Associates, Trainees

Refer to University Regulations & Resources > Graduate > Research Policy and Guidelines, Patents, Postdocs, Associates, Trainees for information on the following:

- Policy on Research Ethics
- Regulations on Research Policy
- Policy on Research Integrity
- Guidelines for Research Involving Human Subjects
- Guidelines for Research with Animal Subjects
- Policy on Intellectual Property
- Regulations Governing Conflicts of Interest
- Safety in Field Work
- Office of Sponsored Research
- Postdocs
- Research Associates

11 Desautels Faculty of Management

11.1 Location

Samuel Bronfman Building
1001 Sherbrooke Street West
Montreal QC H3A 1G5
Canada
Telephone: 514-398-4066
Website: www.mcgill.ca/desautels

11.2 About Desautels Faculty of Management

McGill University offers a variety of programs that provide graduate-level education in management. All programs have been tailored to meet the special needs and demands of different groups of people. Before embarking on a graduate management education, students should be aware of the different and unique features of each program, and select the one that best suits their aspirations and abilities.

Graduate Programs in Management

section 12.7: Master of Business Administration (M.B.A.) Management (Non-Thesis): Business Analytics (57 credits)
section 12.8: Master of Business Administration (M.B.A.) Management (Non-Thesis): Finance (57 credits)
section 12.9: Master of Business Administration (M.B.A.) Management (Non-Thesis): General Management (57 credits)
Master of Business Administration (M.B.A.)

section 12.10: Master of Business Administration (M.B.A.) Management (Non-Thesis): Global Strategy and Leadership (57 credits)
section 12.11: Master of Business Administration (M.B.A.) Management (Non-Thesis): Marketing (57 credits)
section 12.12: Master of Business Administration (M.B.A.) Management (Non-Thesis): Technology and Innovation Management (57 credits)

Joint Program: Master of Business Administration (M.B.A.) with Integrated Bachelor of Civil Law (B.C.L.)/Bachelor of Laws (LL.B.)

section 12.13.4: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Finance & Law (144 credits)
section 12.13.5: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): General Management & Law (144 credits)
section 12.13.6: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Global Strategy and Leadership & Law (144 credits)
section 12.13.7: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Marketing & Law (144 credits)
section 12.13.8: Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Technology and Innovation Management & Law (144 credits)

M.D.,C.M./M.B.A.

section 12.14.4: Master of Business Administration and Doctor of Medicine & Master of Surgery (Joint M.B.A. & M.D.,C.M.) Management (Non-Thesis) & Medicine (51 credits)

Master of Business Administration (M.B.A.)/Japan

section 12.15.4: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Finance (57 credits)
section 12.15.6: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): General Management (57 credits)
section 12.15.7: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Global Strategy and Leadership (57 credits)
section 12.15.8: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Marketing (57 credits)
section 12.15.9: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Technology and Innovation Management (57 credits)

Executive Master of Business Administration (E.M.B.A.)

section 12.16.4: Executive Master of Business Administration (E.M.B.A.) Joint Executive M.B.A. (Non-Thesis) (45 credits)

Master of Management (M.M.)

section 13.3: Master of Management (M.M.) Analytics (Non-Thesis) (45 credits)
section 13.4: Master of Management (M.M.) Finance (Non-Thesis) (45 credits)
section 13.5: Master of Management (M.M.) Manufacturing Management (Non-Thesis) (56 credits)
section 13.6: Master of Management (M.M.) IMPM (Non-Thesis) (45 credits)
section 13.7: Master of Management (M.M.) IMPMHL (Non-Thesis) (45 credits)

Ph.D.

section 14.4: Doctor of Philosophy (Ph.D.) Management

Graduate Certificates

section 15.4: Graduate Certificate (Gr. Cert.) Post MBA (15 credits)
section 15.5: Graduate Certificate (Gr. Cert.) Post MBA Japan (15 credits)
section 16.5: Graduate Certificate (Gr. Cert.) Professional Accounting (24 credits)

12 M.B.A. Program

About the Master of Business Administration (M.B.A.)
Students studying on a full-time basis typically complete this 57-credit program in two years and must complete it within three years; part-time students typically complete this program in three years and must complete it within five years.

The first semester of the program features an integrated set of core courses with an emphasis on experiential learning. The remaining three semesters allow the student to specialize in a particular concentration and participate in an international exchange or complete an internship or a practicum, supervised by faculty.

While the standard components of an M.B.A. curriculum (finance, organizational behaviour, strategy, marketing, operations) remain central to this M.B.A. program, they are combined in ways that expose students to the cross-functional realities of managing in, across, and among organizations.

### Master of Business Administration (M.B.A.); Management (Non-Thesis) (57 credits)

#### Admission Requirements

Applicants with strong indications of managerial potential are desired. Given below are the minimum entrance criteria. Owing to the large number of applicants to the McGill M.B.A., merely meeting the minimum requirements will not guarantee acceptance.

1. An undergraduate degree from an accredited college or university.
2. A Graduate Management Admission Test (GMAT) is required for all applicants. The GMAT is administered by Pearson Vue. The GMAT program code for the McGill M.B.A. program is 58 H-MN-22. Only a GMAT written within the last five years will be considered valid. GMAT test results must be sent to McGill directly from Pearson Vue; photocopies will not be accepted.
3. Applicants who earned a bachelor's degree outside Canada, the United States, Australia, New Zealand, or the United Kingdom, are required to take the Test of English as a Foreign Language. The TOEFL may be waived for graduates of four-year university programs whose language of instruction is English if the university is located in a non-English speaking country. Applicants who are not Canadian citizens and whose mother tongue is not English may be asked to demonstrate an English language competency beyond the submission of the TOEFL score. A minimum score of 100 for the Internet-based test (iBT; 600 for the paper-based test (PBT)) with each component score not less than 20 is required. Applicants may write the IELTS (International English Language Testing Systems) instead. A minimum overall band of 7.0 is required, with each component score not less than 7.0.
4. A minimum of two years of full-time work experience, following completion of an undergraduate degree.
5. Two professional letters of reference.
6. Interview.

### M.B.A. Part-time Studies – Admission

The McGill M.B.A. program may also be completed on a part-time basis. This is meant to accommodate persons with full-time employment. Admission requirements are the same as in section 12.1: Admission Requirements above.

**Note:** Students studying on a part-time basis may transfer to full-time upon completion of the core curriculum. Students wishing to do this must meet with the M.B.A. Student Adviser to review their schedule; see “Combined Full-Time and Part-Time Studies” below.

MBA Admissions Office
Desautels Faculty of Management
McGill University
1001 Sherbrooke Street West, Room 302
Montreal QC H3A 1G5
Canada
Email: mba.mgmt@mcgill.ca
Website: www.mcgill.ca/desautels/programs/mba-programs

### M.B.A. Application Procedures

The McGill M.B.A. full-time and part-time programs begin in August of each year.
McGill’s online application form for graduate program candidates is available at www.mcgill.ca/gradapplicants/apply. See University Regulations & Resources > Graduate > Graduate Admissions and Application Procedures > Application Procedures for detailed application procedures.

12.2.1 Additional Requirements

The items and clarifications below are additional requirements set by this department:

- A completed Personal Background Sheet
- A completed Work History Form, as well as a Curriculum Vitae
- The GMAT score (written within the past five years) and the TOEFL score (where applicable) written within the past two years, forwarded directly from Pearson Vue for GMAT and the Educational Testing Service (see GMAT and TOEFL information in section 12.1: Admission Requirements above)
- A minimum of two years of full-time work experience, following completion of an undergraduate degree
- Interview

Please note that entrance to the McGill M.B.A. is highly competitive. It is in the applicant's interest to apply as early as possible. Applicants can view their application status via Minerva.

Note: Admission to graduate programs at McGill is competitive and the final decision rests with the Graduate Admissions Committee. Admission decisions are not subject to appeal.

Application Fee Information

The application fee must be paid by credit card at the time of application (online). Please note that a file will not be opened until an online application is received. Fee amounts and details are available on the Student Accounts website.

12.3 Application Dates and Deadlines


Applications are reviewed on a rolling basis so that the earlier a file is complete, the sooner the applicant may expect to receive an answer. The undergraduate record, GMAT and TOEFL scores (where applicable), work experience, essays found in the Personal Background Sheet, letters of reference, and interviews are the criteria used in making admission decisions. Interviews are scheduled by invitation only.

12.4 Procedure for Accepting an Offer of Admission to the M.B.A. Program

Registration

All accepted candidates will receive a package outlining registration procedures as well as deadline dates for fee payment.

Candidates who fail to register during the specified registration period may do so later, but will be charged a late registration fee by the University.

Please refer to University Regulations & Resources > Graduate > Regulations > Registration for more information.

Base Camp

Base Camp, for all new M.B.A. students, takes place for two weeks beginning in early August and covers fundamental quantitative methods. Base Camp is mandatory for all incoming M.B.A. students.

Orientation

Orientation for all new M.B.A. students is held during the week following Base Camp. This activity is mandatory for all incoming M.B.A. students.

Immigration Documents

All students who are not citizens or Permanent Residents of Canada are required to obtain the Quebec Acceptance Certificate (C.A.Q.) and Study Permit prior to entering the country. Do not leave home without proper documentation. You cannot change your status from Visitor to Student once you are in Canada.

Quebec Acceptance Certificate (C.A.Q.): The process to come to Canada begins with an application for a Quebec Acceptance Certificate (C.A.Q.). Details on how and where to apply for the C.A.Q. are provided with the McGill Admissions package.

Study Permit: Issued by Canada Immigration through a Canadian Embassy or Consulate.

Citizens of the United States, Greenland, and/or St. Pierre-Miquelon are permitted to obtain the Student Authorization at a Port of Entry, if in possession of the C.A.Q.

For further information, or if there is an emergency, contact:

International Student Services
Policies and Regulations of the M.B.A.

The following is a brief overview of the rules and regulations of the M.B.A. program. All attending students will be given an academic handbook from the M.B.A. office. Students are responsible for reading and abiding by these rules and regulations.

The McGill M.B.A. (full-time) is designed as a two-year program. The academic year begins in August and ends in April. Students admitted to the Accelerated Study Option may complete the program in a shorter period of time.

Withdrawal from the M.B.A. Program

Students wishing to withdraw from the McGill M.B.A. program must complete a “Withdrawal Form” available from the M.B.A. office. Students will not be considered as officially withdrawn until this form is completed. Students who drop out of the program but do not complete this form will be billed for the full tuition. Refer to University Regulations & Resources > Graduate > Regulations > Registration > Withdrawal from a Degree Program and University Regulations & Resources > Graduate > Regulations > University Withdrawal for further information.

Grading and Promotion Standards

The pass grade for each course is B- (65%).

Failures

Students are permitted one failure in the M.B.A. program. Any subsequent failure, including an unsuccessful supplemental examination, will result in the student being asked to withdraw from the M.B.A. program.

Outside Elective Courses

An outside elective is any course that is not part of the M.B.A. program. This includes courses in other faculties within McGill University or outside McGill University.

Students wishing to take an elective offered in another department at McGill must first obtain approval from the Program Director. Once approval is obtained, students must obtain permission from the department offering the course before registering for the elective with their faculty.

There are limitations to the number of courses an M.B.A. student can take outside the Desautels Faculty of Management during the M.B.A. program:

1. Students completing a 57-credit program may take 15 credits maximum outside the Desautels Faculty of Management. This does not include courses offered by other faculties at McGill.
2. Students may not take courses outside the Faculty if they are offered within the Faculty unless there are exceptional circumstances.
3. Students may not take language courses for credit toward the M.B.A.

M.B.A. Part-Time Studies

Students will follow a lockstep program, which will allow for completion of the core courses during the first year of study. Students must then take a number of cross-disciplinary courses and an experiential component to complete the degree.

A limit of five years is permitted to complete the degree requirements.

Combined Full-Time and Part-Time Studies

There are two options by which students may combine full-time and part-time studies.

Option 1

Upon completion of the entire first year of core courses on a part-time basis, students may request a status change to full-time to complete the remaining requirements as full-time students.

Option 2

Upon completion of the core requirements on a full-time basis, students may request a status change to part-time to complete the degree requirements. Students wishing to change their status to full-time must make a written request at least four weeks prior to the beginning of the relevant term. These requests should be sent to the M.B.A. Student Adviser.

M.B.A. International Exchange Program

Through the McGill M.B.A. Exchange Program there are exciting opportunities to study abroad.
Participation in the program gives McGill students the opportunity to spend part of their M.B.A. studying at a business school abroad. McGill is part of the Partnership in International Management (PIM), a consortium of the leading business schools in North America, South America, Africa, Europe, and Asia. Exchanges with both PIM and non-PIM schools are available.


### 12.7 Master of Business Administration (M.B.A.) Management (Non-Thesis): Business Analytics (57 credits)

The Business Analytics concentration equips students with the ability to apply data analytic techniques and tools to make better managerial decisions and drive superior business performance. Students will gain the ability to transform data into a powerful strategic asset. Students completing this concentration will have training in various methods and tools for analytics, and gain a comprehensive understanding of the strategic use of analytics for businesses.

#### Required Courses (27 credits)

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>INSY 642</td>
<td>3</td>
<td>Techniques and Tools for Analytics</td>
</tr>
<tr>
<td>MGCR 629</td>
<td>1</td>
<td>Global Leadership</td>
</tr>
<tr>
<td>MGCR 650</td>
<td>2</td>
<td>Business Tools</td>
</tr>
<tr>
<td>MGCR 651</td>
<td>4</td>
<td>Managing Resources</td>
</tr>
<tr>
<td>MGCR 652</td>
<td>4</td>
<td>Value Creation</td>
</tr>
<tr>
<td>MGCR 653</td>
<td>4</td>
<td>Markets and Globalization</td>
</tr>
<tr>
<td>MGCR 660</td>
<td>6</td>
<td>International Study Trip</td>
</tr>
<tr>
<td>MGSC 640</td>
<td>3</td>
<td>Fundamentals of Decision Analytics</td>
</tr>
</tbody>
</table>

#### Complementary Courses (30 credits)

At least 6 credits selected from the following courses toward the concentration:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>INSY 652</td>
<td>3</td>
<td>Predictive Analytics</td>
</tr>
<tr>
<td>INSY 653</td>
<td>3</td>
<td>Analytics for Digital Business Models</td>
</tr>
<tr>
<td>MGSC 650</td>
<td>3</td>
<td>Operations and Risk Analytics</td>
</tr>
<tr>
<td>MGSC 656</td>
<td>3</td>
<td>Analytics Consulting</td>
</tr>
</tbody>
</table>

At most 3 credits selected from the following courses toward the concentration:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSA 690</td>
<td>3</td>
<td>Advanced Topics in Management 1</td>
</tr>
<tr>
<td>FINE 646</td>
<td>3</td>
<td>Investments and Portfolio Management</td>
</tr>
<tr>
<td>MRKT 658</td>
<td>3</td>
<td>Marketing Intelligence</td>
</tr>
<tr>
<td>MRKT 690</td>
<td>3</td>
<td>Advanced Topics in Marketing 1</td>
</tr>
</tbody>
</table>

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:*

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSA 650</td>
<td>6</td>
<td>Internship</td>
</tr>
<tr>
<td>BUSA 651</td>
<td>6</td>
<td>Practicum</td>
</tr>
</tbody>
</table>

* Note: Students electing to participate in an International Exchange (12 credits of complementary courses) are exempt from BUSA 650 and BUSA 651. Two additional electives are required to complete the 57-credit requirement.
### Master of Business Administration (M.B.A.) Management (Non-Thesis): Finance (57 credits)

The Finance concentration focuses on how firms raise capital and on the optimal allocation of capital for investments. This concentration prepares students for careers in corporate treasury functions, asset management, and investment banking.

#### Required Courses (27 credits)

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>FINE 622</td>
<td>3</td>
<td>Modern Corporate Finance</td>
</tr>
<tr>
<td>FINE 646</td>
<td>3</td>
<td>Investments and Portfolio Management</td>
</tr>
<tr>
<td>MGCR 629</td>
<td>1</td>
<td>Global Leadership</td>
</tr>
<tr>
<td>MGCR 650</td>
<td>2</td>
<td>Business Tools</td>
</tr>
<tr>
<td>MGCR 651</td>
<td>4</td>
<td>Managing Resources</td>
</tr>
<tr>
<td>MGCR 652</td>
<td>4</td>
<td>Value Creation</td>
</tr>
<tr>
<td>MGCR 653</td>
<td>4</td>
<td>Markets and Globalization</td>
</tr>
<tr>
<td>MGCR 660</td>
<td>6</td>
<td>International Study Trip</td>
</tr>
</tbody>
</table>

#### Complementary Courses (30 credits)

At least 6 credits selected from the following courses toward the concentration:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>FINE 541</td>
<td>3</td>
<td>Applied Investments</td>
</tr>
<tr>
<td>FINE 620</td>
<td>3</td>
<td>Corporate Mergers</td>
</tr>
<tr>
<td>FINE 630</td>
<td>3</td>
<td>Fixed Income Markets</td>
</tr>
<tr>
<td>FINE 635</td>
<td>3</td>
<td>Financial Risk Management</td>
</tr>
<tr>
<td>FINE 639</td>
<td>3</td>
<td>Derivatives and Risk Management</td>
</tr>
<tr>
<td>FINE 645</td>
<td>3</td>
<td>Money and Capital Markets</td>
</tr>
<tr>
<td>FINE 648</td>
<td>3</td>
<td>Applied Corporate Finance</td>
</tr>
<tr>
<td>FINE 660</td>
<td>3</td>
<td>Global Investment Management</td>
</tr>
<tr>
<td>FINE 665</td>
<td>3</td>
<td>Investment Strategies and Behavioural Finance</td>
</tr>
<tr>
<td>FINE 690</td>
<td>3</td>
<td>Advanced Topics in Finance 1</td>
</tr>
<tr>
<td>FINE 693</td>
<td>3</td>
<td>Global Capital Markets</td>
</tr>
<tr>
<td>FINE 694</td>
<td>3</td>
<td>International Corporate Finance</td>
</tr>
</tbody>
</table>

At most, 3 credits selected from the following courses toward the concentration:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 618</td>
<td>3</td>
<td>Financial Reporting: Structure &amp; Analysis</td>
</tr>
<tr>
<td>BUSA 692</td>
<td>3</td>
<td>Advanced Topics in Management 3</td>
</tr>
<tr>
<td>INSY 690</td>
<td>3</td>
<td>Advanced Topics in Management Information Systems 1</td>
</tr>
</tbody>
</table>

15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:*  
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSA 650</td>
<td>6</td>
<td>Internship</td>
</tr>
<tr>
<td>BUSA 651</td>
<td>6</td>
<td>Practicum</td>
</tr>
</tbody>
</table>

* Note: Students electing to participate in an International Exchange (12 credits of complementary courses) are exempt from BUSA 650 and BUSA 651. Two additional electives are required to complete the 57-credit requirement.
12.9  Master of Business Administration (M.B.A.) Management (Non-Thesis): General Management (57 credits)

Required Core Courses (21 credits)
All M.B.A. students must complete the following core courses:

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGCR 629</td>
<td>(1)</td>
<td>Global Leadership</td>
</tr>
<tr>
<td>MGCR 650</td>
<td>(2)</td>
<td>Business Tools</td>
</tr>
<tr>
<td>MGCR 651</td>
<td>(4)</td>
<td>Managing Resources</td>
</tr>
<tr>
<td>MGCR 652</td>
<td>(4)</td>
<td>Value Creation</td>
</tr>
<tr>
<td>MGCR 653</td>
<td>(4)</td>
<td>Markets and Globalization</td>
</tr>
<tr>
<td>MGCR 660</td>
<td>(6)</td>
<td>International Study Trip</td>
</tr>
</tbody>
</table>

Concentration Courses (36 credits)
Five courses (15 credits) chosen in consultation with a supervisor, from the required or complementary courses in any of the Finance, Global Strategy and Leadership, Marketing, or Technology and Innovation Management concentrations.

The remaining 21 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSA 650</td>
<td>(6)</td>
<td>Internship</td>
</tr>
<tr>
<td>BUSA 651</td>
<td>(6)</td>
<td>Practicum</td>
</tr>
</tbody>
</table>

* Note: Students electing to participate in an International Exchange (12 credits of complementary courses) are exempt from BUSA 650 and BUSA 651. Two additional electives are required to complete the 57-credit requirement.

12.10  Master of Business Administration (M.B.A.) Management (Non-Thesis): Global Strategy and Leadership (57 credits)

Drawing on a variety of cross-disciplinary courses—including strategy, organizational behaviour, entrepreneurship, and international business—this concentration provides students with an integrated perspective on leading and shaping strategy to address today’s global business issues. Students develop the skills valued by employers in consulting, strategic planning, business development, project management, and related fields. Among the issues covered are how to take a firm international; how to lead and manage talent; how to manage a multicultural workforce; how to launch a new venture; how to negotiate effectively; and how to promote sustainable development.

Required Courses (21 credits)
All M.B.A. students must complete the following core courses:

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGCR 629</td>
<td>(1)</td>
<td>Global Leadership</td>
</tr>
<tr>
<td>MGCR 650</td>
<td>(2)</td>
<td>Business Tools</td>
</tr>
<tr>
<td>MGCR 651</td>
<td>(4)</td>
<td>Managing Resources</td>
</tr>
<tr>
<td>MGCR 652</td>
<td>(4)</td>
<td>Value Creation</td>
</tr>
<tr>
<td>MGCR 653</td>
<td>(4)</td>
<td>Markets and Globalization</td>
</tr>
<tr>
<td>MGCR 660</td>
<td>(6)</td>
<td>International Study Trip</td>
</tr>
</tbody>
</table>

Complementary Courses (36 credits)
3 credits selected from the following:

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGPO 630</td>
<td>(3)</td>
<td>Managing Strategy and Innovation</td>
</tr>
<tr>
<td>MGPO 683</td>
<td>(3)</td>
<td>International Business Policy</td>
</tr>
</tbody>
</table>
3 credits selected from the following:

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ORGB 680</td>
<td>(3)</td>
<td>Talent Management in a Global World</td>
</tr>
<tr>
<td>ORGB 685</td>
<td>(3)</td>
<td>Cross Cultural Management</td>
</tr>
</tbody>
</table>

At least 6 credits selected from the following courses toward the concentration:

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSA 614</td>
<td>(3)</td>
<td>Governance of Corporation: Contemporary Issues</td>
</tr>
<tr>
<td>BUSA 640</td>
<td>(3)</td>
<td>Launching New Ventures</td>
</tr>
<tr>
<td>BUSA 660</td>
<td>(3)</td>
<td>CEO Insights</td>
</tr>
<tr>
<td>BUSA 690</td>
<td>(3)</td>
<td>Advanced Topics in Management 1</td>
</tr>
<tr>
<td>INDR 633</td>
<td>(3)</td>
<td>Creating Wealth and Prosperity</td>
</tr>
<tr>
<td>MGPO 615</td>
<td>(3)</td>
<td>Consulting for Change</td>
</tr>
<tr>
<td>MGPO 630</td>
<td>(3)</td>
<td>Managing Strategy and Innovation</td>
</tr>
<tr>
<td>MGPO 637</td>
<td>(3)</td>
<td>Cases in Competitive Strategy</td>
</tr>
<tr>
<td>MGPO 638</td>
<td>(3)</td>
<td>Managing Organizational Politics</td>
</tr>
<tr>
<td>MGPO 640</td>
<td>(3)</td>
<td>Strategies for Sustainable Development</td>
</tr>
<tr>
<td>MGPO 645</td>
<td>(3)</td>
<td>Strategy in Context</td>
</tr>
<tr>
<td>MGPO 651</td>
<td>(3)</td>
<td>Strategic Management: Developing Countries</td>
</tr>
<tr>
<td>MGPO 669</td>
<td>(3)</td>
<td>Managing Globalization</td>
</tr>
<tr>
<td>MGPO 683</td>
<td>(3)</td>
<td>International Business Policy</td>
</tr>
<tr>
<td>ORGB 633</td>
<td>(3)</td>
<td>Managerial Negotiations</td>
</tr>
<tr>
<td>ORGB 640</td>
<td>(3)</td>
<td>The Art of Leadership</td>
</tr>
<tr>
<td>ORGB 680</td>
<td>(3)</td>
<td>Talent Management in a Global World</td>
</tr>
<tr>
<td>ORGB 685</td>
<td>(3)</td>
<td>Cross Cultural Management</td>
</tr>
</tbody>
</table>

At most 3 credits selected from the following courses toward the concentration:

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 618</td>
<td>(3)</td>
<td>Financial Reporting: Structure &amp; Analysis</td>
</tr>
<tr>
<td>MGSC 602</td>
<td>(3)</td>
<td>Strategic Management of Operations</td>
</tr>
<tr>
<td>MRKT 652</td>
<td>(3)</td>
<td>Competitive Marketing Strategy</td>
</tr>
</tbody>
</table>

15 credits chosen from 500-level courses and higher offered by the Faculty.

6 credits from the following:*

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSA 650</td>
<td>(6)</td>
<td>Internship</td>
</tr>
<tr>
<td>BUSA 651</td>
<td>(6)</td>
<td>Practicum</td>
</tr>
</tbody>
</table>

* Note: Students electing to participate in an International Exchange are exempt from BUSA 650 and BUSA 651. Instead, 6 additional credits of complementary courses, at the 500 level or higher, are required to complete the 57-credit requirement.
12.11 Master of Business Administration (M.B.A.) Management (Non-Thesis): Marketing (57 credits)

The Marketing concentration focuses on the development of skills in understanding customers and markets, creating value through products and services, evaluating the effectiveness of marketing programs, and managing customer relationships.

Required Courses (24 credits)

- MGCR 629 (1) Global Leadership
- MGCR 650 (2) Business Tools
- MGCR 651 (4) Managing Resources
- MGCR 652 (4) Value Creation
- MGCR 653 (4) Markets and Globalization
- MGCR 660 (6) International Study Trip
- MRKT 658 (3) Marketing Intelligence

Complementary Courses (33 credits)

3 credits from the following:
- MRKT 652 (3) Competitive Marketing Strategy
- MRKT 657 (3) Customer Insights

At least 6 credits selected from the following courses toward the concentration:
- MRKT 645 (3) Winning at Brands
- MRKT 652 (3) Competitive Marketing Strategy
- MRKT 654 (3) Marketing Communications
- MRKT 655 (3) Marketing Planning
- MRKT 659 (3) Advanced Business Marketing
- MRKT 690 (3) Advanced Topics in Marketing I
- MRKT 698 (3) International Marketing Management

At most 3 credits selected from the following courses toward the concentration:
- INSY 645 (3) Managing Electronic Commerce
- INSY 690 (3) Advanced Topics in Management Information Systems I
- ORGB 633 (3) Managerial Negotiations

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:*
- BUSA 650 (6) Internship
- BUSA 651 (6) Practicum

* Note: Students electing to participate in an International Exchange (12 credits of complementary courses) are exempt from BUSA 650 and BUSA 651. Two additional electives are required to complete the 57-credit requirement.
**This program is currently not offered.**

As technology reshapes the globe and innovations transform markets and organizations, the 21st century manager will be deeply immersed in technology and innovation management. As information technology is now present in more products and processes, managers need to understand the processes surrounding its strategic use and development. As manufacturing and service operations now stretch the globe, issues of logistics and supply chain integration become more important. As innovative products increasingly create and transform markets, managers must master the technology development process. This concentration provides tools, frameworks, and integration of all aspects of organizational operations, supply chain, IT processes and innovation management. Students following this concentration will be uniquely qualified to take jobs in new product development, IT strategy, operations and supply chain management, and technology consulting. A unique aspect of the concentration is the capstone project course where students work on solving a real-life technology innovation problem.

**Required Courses (27 credits)**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>INSY 606</td>
<td>3</td>
<td>Technology Management</td>
</tr>
<tr>
<td>MGCR 629</td>
<td>1</td>
<td>Global Leadership</td>
</tr>
<tr>
<td>MGCR 650</td>
<td>2</td>
<td>Business Tools</td>
</tr>
<tr>
<td>MGCR 651</td>
<td>4</td>
<td>Managing Resources</td>
</tr>
<tr>
<td>MGCR 652</td>
<td>4</td>
<td>Value Creation</td>
</tr>
<tr>
<td>MGCR 653</td>
<td>4</td>
<td>Markets and Globalization</td>
</tr>
<tr>
<td>MGCR 660</td>
<td>6</td>
<td>International Study Trip</td>
</tr>
<tr>
<td>MGSC 616</td>
<td>3</td>
<td>Technology in Action</td>
</tr>
</tbody>
</table>

**Complementary Courses (30 credits)**

At least 6 credits selected from the following courses toward the concentration:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>INSY 607</td>
<td>3</td>
<td>Technology Consulting</td>
</tr>
<tr>
<td>INSY 608</td>
<td>3</td>
<td>Winning with IT</td>
</tr>
<tr>
<td>INSY 609</td>
<td>3</td>
<td>Technology Project Management</td>
</tr>
<tr>
<td>INSY 633</td>
<td>3</td>
<td>Knowledge Management and Technology for Innovation</td>
</tr>
<tr>
<td>INSY 645</td>
<td>3</td>
<td>Managing Electronic Commerce</td>
</tr>
<tr>
<td>MGSC 602</td>
<td>3</td>
<td>Strategic Management of Operations</td>
</tr>
<tr>
<td>MGSC 603</td>
<td>3</td>
<td>Logistics Management</td>
</tr>
<tr>
<td>MGSC 605</td>
<td>3</td>
<td>Total Quality Management</td>
</tr>
<tr>
<td>MGSC 615</td>
<td>3</td>
<td>Procurement and Distribution</td>
</tr>
<tr>
<td>MGSC 631</td>
<td>3</td>
<td>Analysis: Production Operations</td>
</tr>
</tbody>
</table>

At most 3 credits selected from the following courses toward the concentration:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 618</td>
<td>3</td>
<td>Financial Reporting: Structure &amp; Analysis</td>
</tr>
<tr>
<td>BUSA 691</td>
<td>3</td>
<td>Advanced Topics in Management 2</td>
</tr>
<tr>
<td>MGOPO 650</td>
<td>3</td>
<td>Managing Innovation</td>
</tr>
<tr>
<td>ORGB 625</td>
<td>3</td>
<td>Managing Organizational Change</td>
</tr>
</tbody>
</table>

15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:*
BUSA 650 (6) Internship
BUSA 651 (6) Practicum

* Note: Students electing to participate in an International Exchange (12 credits of complementary courses) are exempt from BUSA 650 and BUSA 651. Two additional electives are required to complete the 57-credit requirement.

12.13  Joint Program: Master of Business Administration (M.B.A.) with Integrated Bachelor of Civil Law (B.C.L.) / Bachelor of Laws (LL.B.) Admission Requirements and Application Procedures

About the Joint Program: Master of Business Administration (M.B.A.) with Integrated Bachelor of Civil Law (B.C.L.) / Bachelor of Laws (LL.B.)
The Joint Master of Business Administration (M.B.A.) with Integrated Bachelor of Civil Law (B.C.L.) and Bachelor of Laws (LL.B.) program is offered by the Desautels Faculty of Management and the Faculty of Law. This joint program provides students the opportunity to pursue legal and administrative aspects of business. Successful candidates graduate with M.B.A., B.C.L., and LL.B. degrees, a trio that prepares them for careers in private and public enterprise, as well as government service.

Master of Business Administration (M.B.A.) with Integrated Bachelor of Civil Law (B.C.L.) / Bachelor of Laws (LL.B.) (144 credits)

<table>
<thead>
<tr>
<th>Section</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>12.13.4</td>
<td>Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. &amp; B.C.L./LL.B.) Management (Non-Thesis): Finance &amp; Law (144 credits)</td>
</tr>
<tr>
<td>12.13.5</td>
<td>Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. &amp; B.C.L./LL.B.) Management (Non-Thesis): General Management &amp; Law (144 credits)</td>
</tr>
<tr>
<td>12.13.6</td>
<td>Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. &amp; B.C.L./LL.B.) Management (Non-Thesis): Global Strategy and Leadership &amp; Law (144 credits)</td>
</tr>
<tr>
<td>12.13.7</td>
<td>Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. &amp; B.C.L./LL.B.) Management (Non-Thesis): Marketing &amp; Law (144 credits)</td>
</tr>
<tr>
<td>12.13.8</td>
<td>Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. &amp; B.C.L./LL.B.) Management (Non-Thesis): Technology and Innovation Management &amp; Law (144 credits)</td>
</tr>
</tbody>
</table>

12.13.1  Admission Requirements
For admission requirements, please refer to the Faculty of Law Admissions site at www.mcgill.ca/law-admissions.

Students wishing information on the Law program should contact:

Faculty of Law, Admissions Office
3544 Peel Street
Montreal QC H3A 1W9
Canada
Telephone: 514-398-6666

12.13.2  Application Procedures
McGill’s online application form for graduate program candidates is available at www.mcgill.ca/gradapplicants/apply.

See University Regulations & Resources > Graduate > Graduate Admissions and Application Procedures > Application Procedures for detailed application procedures.

12.13.3  Application Dates and Deadlines
For application dates and deadlines, please consult the following website: www.mcgill.ca/desautels/programs/mba-programs/mbalaw.

12.13.4  Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Finance & Law (144 credits)

Students complete 51 credits for the M.B.A. degree, and 93 credits for the integrated B.C.L. and LL.B. degrees, for a total of 144 credits.

Required Courses (24 credits)
Required Concentration Courses (6 credits)
Students choosing the Finance concentration must complete these required courses:

- FINE 622 (3) Modern Corporate Finance
- FINE 646 (3) Investments and Portfolio Management

Complementary Courses (21 credits)
Students choosing the Finance concentration must choose three of the following courses:

- ACCT 618 (3) Financial Reporting: Structure & Analysis
- FINE 541 (3) Applied Investments
- FINE 620 (3) Corporate Mergers
- FINE 630 (3) Fixed Income Markets
- FINE 635 (3) Financial Risk Management
- FINE 639 (3) Derivatives and Risk Management
- FINE 645 (3) Money and Capital Markets
- FINE 648 (3) Applied Corporate Finance
- FINE 660 (3) Global Investment Management
- FINE 665 (3) Investment Strategies and Behavioural Finance
- FINE 690 (3) Advanced Topics in Finance 1
- FINE 693 (3) Global Capital Markets
- FINE 694 (3) International Corporate Finance

Elective Courses
12 additional credits at the 500 or 600 level offered by the Desautels Faculty of Management to complete a total of 51 credits.

Required - Law (59 credits)

- LAWG 100D1 (3) Contractual Obligations
- LAWG 100D2 (3) Contractual Obligations
- LAWG 101D1 (3) Extra-Contractual Obligations/Torts
- LAWG 101D2 (3) Extra-Contractual Obligations/Torts
- PRAC 147D1 (1.5) Introductory Legal Research
- PRAC 147D2 (1.5) Introductory Legal Research
- PRAC 155D1 (1.5) Legal Ethics and Advocacy
- PRAC 155D2 (1.5) Legal Ethics and Advocacy

Note: Students will have to follow the M.B.A. Base Camp (Statistics, Math for Finance, Financial Accounting) prior to commencement of the M.B.A.
PROC 124D1 (2) Judicial Institutions and Civil Procedure
PROC 124D2 (2) Judicial Institutions and Civil Procedure
PROC 200 (3) Advanced Civil Law Obligations
PRV1 144D1 (2.5) Civil Law Property
PRV1 144D2 (2.5) Civil Law Property
PRV3 200 (3) Advanced Common Law Obligations
PRV4 144D1 (2) Common Law Property
PRV4 144D2 (2) Common Law Property
PUB2 101D1 (3) Constitutional Law
PUB2 101D2 (3) Constitutional Law
PUB2 111 (3) Criminal Law
PUB3 116D1 (2) Foundations
PUB3 116D2 (2) Foundations
WRIT 400D1 (3) Senior Essay
WRIT 400D2 (3) Senior Essay

Complementary - Law
Students complete 9-15 credits of complementary courses toward the B.C.L. and LL.B. degrees.

Complementary - Law, Civil Law (3 credits)
Students complete 3 credits of Civil Law courses. The following courses count for their full credit weight as civil law.

BUS2 561 (3) Insurance
PROC 549 (3) Lease, Enterprise, Suretyship
PRV2 270 (3) Law of Persons
PRV4 548 (3) Administration Property of Another and Trusts

Complementary - Law, Common Law (3 credits)
Students complete 3 credits of Common Law courses. The following courses count for their full credit weight as common law.

PRV3 534 (3) Remedies
PRV4 451 (3) Real Estate Transactions
PRV4 549 (3) Equity and Trusts
PRV5 582 (2) Advanced Torts

Complementary - Law, Civil and Common Law
The following trans-systemic courses count half their credit weight toward the civil law requirement of 3 credits and half their credit weight toward the common law requirement of 3 credits.

CMPL 522 (3) Medical Liability
LAWG 200 (3) Commercial Law
LAWG 273 (3) Family Law
LAWG 300 (3) Family Property Law
LAWG 316 (3) Private International Law
LAWG 400 (4) Secured Transactions
LAWG 415 (3) Evidence (Civil Matters)
### death and property
- LAWG 504  (3)  Death and Property
- LEEL 570  (3)  Employment Law
- PRV5 483  (3)  Consumer Law

### complementary - law, social diversity and human rights (3 credits)
Students must take at least 3 credits from the following courses related to social diversity and human rights.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>CMPL 500</td>
<td>3</td>
<td>Aboriginal Peoples and the Law</td>
</tr>
<tr>
<td>CMPL 504</td>
<td>3</td>
<td>Feminist Legal Theory</td>
</tr>
<tr>
<td>CMPL 511</td>
<td>3</td>
<td>Social Diversity and Law</td>
</tr>
<tr>
<td>CMPL 516</td>
<td>3</td>
<td>International Development Law</td>
</tr>
<tr>
<td>CMPL 565</td>
<td>3</td>
<td>International Humanitarian Law</td>
</tr>
<tr>
<td>CMPL 571</td>
<td>3</td>
<td>International Law of Human Rights</td>
</tr>
<tr>
<td>CMPL 573</td>
<td>3</td>
<td>Civil Liberties</td>
</tr>
<tr>
<td>CMPL 575</td>
<td>3</td>
<td>Discrimination and the Law</td>
</tr>
<tr>
<td>LAWG 503</td>
<td>3</td>
<td>Inter-American Human Rights</td>
</tr>
<tr>
<td>LEEL 369</td>
<td>3</td>
<td>Labour Law</td>
</tr>
<tr>
<td>LEEL 582</td>
<td>3</td>
<td>Law and Poverty</td>
</tr>
<tr>
<td>PUB2 105</td>
<td>3</td>
<td>Public International Law</td>
</tr>
<tr>
<td>PUB2 500</td>
<td>3</td>
<td>Law and Psychiatry</td>
</tr>
<tr>
<td>PUB2 502</td>
<td>3</td>
<td>International Criminal Law</td>
</tr>
<tr>
<td>PUB2 551</td>
<td>3</td>
<td>Immigration and Refugee Law</td>
</tr>
<tr>
<td>PUB3 515</td>
<td>3</td>
<td>Canadian Charter of Rights and Freedoms</td>
</tr>
</tbody>
</table>

### complementary - law, principles of canadian administrative law
Requirement: Students must choose one course (0-6 credits) from the following courses to meet this requirement:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS2 504</td>
<td>3</td>
<td>Securities Regulation</td>
</tr>
<tr>
<td>CMPL 543</td>
<td>3</td>
<td>Law and Practice of International Trade</td>
</tr>
<tr>
<td>CMPL 574</td>
<td>3</td>
<td>Government Control Of Business</td>
</tr>
<tr>
<td>CMPL 575</td>
<td>3</td>
<td>Discrimination and the Law</td>
</tr>
<tr>
<td>CMPL 577</td>
<td>3</td>
<td>Communications Law</td>
</tr>
<tr>
<td>CMPL 580</td>
<td>3</td>
<td>Environment and the Law</td>
</tr>
<tr>
<td>LEEL 369</td>
<td>3</td>
<td>Labour Law</td>
</tr>
<tr>
<td>LEEL 570</td>
<td>3</td>
<td>Employment Law</td>
</tr>
<tr>
<td>LEEL 582</td>
<td>3</td>
<td>Law and Poverty</td>
</tr>
<tr>
<td>PRV4 545</td>
<td>3</td>
<td>Land Use Planning</td>
</tr>
<tr>
<td>PRV5 483</td>
<td>3</td>
<td>Consumer Law</td>
</tr>
<tr>
<td>PUB2 400</td>
<td>3</td>
<td>The Administrative Process</td>
</tr>
<tr>
<td>PUB2 401</td>
<td>3</td>
<td>Judicial Review of Administrative Action</td>
</tr>
<tr>
<td>PUB2 403</td>
<td>2</td>
<td>Municipal Law</td>
</tr>
<tr>
<td>PUB2 500</td>
<td>3</td>
<td>Law and Psychiatry</td>
</tr>
<tr>
<td>PUB2 551</td>
<td>3</td>
<td>Immigration and Refugee Law</td>
</tr>
<tr>
<td>WRIT 433D1*</td>
<td>3</td>
<td>Legal Clinic 1</td>
</tr>
</tbody>
</table>
ELECTIVE - LAW, OTHER COURSES

Students select the remaining 19-25 credits from among Faculty of Law offerings.

12.13.5 Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): General Management & Law (144 credits)

Students complete 51 credits for the M.B.A. degree, and 93 credits for the integrated B.C.L. and LL.B. degrees, for a total of 144 credits.

Required Courses (24 credits)

- BUSA 614 (3) Governance of Corporation: Contemporary Issues
- MGCR 629 (1) Global Leadership
- MGCR 650 (2) Business Tools
- MGCR 651 (4) Managing Resources
- MGCR 652 (4) Value Creation
- MGCR 653 (4) Markets and Globalization
- MGCR 660 (6) International Study Trip

Concentration Courses (15 credits)

Five courses (15 credits) chosen in consultation with a supervisor, from the required or complementary courses in any of the Finance, Global Strategy and Leadership, Marketing, or Technology and Innovation Management concentrations.

Elective Courses

12 additional credits at the 500 or 600 level offered by the Desautels Faculty of Management to complete a total of 51 credits.

Note: Students will have to follow the M.B.A. Base Camp (Statistics, Math for Finance, Financial Accounting) prior to commencement of the M.B.A.

Required - Law (59 credits)

- LAWG 100D1 (3) Contractual Obligations
- LAWG 100D2 (3) Contractual Obligations
- LAWG 101D1 (3) Extra-Contractual Obligations/Torts
- LAWG 101D2 (3) Extra-Contractual Obligations/Torts
- PRAC 147D1 (1.5) Introductory Legal Research
- PRAC 147D2 (1.5) Introductory Legal Research
- PRAC 155D1 (1.5) Legal Ethics and Advocacy
- PRAC 155D2 (1.5) Legal Ethics and Advocacy
- PROC 124D1 (2) Judicial Institutions and Civil Procedure
- PROC 124D2 (2) Judicial Institutions and Civil Procedure
### Advanced Civil Law Obligations (3)
- PROC 200 (3) Advanced Civil Law Obligations
- PRV1 144D1 (2.5) Civil Law Property
- PRV1 144D2 (2.5) Civil Law Property
- PRV3 200 (3) Advanced Common Law Obligations
- PRV4 144D1 (2) Common Law Property
- PRV4 144D2 (2) Common Law Property
- PUB2 101D1 (3) Constitutional Law
- PUB2 101D2 (3) Constitutional Law
- PUB2 111 (3) Criminal Law
- PUB3 116D1 (2) Foundations
- PUB3 116D2 (2) Foundations
- WRIT 400D1 (3) Senior Essay
- WRIT 400D2 (3) Senior Essay

### Complementary - Law
Students complete 9-15 credits of complementary courses toward the B.C.L. and LL.B. degrees.

#### Complementary - Law, Civil Law (3 credits)
- Students complete 3 credits of Civil Law courses. The following courses count for their full credit weight as civil law.
  - BUS2 561 (3) Insurance
  - PROC 549 (3) Lease, Enterprise, Suretyship
  - PRV2 270 (3) Law of Persons
  - PRV4 548 (3) Administration Property of Another and Trusts

#### Complementary - Law, Common Law (3 credits)
- Students complete 3 credits of Common Law courses. The following courses count for their full credit weight as common law.
  - PRV3 534 (3) Remedies
  - PRV4 451 (3) Real Estate Transactions
  - PRV4 549 (3) Equity and Trusts
  - PRV5 582 (2) Advanced Torts

#### Complementary - Law, Civil and Common Law
The following trans-systemic courses count half their credit weight toward the civil law requirement of 3 credits and half their credit weight toward the common law requirement of 3 credits.
- CMPL 522 (3) Medical Liability
- LAWG 200 (3) Commercial Law
- LAWG 273 (3) Family Law
- LAWG 300 (3) Family Property Law
- LAWG 316 (3) Private International Law
- LAWG 400 (4) Secured Transactions
- LAWG 415 (3) Evidence (Civil Matters)
- LAWG 504 (3) Death and Property
- LEEL 570 (3) Employment Law
### Complementary - Law, Social Diversity and Human Rights (3 credits)

Students must take at least 3 credits from the following courses related to social diversity and human rights.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>CMPL 500</td>
<td>Aboriginal Peoples and the Law</td>
<td>(3)</td>
</tr>
<tr>
<td>CMPL 504</td>
<td>Feminist Legal Theory</td>
<td>(3)</td>
</tr>
<tr>
<td>CMPL 511</td>
<td>Social Diversity and Law</td>
<td>(3)</td>
</tr>
<tr>
<td>CMPL 516</td>
<td>International Development Law</td>
<td>(3)</td>
</tr>
<tr>
<td>CMPL 565</td>
<td>International Humanitarian Law</td>
<td>(3)</td>
</tr>
<tr>
<td>CMPL 571</td>
<td>International Law of Human Rights</td>
<td>(3)</td>
</tr>
<tr>
<td>CMPL 573</td>
<td>Civil Liberties</td>
<td>(3)</td>
</tr>
<tr>
<td>CMPL 575</td>
<td>Discrimination and the Law</td>
<td>(3)</td>
</tr>
<tr>
<td>LAWG 503</td>
<td>Inter-American Human Rights</td>
<td>(3)</td>
</tr>
<tr>
<td>LEEL 369</td>
<td>Labour Law</td>
<td>(3)</td>
</tr>
<tr>
<td>LEEL 582</td>
<td>Law and Poverty</td>
<td>(3)</td>
</tr>
<tr>
<td>PUB2 105</td>
<td>Public International Law</td>
<td>(3)</td>
</tr>
<tr>
<td>PUB2 500</td>
<td>Law and Psychiatry</td>
<td>(3)</td>
</tr>
<tr>
<td>PUB2 502</td>
<td>International Criminal Law</td>
<td>(3)</td>
</tr>
<tr>
<td>PUB2 551</td>
<td>Immigration and Refugee Law</td>
<td>(3)</td>
</tr>
<tr>
<td>PUB3 515</td>
<td>Canadian Charter of Rights and Freedoms</td>
<td>(3)</td>
</tr>
<tr>
<td>Course Code</td>
<td>Credits</td>
<td>Course Title</td>
</tr>
<tr>
<td>------------</td>
<td>---------</td>
<td>--------------------------------------------------</td>
</tr>
<tr>
<td>WRIT 435*</td>
<td>3</td>
<td>Legal Clinic 3</td>
</tr>
<tr>
<td>WRIT 440*</td>
<td>6</td>
<td>Student Clerkship A</td>
</tr>
<tr>
<td>WRIT 440D1*</td>
<td>3</td>
<td>Student Clerkship A</td>
</tr>
<tr>
<td>WRIT 440D2*</td>
<td>3</td>
<td>Student Clerkship A</td>
</tr>
<tr>
<td>WRIT 441*</td>
<td>3</td>
<td>Student Clerkship B</td>
</tr>
</tbody>
</table>

* With the approval of the Associate Dean Academic, in consultation with the Faculty Supervisors, on a case-by-case basis.

**Elective - Law, Other Courses**
Students select the remaining 19-25 credits from among Faculty of Law offerings.

**12.13.6 Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Global Strategy and Leadership & Law (144 credits)**
Students complete 51 credits for the M.B.A. degree, and 93 credits for the integrated B.C.L. and LL.B. degrees, for a total of 144 credits.

**Required Courses - MBA (24 credits)**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSA 614</td>
<td>3</td>
<td>Governance of Corporation: Contemporary Issues</td>
</tr>
<tr>
<td>MGCR 629</td>
<td>1</td>
<td>Global Leadership</td>
</tr>
<tr>
<td>MGCR 650</td>
<td>2</td>
<td>Business Tools</td>
</tr>
<tr>
<td>MGCR 651</td>
<td>4</td>
<td>Managing Resources</td>
</tr>
<tr>
<td>MGCR 652</td>
<td>4</td>
<td>Value Creation</td>
</tr>
<tr>
<td>MGCR 653</td>
<td>4</td>
<td>Markets and Globalization</td>
</tr>
<tr>
<td>MGCR 660</td>
<td>6</td>
<td>International Study Trip</td>
</tr>
</tbody>
</table>

**Complementary Courses - MBA (27 credits)**

3 credits selected from the following:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGPO 630</td>
<td>3</td>
<td>Managing Strategy and Innovation</td>
</tr>
<tr>
<td>MGPO 683</td>
<td>3</td>
<td>International Business Policy</td>
</tr>
</tbody>
</table>

3 credits selected from the following:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ORGB 680</td>
<td>3</td>
<td>Talent Management in a Global World</td>
</tr>
<tr>
<td>ORGB 685</td>
<td>3</td>
<td>Cross Cultural Management</td>
</tr>
</tbody>
</table>

9 credits selected from the following courses toward the concentration:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSA 640</td>
<td>3</td>
<td>Launching New Ventures</td>
</tr>
<tr>
<td>BUSA 660</td>
<td>3</td>
<td>CEO Insights</td>
</tr>
<tr>
<td>BUSA 690</td>
<td>3</td>
<td>Advanced Topics in Management 1</td>
</tr>
<tr>
<td>INDR 633</td>
<td>3</td>
<td>Creating Wealth and Prosperity</td>
</tr>
<tr>
<td>MGPO 615</td>
<td>3</td>
<td>Consulting for Change</td>
</tr>
<tr>
<td>MGPO 630</td>
<td>3</td>
<td>Managing Strategy and Innovation</td>
</tr>
<tr>
<td>MGPO 637</td>
<td>3</td>
<td>Cases in Competitive Strategy</td>
</tr>
<tr>
<td>MGPO 638</td>
<td>3</td>
<td>Managing Organizational Politics</td>
</tr>
<tr>
<td>MGPO 640</td>
<td>3</td>
<td>Strategies for Sustainable Development</td>
</tr>
<tr>
<td>MGPO 645</td>
<td>3</td>
<td>Strategy in Context</td>
</tr>
</tbody>
</table>
The remaining 12 credits of courses are chosen from the 500-level and higher offered by the Desautels Faculty of Management to complete a total of 51 credits.

Note: Students will have to follow the M.B.A. Base Camp (Statistics, Math for Finance, Financial Accounting) prior to commencement of the M.B.A.

### Required - Law (59 credits)

- LAWG 100D1 (3) Contractual Obligations
- LAWG 100D2 (3) Contractual Obligations
- LAWG 101D1 (3) Extra-Contractual Obligations/Torts
- LAWG 101D2 (3) Extra-Contractual Obligations/Torts
- PRAC 147D1 (1.5) Introductory Legal Research
- PRAC 147D2 (1.5) Introductory Legal Research
- PRAC 155D1 (1.5) Legal Ethics and Advocacy
- PRAC 155D2 (1.5) Legal Ethics and Advocacy
- PROC 124D1 (2) Judicial Institutions and Civil Procedure
- PROC 124D2 (2) Judicial Institutions and Civil Procedure
- PROC 200 (3) Advanced Civil Law Obligations
- PRV1 144D1 (2.5) Civil Law Property
- PRV1 144D2 (2.5) Civil Law Property
- PRV3 200 (3) Advanced Common Law Obligations
- PRV4 144D1 (2) Common Law Property
- PRV4 144D2 (2) Common Law Property
- PUB2 101D1 (3) Constitutional Law
- PUB2 101D2 (3) Constitutional Law
- PUB2 111 (3) Criminal Law
- PUB3 116D1 (2) Foundations
- PUB3 116D2 (2) Foundations
- WRIT 400D1 (3) Senior Essay
- WRIT 400D2 (3) Senior Essay

### Complementary - Law

Students complete 9-15 credits of complementary courses toward the B.C.L. and LL.B. degrees.

### Complementary - Law, Civil Law (3 credits)

Students complete 3 credits of Civil Law courses. The following courses count for their full credit weight as civil law.

- BUS2 561 (3) Insurance
Lease, Enterprise, Suretyship (3)  
Law of Persons (3)  
Administration Property of Another and Trusts (3)

**Complementary - Law, Common Law (3 credits)**

Students complete 3 credits of Common Law courses. The following courses count for their full credit weight as common law.

- PRV3 534 (3) Remedies
- PRV4 451 (3) Real Estate Transactions
- PRV4 549 (3) Equity and Trusts
- PRV5 582 (2) Advanced Torts

**Complementary - Law, Civil and Common Law**

The following trans-systemic courses count half their credit weight toward the civil law requirement of 3 credits and half their credit weight toward the common law requirement of 3 credits.

- CMPL 522 (3) Medical Liability
- LAWG 200 (3) Commercial Law
- LAWG 273 (3) Family Law
- LAWG 300 (3) Family Property Law
- LAWG 316 (3) Private International Law
- LAWG 400 (4) Secured Transactions
- LAWG 415 (3) Evidence (Civil Matters)
- LAWG 504 (3) Death and Property
- LEEL 570 (3) Employment Law
- PRV5 483 (3) Consumer Law

**Complementary - Law, Social Diversity and Human Rights (3 credits)**

Students must take at least 3 credits from the following courses related to social diversity and human rights.

- CMPL 500 (3) Aboriginal Peoples and the Law
- CMPL 504 (3) Feminist Legal Theory
- CMPL 511 (3) Social Diversity and Law
- CMPL 516 (3) International Development Law
- CMPL 565 (3) International Humanitarian Law
- CMPL 571 (3) International Law of Human Rights
- CMPL 573 (3) Civil Liberties
- CMPL 575 (3) Discrimination and the Law
- LAWG 503 (3) Inter-American Human Rights
- LEEL 369 (3) Labour Law
- LEEL 582 (3) Law and Poverty
- PUB2 105 (3) Public International Law
- PUB2 500 (3) Law and Psychiatry
- PUB2 502 (3) International Criminal Law
- PUB2 551 (3) Immigration and Refugee Law
- PUB3 515 (3) Canadian Charter of Rights and Freedoms
Complementary - Law, Principles of Canadian Administrative Law

Requirement: Students must choose one course (0-6 credits) from the following courses to meet this requirement:

- BUS1 532 (3) Bankruptcy and Insolvency
- BUS2 504 (3) Securities Regulation
- CMPL 543 (3) Law and Practice of International Trade
- CMPL 574 (3) Government Control Of Business
- CMPL 575 (3) Discrimination and the Law
- CMPL 577 (3) Communications Law
- CMPL 580 (3) Environment and the Law
- LEE 369 (3) Labour Law
- LEE 570 (3) Employment Law
- LEE 582 (3) Law and Poverty
- PRV 545 (3) Land Use Planning
- PRV 583 (3) Consumer Law
- PUB 2400 (3) The Administrative Process
- PUB 2401 (3) Judicial Review of Administrative Action
- PUB 2403 (2) Municipal Law
- PUB 2500 (3) Law and Psychiatry
- PUB 2551 (3) Immigration and Refugee Law
- WRIT 433D1* (3) Legal Clinic 1
- WRIT 433D2* (3) Legal Clinic 1
- WRIT 434* (3) Legal Clinic 2
- WRIT 435* (3) Legal Clinic 3
- WRIT 440* (6) Student Clerkship A
- WRIT 440D1* (3) Student Clerkship A
- WRIT 440D2* (3) Student Clerkship A
- WRIT 441* (3) Student Clerkship B

* With the approval of the Associate Dean Academic, in consultation with the Faculty Supervisors, on a case-by-case basis.

Elective - Law, Other Courses

Students select the remaining 19-25 credits from among Faculty of Law offerings.

12.13.7 Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Marketing & Law (144 credits)

Students complete 51 credits for the M.B.A. degree, and 93 credits for the integrated B.C.L. and LL.B. degrees, for a total of 144 credits.

Required Courses (24 credits)

- BUSA 614 (3) Governance of Corporation: Contemporary Issues
- MGCR 629 (1) Global Leadership
- MGCR 650 (2) Business Tools
- MGCR 651 (4) Managing Resources
- MGCR 652 (4) Value Creation
- MGCR 653 (4) Markets and Globalization
Required Concentration Courses (6 credits)

Students choosing the Marketing concentration must complete these required courses:

- MRKT 657 (3) Customer Insights
- MRKT 658 (3) Marketing Intelligence

Complementary Courses (9 credits)

Students choosing the Marketing concentration must choose three of the following courses:

- INSY 645 (3) Managing Electronic Commerce
- MRKT 645 (3) Winning at Brands
- MRKT 652 (3) Competitive Marketing Strategy
- MRKT 654 (3) Marketing Communications
- MRKT 655 (3) Marketing Planning
- MRKT 659 (3) Advanced Business Marketing
- MRKT 690 (3) Advanced Topics in Marketing I
- MRKT 698 (3) International Marketing Management

12 additional credits at the 500 or 600 level offered by the Desautels Faculty of Management to complete a total of 51 credits.

Note: Students will have to follow the M.B.A. Base Camp (Statistics, Math for Finance, Financial Accounting) prior to commencement of the M.B.A.

Required - Law (59 credits)

- LAWG 100D1 (3) Contractual Obligations
- LAWG 100D2 (3) Contractual Obligations
- LAWG 101D1 (3) Extra-Contractual Obligations/Torts
- LAWG 101D2 (3) Extra-Contractual Obligations/Torts
- PRAC 147D1 (1.5) Introductory Legal Research
- PRAC 147D2 (1.5) Introductory Legal Research
- PRAC 155D1 (1.5) Legal Ethics and Advocacy
- PRAC 155D2 (1.5) Legal Ethics and Advocacy
- PROC 124D1 (2) Judicial Institutions and Civil Procedure
- PROC 124D2 (2) Judicial Institutions and Civil Procedure
- PROC 200 (3) Advanced Civil Law Obligations
- PRV1 144D1 (2.5) Civil Law Property
- PRV1 144D2 (2.5) Civil Law Property
- PRV3 200 (3) Advanced Common Law Obligations
- PRV4 144D1 (2) Common Law Property
- PRV4 144D2 (2) Common Law Property
- PUB2 101D1 (3) Constitutional Law
- PUB2 101D2 (3) Constitutional Law
- PUB2 111 (3) Criminal Law
- PUB3 116D1 (2) Foundations
Foundations
WRIT 400D1 (3) Senior Essay
WRIT 400D2 (3) Senior Essay

Complementary - Law
Students complete 9-15 credits of complementary courses toward the B.C.L. and LL.B. degrees.

Complementary - Law, Civil Law (3 credits)
Students complete 3 credits of Civil Law courses. The following courses count for their full credit weight as civil law.

- BUS2 561 (3) Insurance
- PROC 549 (3) Lease, Enterprise, Suretyship
- PRV2 270 (3) Law of Persons
- PRV4 548 (3) Administration Property of Another and Trusts

Complementary - Law, Common Law (3 credits)
Students complete 3 credits of Common Law courses. The following courses count for their full credit weight as common law.

- PRV3 534 (3) Remedies
- PRV4 451 (3) Real Estate Transactions
- PRV4 549 (3) Equity and Trusts
- PRV5 582 (2) Advanced Torts

Complementary - Law, Civil and Common Law
The following trans-systemic courses count half their credit weight toward the civil law requirement of 3 credits and half their credit weight toward the common law requirement of 3 credits.

- CMPL 522 (3) Medical Liability
- CMPL 573 (3) Civil Liberties
- LAWG 200 (3) Commercial Law
- LAWG 273 (3) Family Law
- LAWG 300 (3) Family Property Law
- LAWG 316 (3) Private International Law
- LAWG 400 (4) Secured Transactions
- LAWG 415 (3) Evidence (Civil Matters)
- LEEL 369 (3) Labour Law
- PRV5 483 (3) Consumer Law

Complementary - Law, Social Diversity and Human Rights (3 credits)
Students must take at least 3 credits from the following courses related to social diversity and human rights.

- CMPL 500 (3) Aboriginal Peoples and the Law
- CMPL 504 (3) Feminist Legal Theory
- CMPL 511 (3) Social Diversity and Law
- CMPL 516 (3) International Development Law
- CMPL 565 (3) International Humanitarian Law
- CMPL 571 (3) International Law of Human Rights
CMPL 573 (3) Civil Liberties  
CMPL 575 (3) Discrimination and the Law  
LAWG 503 (3) Inter-American Human Rights  
LEEL 582 (3) Law and Poverty  
PUB2 105 (3) Public International Law  
PUB2 500 (3) Law and Psychiatry  
PUB2 502 (3) International Criminal Law  
PUB2 551 (3) Immigration and Refugee Law  
PUB3 515 (3) Canadian Charter of Rights and Freedoms

Complementary - Law, Principles of Canadian Administrative Law  
Requirement: Students must choose one course (0-6 credits) from the following courses to meet this requirement:

- BUS2 504 (3) Securities Regulation  
- CMPL 543 (3) Law and Practice of International Trade  
- CMPL 574 (3) Government Control Of Business  
- CMPL 575 (3) Discrimination and the Law  
- CMPL 577 (3) Communications Law  
- CMPL 580 (3) Environment and the Law  
- LEEL 369 (3) Labour Law  
- LEEL 570 (3) Employment Law  
- LEEL 582 (3) Law and Poverty  
- PRV4 545 (3) Land Use Planning  
- PRV5 483 (3) Consumer Law  
- PUB2 400 (3) The Administrative Process  
- PUB2 401 (3) Judicial Review of Administrative Action  
- PUB2 403 (2) Municipal Law  
- PUB2 500 (3) Law and Psychiatry  
- PUB2 551 (3) Immigration and Refugee Law  
- WRIT 433D1* (3) Legal Clinic 1  
- WRIT 433D2* (3) Legal Clinic 1  
- WRIT 434* (3) Legal Clinic 2  
- WRIT 435* (3) Legal Clinic 3  
- WRIT 440* (6) Student Clerkship A  
- WRIT 440D1* (3) Student Clerkship A  
- WRIT 440D2* (3) Student Clerkship A  
- WRIT 441* (3) Student Clerkship B  

* With the approval of the Associate Dean Academic, in consultation with the Faculty Supervisors, on a case-by-case basis.

Elective - Law, Other Courses  
Students select the remaining 19-25 credits from among Faculty of Law offerings.
Master of Business Administration and Bachelor of Civil Law/Bachelor of Laws (Joint M.B.A. & B.C.L./LL.B.) Management (Non-Thesis): Technology and Innovation Management & Law (144 credits)

** This program is currently not offered. **

Students complete 51 credits for the M.B.A. degree, and 93 credits for the integrated B.C.L. and LL.B. degrees, for a total of 144 credits.

### Required Courses (24 credits)

- BUSA 614 (3) Governance of Corporation: Contemporary Issues
- MGCR 629 (1) Global Leadership
- MGCR 650 (2) Business Tools
- MGCR 651 (4) Managing Resources
- MGCR 652 (4) Value Creation
- MGCR 653 (4) Markets and Globalization
- MGCR 660 (6) International Study Trip

### Required Concentration Courses (6 credits)

Students choosing the Technology and Innovation Management concentration must complete these required courses:

- INSY 606 (3) Technology Management
- MGSC 616 (3) Technology in Action

### Complementary Courses (9 credits)

Students choosing the Technology and Innovation Management concentration must complete three of these complementary courses:

- INSY 607 (3) Technology Consulting
- INSY 608 (3) Winning with IT
- INSY 609 (3) Technology Project Management
- INSY 633 (3) Knowledge Management and Technology for Innovation
- INSY 645 (3) Managing Electronic Commerce
- MGPO 650 (3) Managing Innovation
- MGSC 602 (3) Strategic Management of Operations
- MGSC 603 (3) Logistics Management
- MGSC 605 (3) Total Quality Management
- MGSC 615 (3) Procurement and Distribution
- MGSC 631 (3) Analysis: Production Operations
- ORGB 625 (3) Managing Organizational Change

### Elective Courses

12 additional credits at the 500 or 600 level offered by the Desautels Faculty of Management to complete a total of 51 credits.

### Required - Law (59 credits)

- BUS2 365 (4) Business Associations
- LAWG 100D1 (3) Contractual Obligations
- LAWG 100D2 (3) Contractual Obligations
Complementary - Law
Students complete 9-15 credits of complementary courses toward the B.C.L. and LL.B. degrees.

Complementary - Law, Civil Law (3 credits)
Students complete 3 credits of Civil Law courses. The following courses count for their full credit weight as civil law.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credit</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS2 561</td>
<td>3</td>
<td>Insurance</td>
</tr>
<tr>
<td>LAWG 504</td>
<td>3</td>
<td>Death and Property</td>
</tr>
<tr>
<td>PROC 549</td>
<td>3</td>
<td>Lease, Enterprise, Suretyship</td>
</tr>
<tr>
<td>PRV2 270</td>
<td>3</td>
<td>Law of Persons</td>
</tr>
<tr>
<td>PRV4 548</td>
<td>3</td>
<td>Administration Property of Another and Trusts</td>
</tr>
</tbody>
</table>

Complementary - Law, Common Law (3 credits)
Students complete 3 credits of Common Law courses. The following courses count for their full credit weight as common law.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credit</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>PRV3 534</td>
<td>3</td>
<td>Remedies</td>
</tr>
<tr>
<td>PRV4 451</td>
<td>3</td>
<td>Real Estate Transactions</td>
</tr>
<tr>
<td>PRV4 549</td>
<td>3</td>
<td>Equity and Trusts</td>
</tr>
<tr>
<td>PRV5 582</td>
<td>2</td>
<td>Advanced Torts</td>
</tr>
</tbody>
</table>

Complementary - Law, Civil and Common Law
The following trans-systemic courses count half their credit weight toward the civil law requirement of 3 credits and half their credit weight toward the common law requirement of 3 credits.
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>CMPL 522</td>
<td>(3)</td>
<td>Medical Liability</td>
</tr>
<tr>
<td>LAWG 200</td>
<td>(3)</td>
<td>Commercial Law</td>
</tr>
<tr>
<td>LAWG 273</td>
<td>(3)</td>
<td>Family Law</td>
</tr>
<tr>
<td>LAWG 300</td>
<td>(3)</td>
<td>Family Property Law</td>
</tr>
<tr>
<td>LAWG 316</td>
<td>(3)</td>
<td>Private International Law</td>
</tr>
<tr>
<td>LAWG 400</td>
<td>(4)</td>
<td>Secured Transactions</td>
</tr>
<tr>
<td>LAWG 415</td>
<td>(3)</td>
<td>Evidence (Civil Matters)</td>
</tr>
<tr>
<td>LEEL 570</td>
<td>(3)</td>
<td>Employment Law</td>
</tr>
<tr>
<td>PRV5 483</td>
<td>(3)</td>
<td>Consumer Law</td>
</tr>
</tbody>
</table>

**Complementary - Law, Social Diversity and Human Rights (3 credits)**

Students must take at least 3 credits from the following courses related to social diversity and human rights.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>CMPL 500</td>
<td>(3)</td>
<td>Aboriginal Peoples and the Law</td>
</tr>
<tr>
<td>CMPL 504</td>
<td>(3)</td>
<td>Feminist Legal Theory</td>
</tr>
<tr>
<td>CMPL 511</td>
<td>(3)</td>
<td>Social Diversity and Law</td>
</tr>
<tr>
<td>CMPL 516</td>
<td>(3)</td>
<td>International Development Law</td>
</tr>
<tr>
<td>CMPL 565</td>
<td>(3)</td>
<td>International Humanitarian Law</td>
</tr>
<tr>
<td>CMPL 571</td>
<td>(3)</td>
<td>International Law of Human Rights</td>
</tr>
<tr>
<td>CMPL 573</td>
<td>(3)</td>
<td>Civil Liberties</td>
</tr>
<tr>
<td>CMPL 575</td>
<td>(3)</td>
<td>Discrimination and the Law</td>
</tr>
<tr>
<td>LAWG 503</td>
<td>(3)</td>
<td>Inter-American Human Rights</td>
</tr>
<tr>
<td>LEEL 369</td>
<td>(3)</td>
<td>Labour Law</td>
</tr>
<tr>
<td>LEEL 582</td>
<td>(3)</td>
<td>Law and Poverty</td>
</tr>
<tr>
<td>PUB2 105</td>
<td>(3)</td>
<td>Public International Law</td>
</tr>
<tr>
<td>PUB2 500</td>
<td>(3)</td>
<td>Law and Psychiatry</td>
</tr>
<tr>
<td>PUB2 502</td>
<td>(3)</td>
<td>International Criminal Law</td>
</tr>
<tr>
<td>PUB2 551</td>
<td>(3)</td>
<td>Immigration and Refugee Law</td>
</tr>
<tr>
<td>PUB3 515</td>
<td>(3)</td>
<td>Canadian Charter of Rights and Freedoms</td>
</tr>
</tbody>
</table>

**Complementary - Law, Principles of Canadian Administrative Law**

Requirement: Students must choose one course (0-6 credits) from the following courses to meet this requirement:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS2 504</td>
<td>(3)</td>
<td>Securities Regulation</td>
</tr>
<tr>
<td>CMPL 543</td>
<td>(3)</td>
<td>Law and Practice of International Trade</td>
</tr>
<tr>
<td>CMPL 574</td>
<td>(3)</td>
<td>Government Control Of Business</td>
</tr>
<tr>
<td>CMPL 575</td>
<td>(3)</td>
<td>Discrimination and the Law</td>
</tr>
<tr>
<td>CMPL 577</td>
<td>(3)</td>
<td>Communications Law</td>
</tr>
<tr>
<td>CMPL 580</td>
<td>(3)</td>
<td>Environment and the Law</td>
</tr>
<tr>
<td>LEEL 369</td>
<td>(3)</td>
<td>Labour Law</td>
</tr>
<tr>
<td>LEEL 570</td>
<td>(3)</td>
<td>Employment Law</td>
</tr>
<tr>
<td>LEEL 582</td>
<td>(3)</td>
<td>Law and Poverty</td>
</tr>
<tr>
<td>PRV4 545</td>
<td>(3)</td>
<td>Land Use Planning</td>
</tr>
<tr>
<td>PRV5 483</td>
<td>(3)</td>
<td>Consumer Law</td>
</tr>
</tbody>
</table>
Elective - Law, Other Courses
Students select the remaining 19-25 credits from among Faculty of Law offerings.

12.14 M.B.A. & M.D.,C.M. Program Admission Requirements and Application Procedures

About the M.B.A. & M.D.,C.M. Program
The M.B.A. & M.D.,C.M. program recognizes that there is an increasing demand in the health care sector for physicians with management skills and expertise. This is a five-year program in which the first year is spent in the Desautels Faculty of Management completing the M.B.A. core as well as building a solid background in health care management. Then, students will begin their medical studies, which will be integrated with additional elective courses in management. This will provide the opportunity to train well-rounded physician-managers who can eventually pursue interesting careers in a wide range of health care facilities, from the smallest clinic to the largest tertiary health care facility, from research laboratories to university or hospital medical departments. Our graduates will also have career opportunities in the health insurance sector, which is a significant layer of the health care system in a number of countries, including the United States.

Upon graduation, students receive an M.B.A. from the Desautels Faculty of Management and an M.D.,C.M. degree from the Faculty of Medicine.

Note: Students will have to follow the M.B.A. Base Camp (Statistics, Math for Finance, Financial Accounting) prior to commencement of the M.B.A.

section 12.14.4: Master of Business Administration and Doctor of Medicine & Master of Surgery (Joint M.B.A. & M.D.,C.M.) Management (Non-Thesis) & Medicine (51 credits)

Offered in cooperation with the Faculty of Medicine.

For more information, contact:

Program Administrator, M.B.A. & M.D.,C.M. Program
1010 Sherbrooke Street West, Suite 1210
Montreal QC H3A 2R7
Canada

Email: aed.med@mcgill.ca
Website: www.mcgill.ca/medadmissions/programs/mdcm-mba

12.14.1 Admission Requirements

Admission requirements for the M.B.A. program can be found in section 12: M.B.A. Program.

For the Faculty of Medicine admission requirements, please visit www.mcgill.ca/medadmissions/programs/mdcm-mba.
12.14.2 Application Procedures

Following the evaluation of the completed application requirements, selected candidates are invited to interviews, after which final admissions decisions are made.

McGill’s online application form for graduate program candidates is available at www.mcgill.ca/gradapplicants/apply.

See University Regulations & Resources > Graduate > Graduate Admissions and Application Procedures > Application Procedures for detailed application procedures.

See www.mcgill.ca/medadmissions for M.D.,C.M. program application procedures.

12.14.3 Application Dates and Deadlines

For application dates and deadlines, please consult the following website: www.mcgill.ca/medadmissions/applying.

12.14.4 Master of Business Administration and Doctor of Medicine & Master of Surgery (Joint M.B.A. & M.D.,C.M.) Management (Non-Thesis) & Medicine (51 credits)

** This program is currently closed for admissions. **

For the full M.D.,C.M. curriculum please refer to http://www.mcgill.ca/study/faculties/medicine/undergraduate/programs/mdcm-doctor-medicine-and-master-surgery

Required Courses (36 credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSA 646</td>
<td>(3)</td>
<td>Health Management Capstone</td>
</tr>
<tr>
<td>BUSA 650</td>
<td>(6)</td>
<td>Internship</td>
</tr>
<tr>
<td>BUSA 698</td>
<td>(3)</td>
<td>Health Care Systems</td>
</tr>
<tr>
<td>BUSA 699</td>
<td>(3)</td>
<td>Health Care Management</td>
</tr>
<tr>
<td>MGCR 629</td>
<td>(1)</td>
<td>Global Leadership</td>
</tr>
<tr>
<td>MGCR 650</td>
<td>(2)</td>
<td>Business Tools</td>
</tr>
<tr>
<td>MGCR 651</td>
<td>(4)</td>
<td>Managing Resources</td>
</tr>
<tr>
<td>MGCR 652</td>
<td>(4)</td>
<td>Value Creation</td>
</tr>
<tr>
<td>MGCR 653</td>
<td>(4)</td>
<td>Markets and Globalization</td>
</tr>
<tr>
<td>MGCR 660</td>
<td>(6)</td>
<td>International Study Trip</td>
</tr>
</tbody>
</table>

Elective Courses (15 credits)

Remaining courses chosen from 500- and 600-level courses offered by the Desautels Faculty of Management, and approved by M.D.,C.M. & M.B.A.

Note: Students will have to follow the M.B.A. Base Camp (Statistics, Math for Finance, Financial Accounting) prior to commencement of the M.B.A.

12.15 M.B.A./Japan Admission Requirements and Application Procedures

About the M.B.A./Japan

The McGill MBA Japan program is a weekend MBA program based on the world-leading Integrative MBA program offered by McGill University's Desautels Faculty of Management in Montreal. Students will follow a lockstep program. MBA Japan classes take place at the Learning Edge Nishi-shinjuku Campus on the 4th floor of Nomura Fudosan Nishi-shinjuku building.

12.15.4 Master of Business Administration (M.B.A.); M.B.A./Japan (Non-Thesis) (51 credits)

section 12.15.4: Master of Business Administration (M.B.A.) M.B.A./Japan (Non-Thesis) (51 credits)

section 12.15.5: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Finance (57 credits)

section 12.15.6: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): General Management (57 credits)

section 12.10: Master of Business Administration (M.B.A.) Management (Non-Thesis): Global Strategy and Leadership (57 credits)
Master of Business Administration (M.B.A.); M.B.A./Japan (Non-Thesis) (57 credits)

section 12.15.8: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Marketing (57 credits)
section 12.15.9: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Technology and Innovation Management (57 credits)

12.15.1 Admission Requirements

For more information on admission requirements, visit our website at www.mcgillmbajapan.com.

12.15.2 Application Procedures

For more information on application procedures, visit our website at www.mcgillmbajapan.com.

12.15.3 Application Dates and Deadlines

For application dates and deadlines, visit our website at www.mcgillmbajapan.com.

12.15.4 Master of Business Administration (M.B.A.) M.B.A./Japan (Non-Thesis) (51 credits)

** This program is currently not offered. **

12.15.5 Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Finance (57 credits)

**This program is currently not offered.**

The McGill MBA Japan program of the Desautels Faculty of Management of McGill University is the leading MBA program in Japan, and one of the leading weekend programs in Asia. Designed for working people with several years of experience, the McGill MBA Japan program allows you to complete a Master of Business Administration program on weekends, without leaving employment.

Based on McGill’s world-leading Integrative MBA Curriculum, the MBA Japan program allows you to complete a full MBA by studying two weekends per month in as little as 20 months. Taught by world-leading professors from McGill’s home campus, the MBA Japan attracts highly qualified students from Japan and around the globe.

The Finance Concentration focuses on how firms raise capital and on the optimal allocation of capital for investments. This concentration prepares students for careers in corporate treasury functions, asset management, and investment banking.

Required Core Courses (21 credits)

All M.B.A. students must complete the following core courses:

- MGCR 629 (1) Global Leadership
- MGCR 650 (2) Business Tools
- MGCR 651 (4) Managing Resources
- MGCR 652 (4) Value Creation
- MGCR 653 (4) Markets and Globalization
- MGCR 660 (6) International Study Trip

Required Concentration Courses (6 credits)

Students choosing the Finance concentration must complete these required courses:

- FINE 622 (3) Modern Corporate Finance
- FINE 646 (3) Investments and Portfolio Management

Complementary Courses (30 credits)

9 credits selected from the following courses toward the concentration:

- ACCT 618 (3) Financial Reporting: Structure & Analysis
- FINE 541 (3) Applied Investments
FINE 620 (3) Corporate Mergers
FINE 630 (3) Fixed Income Markets
FINE 635 (3) Financial Risk Management
FINE 639 (3) Derivatives and Risk Management
FINE 645 (3) Money and Capital Markets
FINE 648 (3) Applied Corporate Finance
FINE 660 (3) Global Investment Management
FINE 665 (3) Investment Strategies and Behavioural Finance
FINE 690 (3) Advanced Topics in Finance 1
FINE 693 (3) Global Capital Markets
FINE 694 (3) International Corporate Finance

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSA 650</td>
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Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): General Management (57 credits)

The McGill MBA Japan program of the Desautels Faculty of Management of McGill University is the leading MBA program in Japan, and one of the leading weekend programs in Asia. Designed for working people with several years of experience, the McGill MBA Japan program allows you to complete a Master of Business Administration program on weekends, without leaving employment.

Based on McGill’s world-leading Integrative MBA Curriculum, the MBA Japan program allows you to complete a full MBA by studying two weekends per month in as little as 20 months. Taught by world-leading professors from McGill’s home campus, the MBA Japan attracts highly qualified students from Japan and around the globe.

Required Core Courses (21 credits)
All M.B.A. students must complete the following core courses:

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Title</th>
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</thead>
<tbody>
<tr>
<td>MGCR 629</td>
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<tr>
<td>MGCR 650</td>
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<td>Value Creation</td>
</tr>
<tr>
<td>MGCR 653</td>
<td>4</td>
<td>Markets and Globalization</td>
</tr>
<tr>
<td>MGCR 660</td>
<td>6</td>
<td>International Study Trip</td>
</tr>
</tbody>
</table>

Concentration Courses (36 credits)
Five courses (15 credits) chosen in consultation with a supervisor, from the required or complementary courses in any of the Finance, Global Strategy and Leadership, Marketing, or Technology and Innovation Management concentrations.

The remaining 21 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSA 650</td>
<td>6</td>
</tr>
<tr>
<td>BUSA 651</td>
<td>6</td>
</tr>
</tbody>
</table>
12.15.7  Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Global Strategy and Leadership (57 credits)

**This program is currently not offered.**

The McGill MBA Japan program of the Desautels Faculty of Management of McGill University is the leading MBA program in Japan, and one of the leading weekend programs in Asia. Designed for working people with several years of experience, the McGill MBA Japan program allows you to complete a Master of Business Administration program on weekends, without leaving employment.

Based on McGill’s world-leading Integrative MBA Curriculum, the MBA Japan program allows you to complete a full MBA by studying two weekends per month in as little as 20 months. Taught by world-leading professors from McGill’s home campus, the MBA Japan attracts highly qualified students from Japan and around the globe.

The Global Strategy and Leadership Concentration prepares students for the challenges posed by a globalizing marketplace. The approach is cross-disciplinary and includes courses in strategy, organizational behaviour, and international business. Students will consider questions such as: What issues will the leaders of tomorrow face and how can they best tackle them? How to take a firm international? How to manage a multi-cultural workforce? How to launch a new venture? How to promote sustainable development? Students will develop skills valued by employers in consulting, business development, project management, and related fields.

**Required Core Courses (21 credits)**

All M.B.A. students must complete the following core courses:

- MGCR 629 (1) Global Leadership
- MGCR 650 (2) Business Tools
- MGCR 651 (4) Managing Resources
- MGCR 652 (4) Value Creation
- MGCR 653 (4) Markets and Globalization
- MGCR 660 (6) International Study Trip

**Required Concentration Courses (6 credits)**

Students choosing the Global Strategy and Leadership concentration must complete these required courses:

- MGPO 683 (3) International Business Policy
- ORGB 685 (3) Cross Cultural Management

**Complementary Courses (30 credits)**

9 credits selected from the following courses toward the concentration:

- BUSA 640 (3)Launching New Ventures
- BUSA 660 (3) CEO Insights
- BUSA 690 (3) Advanced Topics in Management 1
- INDR 633 (3) Creating Wealth and Prosperity
- MGPO 615 (3) Consulting for Change
- MGPO 630 (3) Managing Strategy and Innovation
- MGPO 638 (3) Managing Organizational Politics
- MGPO 640 (3) Strategies for Sustainable Development
- MGPO 645 (3) Strategy in Context
- MGPO 651 (3) Strategic Management: Developing Countries
- MGPO 669 (3) Managing Globalization
- ORGB 633 (3) Managerial Negotiations
- ORGB 640 (3) The Art of Leadership

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.
6 credits from the following:

- BUSA 650 (6) Internship
- BUSA 651 (6) Practicum

12.15.8 Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Marketing (57 credits)

**This program is currently not offered.**

The McGill MBA Japan program of the Desautels Faculty of Management of McGill University is the leading MBA program in Japan, and one of the leading weekend programs in Asia. Designed for working people with several years of experience, the McGill MBA Japan program allows you to complete a Master of Business Administration program on weekends, without leaving employment.

Based on McGill’s world-leading Integrative MBA Curriculum, the MBA Japan program allows you to complete a full MBA by studying two weekends per month in as little as 20 months. Taught by world-leading professors from McGill’s home campus, the MBA Japan attracts highly qualified students from Japan and around the globe.

The Marketing Concentration focuses on the development of skills in understanding customers and markets, creating value through products and services, evaluating the effectiveness of marketing programs, and managing customer relationships.

**Required Core Courses (21 credits)**

All M.B.A. students must complete the following core courses:

- MGCR 629 (1) Global Leadership
- MGCR 650 (2) Business Tools
- MGCR 651 (4) Managing Resources
- MGCR 652 (4) Value Creation
- MGCR 653 (4) Markets and Globalization
- MGCR 660 (6) International Study Trip

**Required Concentration Courses (6 credits)**

Students choosing the Marketing concentration must complete these required courses:

- MRKT 657 (3) Customer Insights
- MRKT 658 (3) Marketing Intelligence

**Complementary Courses (30 credits)**

9 credits selected from the following courses toward the concentration:

- INSY 645 (3) Managing Electronic Commerce
- MRKT 645 (3) Winning at Brands
- MRKT 652 (3) Competitive Marketing Strategy
- MRKT 654 (3) Marketing Communications
- MRKT 655 (3) Marketing Planning
- MRKT 659 (3) Advanced Business Marketing
- MRKT 690 (3) Advanced Topics in Marketing 1
- MRKT 698 (3) International Marketing Management

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:
12.15.9 Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Technology and Innovation Management (57 credits)

**This program is currently not offered.**

The McGill MBA Japan program of the Desautels Faculty of Management of McGill University is the leading MBA program in Japan, and one of the leading weekend programs in Asia. Designed for working people with several years of experience, the McGill MBA Japan program allows you to complete a Master of Business Administration program on weekends, without leaving employment.

Based on McGill’s world-leading Integrative MBA Curriculum, the MBA Japan program allows you to complete a full MBA by studying two weekends per month in as little as 20 months. Taught by world-leading professors from McGill’s home campus, the MBA Japan attracts highly qualified students from Japan and around the globe.

As technology reshapes the globe and innovations transform markets and organizations, the 21st century manager will be deeply immersed in technology and innovation management. As information technology is now present in more products and processes, managers need to understand the processes surrounding its strategic use and development. As manufacturing and service operations now stretch the globe, issues of logistics and supply chain integration become more important. As innovative products increasingly create and transform markets, managers must master the technology development process. This concentration provides tools, frameworks, and integration of all aspects of organizational operations, supply chain, IT processes and innovation management. Students following this concentration will be uniquely qualified to take jobs in new product development, IT strategy, operations and supply chain management, and technology consulting. A unique aspect of the concentration is the capstone project course where students work on solving a real-life technology innovation problem.

**Required Core Courses (21 credits)**

All M.B.A. students must complete the following core courses:

- MGCR 629 (1) Global Leadership
- MGCR 650 (2) Business Tools
- MGCR 651 (4) Managing Resources
- MGCR 652 (4) Value Creation
- MGCR 653 (4) Markets and Globalization
- MGCR 660 (6) International Study Trip

**Required Concentration Courses (6 credits)**

Students choosing the Technology and Innovation Management concentration must complete these required courses:

- INSY 606 (3) Technology Management
- MGSC 616 (3) Technology in Action

**Complementary Courses (30 credits)**

9 credits selected from the following courses toward the concentration:

- INSY 607 (3) Technology Consulting
- INSY 608 (3) Winning with IT
- INSY 609 (3) Technology Project Management
- INSY 633 (3) Knowledge Management and Technology for Innovation
- INSY 645 (3) Managing Electronic Commerce
- MGPO 650 (3) Managing Innovation
- MGSC 602 (3) Strategic Management of Operations
- MGSC 603 (3) Logistics Management
- MGSC 605 (3) Total Quality Management
- MGSC 615 (3) Procurement and Distribution
The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

- BUSA 650 (6) Internship
- BUSA 651 (6) Practicum

12.16 Joint Executive M.B.A. Admission Requirements and Application Procedures

About the Joint Executive M.B.A.

The E.M.B.A. program is designed both to teach new managerial tools as well as to allow managers to take a step back from the tools and understand their strengths and limitations. It also aims at presenting different models of management and is designed to meet the training needs of managers who currently hold, or who will hold in the future, senior management positions.

It is offered jointly with Hautes Études Commerciales (HEC) – Montreal.

12.16.1 Admission Requirements

For the admission criteria, please consult the following website: [www.embamcgillhec.ca/en/application/admission-criteria](http://www.embamcgillhec.ca/en/application/admission-criteria).

12.16.2 Application Procedures

For the application procedures, please consult the following website: [www.embamcgillhec.ca/en/application](http://www.embamcgillhec.ca/en/application).

12.16.3 Application Dates and Deadlines

For the application dates and deadlines, please consult the following website: [www.embamcgillhec.ca/en/application](http://www.embamcgillhec.ca/en/application).

12.16.4 Executive Master of Business Administration (E.M.B.A.) Joint Executive M.B.A. (Non-Thesis) (45 credits)

Required Courses (45 credits)

McGill University courses (33 credits)

- BUSA 642 (4) Reflective Dimension Manager Role
- BUSA 643 (4) Collaborative Dimension Manager
- BUSA 644 (4) Analytic Dimension of Manager Role
- BUSA 645 (4) Worldly Dimension of Manager Role
- BUSA 685 (5) Managing Change
- BUSA 689 (12) Integrative Project

HEC Montréal courses (12 credits)

- MHEC 600 (4) Création de valeur
- MHEC 601 (4) Excellence opérationnelle
- MHEC 602 (4) Outils et pratiques de gestion
About Master of Management Programs

section 13.3: Master of Management (M.M.) Analytics (Non-Thesis) (45 credits)

The M.M. Analytics is designed to teach the fundamentals of data and decision analytics, team management, and leadership. Students are exposed to a variety of management analytics application topics including marketing, retailing, supply chain, healthcare, security, pricing, talent, and network analytics. An experiential component consists of a capstone management analytics project and a study trip, both designed to provide students with the experience of hands-on application of the concepts taught in real-world settings and the opportunity to interact with practitioners in leading analytics organizations.

section 13.4: Master of Management (M.M.) Finance (Non-Thesis) (45 credits)

For more information, visit our website at www.mcgill.ca/desautels/programs/mmf.

section 13.5: Master of Management (M.M.) Manufacturing Management (Non-Thesis) (56 credits)

The Master of Manufacturing Management (M.M.M.) program is currently not offered at McGill University. Alternatively, a Master in Global Manufacturing and Supply Chain Management (MGMSCM) program is offered at Zhejiang University (Hangzhou, China). It follows the same curriculum as the M.M.M. program and is offered on a part-time basis at Zhejiang University (with options for a semester of courses in Montreal and a summer trip). As part of Master in Global Manufacturing and Supply Chain Management initiative, students having completed the MGMSCM program could then transfer the acquired credits to apply toward Zhejiang's M.B.A. degree. Students having successfully completed all requirements for Zhejiang's MGMSCM program would have two degrees: an M.M.M. from McGill and an M.B.A from Zhejiang.

The program is instructed in English. It is targeted at high-potential managers in manufacturing, services, and logistics industries as well as entrepreneurs. Find out more about Zhejiang University's MGMSCM program in China.

section 13.6: Master of Management (M.M.) IMPM (Non-Thesis) (45 credits)

Engaging managers beyond administration and functioning within an authentically international context, this collaborative venture of business schools located in five different countries allows mid-career managers to study and focus on their own organizational and leadership issues with other international managers at universities in Brazil, England, India, China, and Canada.

For more information, visit our website at www.impm.org.

section 13.7: Master of Management (M.M.) IMPMHL (Non-Thesis) (45 credits)

Applying an experience-based approach to leadership development, this program will recruit practising managers and professionals throughout the health field, and from all parts of the world, to learn from distinguished faculty and each other, and gain a better understanding of their own leadership and managerial styles, the systems in which they work, their organizational contexts, and the work relationships they must build in order to achieve meaningful change.

For more information, visit our website at www.mcgill.ca/desautels/programs/imhl.

13.1 Admission Requirements and Application Procedures

- Analytics: For more information, please refer to www.mcgill.ca/desautels/programs/mma/admissions.
- Finance: For more information, please refer to www.mcgill.ca/desautels/programs/mmf/admissions.
- MGMSCM China: For more information, please refer to www.mcgill.ca/desautels/programs/gmscm/admissions.
- IMPM: For more information, please refer to www.impm.org.
- IMHL: For more information, please refer to www.mcgill.ca/desautels/programs/imhl/applying.

13.2 Application Dates and Deadlines

- Analytics: For more information, please refer to www.mcgill.ca/desautels/programs/mma/admissions.
13.3 Master of Management (M.M.) Analytics (Non-Thesis) (45 credits)

The core module is designed to teach the fundamentals of data and decision analytics, team management, and leadership. The complementary course module is designed to expose students to a variety of management analytics application topics including marketing, retailing, supply chain, healthcare, security, pricing, talent and network analytics. Finally, the experiential module, which consists of a capstone management analytics project and a study trip, is designed to provide students with the experience of hands-on application of the concepts taught in real-world settings and the opportunity to interact with practitioners in leading analytics organizations.

Required Courses (30 credits)

- BUSA 684 (3) Analytic Study Trip
- BUSA 693 (6) Management Analytics Capstone
- INSY 660 (3) Coding Foundations for Analytics
- INSY 661 (3) Database and Distributed Systems for Analytics
- INSY 662 (3) Data Mining and Visualization
- MGSC 660 (3) Mathematical and Statistical Foundations for Analytics
- MGSC 661 (3) Multivariate Statistical Analysis
- MGSC 662 (3) Decision Analytics
- ORGB 660 (1.5) Managing Data Analytics Teams
- ORGB 661 (1.5) Ethical Leadership and Leading Change

Complementary Courses (15 credits)

15 credits from the following:

- ACCT 696 (1.5) Advanced Topics in Accounting Analytics
- FINE 695 (1.5) Advanced Topics in Finance Analytics 1
- FINE 696 (1.5) Advanced Topics in Finance Analytics 2
- INSY 670 (1.5) Analytics for Digital Business Models
- INSY 671 (1.5) Analytics and Open Innovation
- INSY 672 (1.5) Healthcare Analytics
- INSY 673 (1.5) Security Analytics
- INSY 695 (1.5) Advanced Topics in Information Systems
- MGPO 695 (1.5) Advanced Topics in Strategy Analytics
- MGSC 670 (1.5) Revenue Management
- MGSC 672 (1.5) Operations and Supply Chain Analytics
- MGSC 695 (1.5) Advanced Topics in Management Science
- MRKT 671 (1.5) Advanced Marketing Analytics
- MRKT 672 (1.5) Internet Marketing Analytics
- MRKT 673 (1.5) Pricing Analytics
- MRKT 674 (1.5) Retail Analytics
- MRKT 696 (1.5) Advanced Topics in Marketing Analytics
- ORGB 671 (1.5) Talent Analytics
13.4 Master of Management (M.M.) Finance (Non-Thesis) (45 credits)

**This program is currently under revision.**

The Master of Management in Finance (M.M.F.) program is a twelve-month specialized M.M. program. The program is part of the Faculty's expanding portfolio of specialized MM programs. The distinguishing features of the program are: 1) a quantitative level well above the average current M.B.A. elective and 2) a close interaction with the private sector. The crucial 12-credit major paper requirement is fulfilled either by 1) completing a three-month internship on a financial project with a corporation and writing a detailed report; or by 2) writing an academic research paper. The program will contain an investment and corporate finance focus, and it will have an advisory board of executives from financial and non-financial corporations.

**Required Courses (33 credits)**

- ACCT 604 (3) Financial Statements I
- FINE 673 (3) Finance Fundamentals
- FINE 678 (3) Financial Economics
- FINE 679 (3) Corporate Finance Theory
- FINE 680 (3) Investments
- FINE 681 (3) International Capital Markets
- FINE 682 (3) Derivatives
- FINE 689 (12) Integrative Finance Project
- FINE 689N1 (6) Integrative Finance Project
- FINE 689N2 (6) Integrative Finance Project

**Complementary Courses (12 credits)**

12 credits from:

- ACCT 605 (3) Financial Statements 2
- FINE 683 (3) Advanced Corporate Finance
- FINE 684 (3) Fixed Income Analysis
- FINE 685 (3) Market Risk Management
- FINE 686 (3) Global Corporate Finance
- FINE 687 (3) Global Investments
- FINE 688 (3) Mergers and Acquisitions

or any other relevant 500-700 level course offered in the University with permission of the Program Adviser.

13.5 Master of Management (M.M.) Manufacturing Management (Non-Thesis) (56 credits)

**This program is currently not offered.**

We are in the process of revising the curriculum of the program to enhance its quality and relevance, while keeping the focus still on designing and managing global supply chains for manufacturing and service organizations.

**Required Courses (30 credits)**

- MECH 524 (3) Computer Integrated Manufacturing
- MECH 627 (9) Manufacturing Industrial Stage
- MECH 628 (2) Manufacturing Case Studies
Manufacturing Industrial Seminar (1) MECH 629
Strategic Management of Operations (3) MGSC 602
Logistics Management (3) MGSC 603
Total Quality Management (3) MGSC 605
Data Decisions and Models (3) MGSC 608
Analysis: Production Operations (3) MGSC 631

Complementary Courses (26 credits)

8 credits from General Business & Management Training
6 credits from General Business & Management
12 credits from Manufacturing & Supply Chain

General Business & Management Training (8 credits)

8 credits from Group A or Group B:

**Group A**

MGCR 651 (4) Managing Resources
MGCR 652 (4) Value Creation

**Group B**

MGCR 611 (2) Financial Accounting
MGCR 612 (2) Organizational Behaviour
MGCR 616 (2) Marketing
MGCR 641 (2) Elements of Modern Finance 1

General Business & Management

6 credits from the following:

ACCT 624 (3) Management Accounting: Planning & Control
INDR 603 (3) Industrial Relations
ORGB 625 (3) Managing Organizational Change
ORGB 632 (3) Managing Teams in Organizations
ORGB 633 (3) Managerial Negotiations
ORGB 640 (3) The Art of Leadership
ORGB 685 (3) Cross Cultural Management

Manufacturing & Supply Chain

12 credits from:

MECH 526 (3) Manufacturing and the Environment
MECH 528 (3) Product Design
MECH 529 (3) Discrete Manufacturing Systems
MGSC 578 (3) Simulation of Management Systems
MGSC 615 (3) Procurement and Distribution
13.6 Master of Management (M.M.) IMPM (Non-Thesis) (45 credits)

Research Project (12 credits)

<table>
<thead>
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<th>Credits</th>
<th>Description</th>
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<tbody>
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<td>Integrative Project</td>
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Required Courses (33 credits)

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<th>Credits</th>
<th>Description</th>
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<tr>
<td>BUSA 666</td>
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<td>The Practice of Management</td>
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<td>BUSA 668</td>
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<td>The Venture</td>
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<td>BUSA 670</td>
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<td>Managing Organizations</td>
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<td>Managing Context</td>
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<td>BUSA 680</td>
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<tr>
<td>BUSA 685</td>
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<td>Managing Change</td>
</tr>
</tbody>
</table>

13.7 Master of Management (M.M.) IMPMHL (Non-Thesis) (45 credits)

The M.M. in International Masters for Practicing Managers in Health Leadership; Non-Thesis program is designed for clinicians and managers in the context of health care to help develop management skills for emerging health care leaders. This is a 15-month program made up five 12-day modules, followed by a Master’s paper.

Required Courses (45 credits)

<table>
<thead>
<tr>
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<th>Credits</th>
<th>Description</th>
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<tbody>
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<td>Collaborative Mindset</td>
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<td>BUSA 678</td>
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<td>Catalytic Mindset</td>
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<tr>
<td>BUSA 694</td>
<td>12</td>
<td>Final Master's Paper</td>
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</tbody>
</table>

14 Joint Ph.D. in Management Admission Requirements and Application Procedures

About the Joint Ph.D. in Management

Ph.D. Program Office
Desautels Faculty of Management
McGill University
1001 Sherbrooke Street West
Montreal QC H3A 1G5
Canada
Telephone: 514-398-4060
Fax: 514-398-3876
Email: phd.mgmt@mcgill.ca
Website: www.mcgill.ca/desautels/programs/phd
section 14.4: Doctor of Philosophy (Ph.D.) Management

The Ph.D. Program participates in the Joint Ph.D. Program that brings together the four Montreal universities: Concordia University, École des Hautes Études Commerciales (affiliated with Université de Montréal), McGill University, and Université de Québec à Montréal. The Ph.D. program in Management is intended to educate competent researchers and to stimulate research on management issues.

The program represents a number of innovations in doctoral work in the field of administration. First, by cooperating, the four universities are able to make available to the program's students a diverse pool of approximately 400 professors qualified to direct doctoral-level study and research. Second, the program has been carefully developed to encourage independent, creative work on the part of its students, with close, personal contact with the professors. This program will appeal especially to the mature, experienced candidate with relatively well-defined interests. Across the four member universities, some courses are offered in English and some in French. (All papers may, however, be written in English or French.) This is viewed as a definite advantage of the program for those students who expect to work in Canada or francophone countries after graduation.

The program places considerable emphasis on the theoretical foundations of management and its underlying disciplines. Graduates of the program are expected to have: (1) some knowledge of all the main areas of management, (2) a thorough knowledge of one applied area of management, and one support discipline, (3) a complete command of the research methodologies used in management, and (4) some familiarity with modern theories and methods of the pedagogy of management.

The program consists of three phases: preparation, specialization, and dissertation.

Preparation – Phase I

Before entering the program, the student will have selected the area of specialization from the following areas/options:

- Accounting
- Finance
- Information Systems
- Marketing
- Operations Management
- Organizational Behaviour
- Strategy and Organization
- Environment Option

Some students—notably those with strong master's degrees in administration or related disciplines—have a minimum of work in Phase I; others require up to one academic year of work.

Specialization – Phase II

In Phase II, students probe deeply into their chosen area of specialization. With their Advisory Committee, students work out an individual program of study, which takes about 18 months. The phase focuses on a specialization area and a support field. The specialization area could be one of the basic ones listed in Phase I (for example, marketing or operations management), a sub-area within one of these (such as organizational development within organizational behaviour), or an interdisciplinary area that combines two or more of these (such as behaviour aspects of accounting or international marketing).

The support field is selected to help the student develop a foundation of knowledge in a fundamental discipline that underlies the theory in administration. For example, a student in marketing might select psychology, sociology, or statistics. One in management policy might select political science or general systems theory, or perhaps even philosophy. Other choices are possible.

Students officially enter Phase II of the program when their Advisory Committee has been established and, together with the student, formally agrees on a proposal for the work to be done in Phase II. The Phase II Form (Advisory Committee) must be approved by the McGill and the Joint Doctoral Committees. This includes the following:

- Doctoral seminars in the specialization area; minimum four courses
- Any other existing graduate-level courses in the specialization area and support field deemed appropriate by the Advisory Committee; minimum two courses in support field
- Seminar on Research Methodology (MGMT 707, 3 credits) or equivalent approved graduate-level course
- Seminar in Pedagogy (MGMT 706, 3 credits) or Teaching and Learning in Higher Education (EDPH 689, 3 credits)
- Comprehensive Examination (MGMT 701, 0 credits)
- A publishable research paper (MGMT 720, 3 credits)

The Advisory Committee will normally consist of at least three persons; a Chair and others decided upon jointly by the Chair and the student. One of these members will typically come from the support field. Every student's Advisory Committee must have representation from at least two universities in the joint program.

Dissertation – Phase III

The third phase of the program consists of the dissertation in the course of which the student probes deeply into a well-defined research topic. The topic is developed with the Thesis Committee (at least three members), which may be the same as the Phase II Advisory Committee or may be reconstituted, again with representation from at least one of the other participating universities. The topic is approved formally by the Thesis Advisory Committee and, once the
research is completed and the dissertation written, the student publicly defends the completed thesis. The Phase III Form (Advisory Committee) must be approved by the McGill and the Joint Doctoral Committees.

*section 14.5: Doctor of Philosophy (Ph.D.) Management: Environment*

The Ph.D. program option in Environment is intended to develop an understanding of how knowledge is transferred into action with regard to the environment. It provides a forum whereby students bring their disciplinary perspectives together and enrich each other's learning through structured courses, formal seminars, and informal discussions and networking.

## 14.1 Admission Requirements

Candidates normally hold a master's-level degree, with a strong academic record from a recognized university.

GMAT (or GRE—General Test) results are required for all applications to the doctoral program; this includes McGill master's students applying to the Ph.D. The minimum GMAT (or GRE—General Test) score required is 70% equivalency. Tests must have been written within the past five years.

Applicants to graduate studies whose mother tongue is not English, and who have not completed an undergraduate or graduate degree from a recognized foreign institution where English is the language of instruction or from a recognized Canadian institution (anglophone or francophone), must submit documented proof of competency in oral and written English. Before acceptance, appropriate exam results must be submitted directly from the TOEFL (Test of English as a Foreign Language) or IELTS (International English Language Testing Systems) Office. An institutional version of TOEFL is not acceptable. Applications will not be considered if a TOEFL or IELTS test result is not available. A minimum score of 100 for the Internet-based test, with each component score not less than 20, is required for admission. A minimum score of 7 for IELTS is required. Tests must have been written within the past two years.

Files will not be considered unless GMAT (or GRE-General Test) and TOEFL scores are received by the Application Deadline.

## 14.2 Application Procedures

McGill's online application form for graduate program candidates is available at [www.mcgill.ca/gradapplicants/apply](http://www.mcgill.ca/gradapplicants/apply).

See [University Regulations & Resources > Graduate > Graduate Admissions and Application Procedures > : Application Procedures](http://www.mcgill.ca/gradapplicants/apply) for detailed application procedures.

### 14.2.1 Additional Requirements

The items and clarifications below are additional requirements set by this department:

- GMAT (or GRE-General Test) written within the past 5 years
- Responses to Personal Statement questions
- Curriculum Vitae

## 14.3 Application Dates and Deadlines

For application dates and deadlines, please consult the following website: [www.mcgill.ca/desautels/programs/phd/admissions/deadline](http://www.mcgill.ca/desautels/programs/phd/admissions/deadline).

## 14.4 Doctor of Philosophy (Ph.D.) Management

### Thesis

A thesis for the doctoral degree must constitute original scholarship and must be a distinct contribution to knowledge. It must show familiarity with previous work in the field and must demonstrate ability to plan and carry out research, organize results, and defend the approach and conclusions in a scholarly manner. The research presented must meet current standards of the discipline; as well, the thesis must clearly demonstrate how the research advances knowledge in the field. Finally, the thesis must be written in compliance with norms for academic and scholarly expression and for publication in the public domain.

### Required Courses (9 credits)

Note: Students can take MGMT 706 or EDPH 689.

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>EDPH 689</td>
<td>(3)</td>
<td>Teaching and Learning in Higher Education</td>
</tr>
<tr>
<td>MGMT 701</td>
<td>(0)</td>
<td>Comprehensive Examination</td>
</tr>
</tbody>
</table>

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2018-2019, Desautels Faculty of Management (Graduate), McGill University (Published August 16, 2018)
Complementary Courses (18 credits)
12 credits of specialization courses
6 credits in the support field

14.5 Doctor of Philosophy (Ph.D.) Management: Environment

The new Environment Option provides students with an appreciation of the role of science in informing decision-making in the environment sector, and the influence that political, socioeconomic and ethical judgments have. The option also provides a forum whereby graduate students bring their disciplinary perspectives together and enrich each other's learning through structured courses, formal seminars, and informal discussions and networking. Students who have been admitted through their home department or faculty may apply for admission to the option. Option requirements are consistent across academic units. The option is coordinated by the MSE, in partnership with participating academic units.

Thesis
A thesis for the doctoral degree must constitute original scholarship and must be a distinct contribution to knowledge. It must show familiarity with previous work in the field and must demonstrate ability to plan and carry out research, organize results, and defend the approach and conclusions in a scholarly manner. The research presented must meet current standards of the discipline; as well, the thesis must clearly demonstrate how the research advances knowledge in the field. Finally, the thesis must be written in compliance with norms for academic and scholarly expression and for publication in the public domain.

Required Courses (15 credits)
Note: Students can take MGMT 706 or EDPH 689.

EDPH 689 (3) Teaching and Learning in Higher Education
ENVR 610 (3) Foundations of Environmental Policy
ENVR 650 (1) Environmental Seminar 1
ENVR 651 (1) Environmental Seminar 2
ENVR 652 (1) Environmental Seminar 3
MGMT 701 (0) Comprehensive Examination
MGMT 706 (3) Seminar in Pedagogy
MGMT 707 (3) Research Methodology
MGMT 720 (3) Research Paper

Complementary Courses (15 credits)
12 credits of courses/seminars at the 500-level or higher in the student's management specialization area in consultation with student's advisory committee.
3 credits chosen from the following list:

ENVR 519 (3) Global Environmental Politics
ENVR 544 (3) Environmental Measurement and Modelling
ENVR 620 (3) Environment and Health of Species
ENVR 622 (3) Sustainable Landscapes
ENVR 630 (3) Civilization and Environment
ENVR 680 (3) Topics in Environment 4

Or another course at the 500-level or higher recommended by the advisory committee and approved by the Environment Option Committee.
15 Post-M.B.A. Graduate Certificates Admission Requirements and Application Procedures

About the Post-M.B.A. Graduate Certificate

The graduate certificate meets the needs of two groups of professional managers:

1. managers who graduated from an M.B.A. program several years ago and would like to take a series of courses to update their skills; and
2. managers who graduated from an M.B.A. program recently and who would like to broaden the base of their education with a selection of courses that complement their major field of studies.

The graduate certificate may be taken on a full-time or part-time basis.

The entrance requirement is an M.B.A. degree from a recognized university with a CGPA that meets the minimum requirements of Graduate and Postdoctoral Studies. Two official transcripts of grades and degree confirmations from all universities attended are required. These include universities attended on exchange or as visiting students. For international applicants, the academic records and verifying degree conferrals must be submitted in the original language with official translations, listing courses and grades for each year of study. These documents must bear the actual signature of the registrar and the official seal or stamp of the institution.

About the Post-M.B.A. Japan Graduate Certificate

For more information, please refer to mcgillmbajapan.com/admissions/post-mba-certificate-apply.

section 15.4: Graduate Certificate (Gr. Cert.) Post MBA (15 credits)

This program is no longer accepting new students.

section 15.5: Graduate Certificate (Gr. Cert.) Post MBA Japan (15 credits)

For more information, please click on the above link.

15.1 Admission Requirements

- Graduate Certificate Post-M.B.A.: Graduate Management Admission Test (GMAT).
  A TOEFL test is also required to determine the English proficiency of applicants whose mother tongue is not English. Applicants are additionally expected to have completed two years of full-time work experience before submitting their application to the Post-M.B.A. program.
  For more information visit our website at www.mcgill.ca/desautels/programs or call the Master Programs Office at 514-398-4066.
- Graduate Certificate Post-M.B.A. Japan: For more information, please refer to mcgillmbajapan.com/admissions/post-mba-certificate-apply.

15.2 Application Procedures

- Graduate Certificate Post-M.B.A.: This program is no longer accepting new students.
- Graduate Certificate Post-M.B.A. Japan: For more information, please refer to mcgillmbajapan.com/admissions/post-mba-certificate-apply.

15.3 Application Dates and Deadlines

- Graduate Certificate Post-M.B.A.: This program is no longer accepting new students.
- Graduate Certificate Post-M.B.A. Japan: For more information, please refer to mcgillmbajapan.com/admissions/post-mba-certificate-apply.

15.4 Graduate Certificate (Gr. Cert.) Post MBA (15 credits)

This program is no longer accepting new students.

Required Courses
15 credits of M.B.A. courses.

15.5   Graduate Certificate (Gr. Cert.) Post MBA Japan (15 credits)

Required Courses
15 credits of M.B.A./Japan courses.

16   Graduate Certificate in Professional Accounting (GCPA) Admission Requirements and Application Procedures

About the Graduate Certificate in Professional Accounting (GCPA)

section 16.5: Graduate Certificate (Gr. Cert.) Professional Accounting (24 credits)

The McGill GCPA program at Desautels is an accredited Professional Education Program (PEP) of CPA Quebec. The program is designed to provide students with professional training on the latest CPA concepts and practice-related issues while preparing them to write the national Common Final Examination (CFE). Completion of a PEP and passing the CFE are two of the required components for obtaining the highly respected CPA designation. Combining McGill’s international reputation and top professors, McGill’s GCPA program ensures that graduates can make professional judgment using financial information in a global business environment.

The GCPA program is intended to allow students to develop professional skills that will be recognized nationally and internationally. The program focuses on the acquisition and integration of in-depth specialized knowledge in fields in which engagements are likely to be entrusted to CPAs. More specifically, the objective of the Graduate Certificate is to develop the technical and enabling skills outlined by CPA Canada and needed for the exercise of professional judgment necessary to solve practical problems related to the practice of professional accounting. Our lecturers are hard-working, dedicated, and motivated to making our students succeed in the program.

The GCPA program, coupled with a 24-month recognized training period, provides students with the academic and professional business training, communication and interpersonal skills needed to succeed in a CPA career.

16.1 Admission Requirements

Entry to the GCPA program requires a minimum cumulative grade point average (CGPA) of 3.0 on a 4.0 scale. Admission to the program is highly competitive and meeting the minimum requirements does not secure entry into the GCPA program.

Option 1:
Applicants who complete a Canadian Bachelor of Commerce program must complete the following courses, or their equivalents, with minimum grades of B-:

- ACCT 351 Intermediate Financial Accounting 1
- ACCT 352 Intermediate Financial Accounting 2
- ACCT 361 Management Accounting
- ACCT 362 Cost Accounting
- ACCT 385 Principles of Taxation
- ACCT 453 Advanced Financial Accounting
- ACCT 463 Management Control
- ACCT 475 Principles of Auditing
- ACCT 486 Business Taxation 2
- BUSA 364 Business Law 1
- FINE 342 Corporate Finance

Applicants must also meet the requirements outlined by L’Ordre des comptables professionnels agréés du Québec (OCPAQ) for the university where they obtained their undergraduate degree. Applicants who obtained their undergraduate degree in a different province must also verify the requirements outlined by the CPA Order of that province.

Option 2:
Graduates of programs other than a Canadian Bachelor of Commerce, or graduates with foreign degrees must complete the Diploma (Dip.) Accounting (30 credits) at the School of Continuing Studies and complete additional courses as necessary to satisfy the following 14 prerequisite courses, with minimum grades of B-.
CCFC 511 Financial Accounting 1
CCFC 512 Financial Accounting 2
CCFC 513 Financial Accounting 3
CCMA 511 Managerial Accounting 1
CCMA 522 Managerial Accounting 2
CCMA 523 Managerial Accounting 3
CCAU 511 Auditing 1
CCTX 511 Taxation 1
CCTX 512 Taxation 2
CFIN 512 Corporate Finance
CCLW 511 Law 1
CFIN 522 Applied Topics: Corporate Finance
CMIS 541 Information Systems for Managers
CPL2 552 Strategic Management

For more information, you may contact the School of Continuing Studies directly:

688 Sherbrooke Street West, 11th floor
Telephone: 514-398-6200
Email: info.conted@mcgill.ca
Website: www.mcgill.ca/continuingstudies

16.2 Application Procedures

Online applications for the GCPA program can be submitted through McGill’s uApply. For details please visit Ready to apply?

See University Regulations & Resources > Graduate > Graduate Admissions and Application Procedures > Application Procedures and the GCPA program website for details about submitting your application.

A deferral of admission may be considered in exceptional cases upon evidence of extenuating circumstances for one year only. A request may be submitted by the student through uApply and evaluated by the GCPA Office.

Time Limits

The program must be completed within three years of admission.

16.2.1 Additional Requirements

The items and clarifications below are additional requirements set by this department:

- Applicants who have been accepted to the GCPA program are required to make a CAD$300 deposit via uApply when confirming the offer of admission. This fee is non-refundable and will be applied towards the student’s tuition.

16.3 Application Dates and Deadlines

Application opening dates are set by Enrolment Services in consultation with Graduate and Postdoctoral Studies (GPS), while application deadlines are set by the Desautels Faculty of Management and may be revised at any time. Applicants must verify all deadlines and documentation requirements well in advance on the appropriate McGill departmental website; please consult the list at www.mcgill.ca/gps/contact/graduate-program.

<table>
<thead>
<tr>
<th>Application Opening Dates</th>
<th>Application Deadlines</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Applicants</td>
<td>Non-Canadian citizens (incl. Special, Visiting &amp; Exchange)</td>
</tr>
<tr>
<td>Fall Term: N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Winter Term: N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Summer Term: Oct. 1</td>
<td>Dec. 15</td>
</tr>
</tbody>
</table>
16.4 Obtaining a CPA designation

To obtain the CPA designation in Quebec, a student must have:

1. Completed a Professional Education Program (PEP)
2. Passed the Common Final Examination (CFE)
3. Served a two-year practical training period with an accredited training office (it is the student's responsibility to obtain such employment)
4. Passed the French language examination

Once all these criteria have been met, the student will obtain the designation of Chartered Professional Accountant from the OCPAQ.

Further information can be obtained from:

*Ordre des comptables professionnels agréés du Québec*
5, Place Ville Marie, bureau 800
Montréal QC H3B 2G2
Canada

Telephone: 514-288-3256 or 1-800-363-4688 (toll free)
Email: info@cpaquebec.ca
Web: cpaquebec.ca

16.5 Graduate Certificate (Gr. Cert.) Professional Accounting (24 credits)

The Graduate Certificate in Professional Accounting is a recognized professional education program (PEP) des Ordre des Comptables Professionnels Agréés du Québec (OCPAQ). The program prepares students for a career as a professional accountant and to write the national CPA Common Final Exams. It allows students to develop professional skills that will be recognized nationally and internationally. Students are exposed to the latest concepts and practice related issues and have the choice of studying in the areas of public accounting (assurance), performance measurement, taxation, or financial business analysis.

**Prerequisite Courses for Canadian B.Com. Students (33 credits)**

- ACCT 351 (3) Intermediate Financial Accounting 1
- ACCT 352 (3) Intermediate Financial Accounting 2
- ACCT 361 (3) Management Accounting
- ACCT 362 (3) Cost Accounting
- ACCT 385 (3) Principles of Taxation
- ACCT 453 (3) Advanced Financial Accounting
- ACCT 463 (3) Management Control
- ACCT 475 (3) Principles of Auditing
- ACCT 486 (3) Business Taxation 2
- BUSA 364 (3) Business Law 1
- FINE 342 (3) Corporate Finance

**Prerequisite Courses for Diploma in Accounting Students (42 credits)**

- CCAU 511 (3) Auditing 1
- CCFC 511 (3) Financial Accounting 1
- CCFC 512 (3) Financial Accounting 2
- CCFC 513 (3) Financial Accounting 3
- CCLW 511 (3) Law 1
- CCMA 511 (3) Managerial Accounting 1
- CCMA 522 (3) Managerial Accounting 2
<table>
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<tr>
<th>Course Code</th>
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<th>Course Name</th>
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<tr>
<td>CCMA 523</td>
<td>(3)</td>
<td>Managerial Accounting 3</td>
</tr>
<tr>
<td>CCTX 511</td>
<td>(3)</td>
<td>Taxation 1</td>
</tr>
<tr>
<td>CCTX 532</td>
<td>(3)</td>
<td>Taxation 2</td>
</tr>
<tr>
<td>CFIN 512</td>
<td>(3)</td>
<td>Corporate Finance</td>
</tr>
<tr>
<td>CFIN 522</td>
<td>(3)</td>
<td>Applied Topics: Corporate Finance</td>
</tr>
<tr>
<td>CMIS 541</td>
<td>(3)</td>
<td>Information Systems for Managers</td>
</tr>
<tr>
<td>CPL2 552</td>
<td>(3)</td>
<td>Strategic Management</td>
</tr>
</tbody>
</table>

**Required Courses (16 credits)**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Name</th>
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</thead>
<tbody>
<tr>
<td>ACCT 653</td>
<td>(3)</td>
<td>Issues in Professional Accounting 1</td>
</tr>
<tr>
<td>ACCT 654</td>
<td>(3)</td>
<td>Issues in Professional Accounting 2</td>
</tr>
<tr>
<td>ACCT 663</td>
<td>(3)</td>
<td>Strategic Aspects of Accounting 1</td>
</tr>
<tr>
<td>ACCT 664</td>
<td>(3)</td>
<td>Strategic Aspects of Accounting 2</td>
</tr>
<tr>
<td>ACCT 695</td>
<td>(4)</td>
<td>Integrative Analysis</td>
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</tbody>
</table>

**Complementary Courses (8 credits)**

8 credits from the following:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credits</th>
<th>Course Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 683</td>
<td>(4)</td>
<td>Practice of Taxation</td>
</tr>
<tr>
<td>ACCT 685</td>
<td>(4)</td>
<td>Accounting and Performance Management</td>
</tr>
<tr>
<td>ACCT 687</td>
<td>(4)</td>
<td>Assurance Services</td>
</tr>
<tr>
<td>ACCT 689</td>
<td>(4)</td>
<td>Financial Business Analysis</td>
</tr>
<tr>
<td>ACCT 699</td>
<td>(0)</td>
<td>Exam Preparation Seminar</td>
</tr>
</tbody>
</table>

### Desautels Faculty of Management Academic Staff

**Dean**

Isabelle Bajeux-Besnainou; Degree(ENS Paris), M.Sc.(Paris VI & Paris IX), Doctorat(Paris IX)

**Executive Committee**

- Morty Yalovsky – *Vice-Dean, Faculty Programs*
- Vihang Errunza – *Associate Dean, Research*
- Saibal Ray – *Academic Director, Retail Initiative*
- Liette Lapointe – *Associate Dean, Undergraduate Programs*
- Corey Phelps – *Associate Dean, Executive Programs and Education*
- Steve Fortin – *Associate Dean, Master's Programs*
- Mark Michaud – *Director of Administration*
- Alexander King – *Desautels Director of Advancement*
- Rita McAdam – *Director of Marketing and Communications*

**Emeritus Professors**

- W. Crowston; B.S., B.A.Sc.(Tor.), S.M.(MIT), M.Sc., Ph.D.(Carn. Mell) – *Management Science*
- D.H. Drury; B.Com., M.B.A.(McM.), Ph.D.(N'western), R.I.A.(S.I.A.) – *Accounting*
Emeritus Professors

J-L. Goffin; Eng., M.S.(Brussels), M.Sc., Ph.D.(Calif.) – Operations Management
R. Hebdon; B.A., M.A., Ph.D.(Tor.) – General Management - Industrial Relations
R.N. Kanungo; B.A.(Patna), M.Ed.(Temple), M.A.(S. Florida), Ph.D.(Yale) – Organizational Behaviour
R.J. Loulou; M.Sc., Ph.D.(Calif.) – Operations Management
G.A. Whitmore; B.Sc.(Manit.), M.Sc., Ph.D.(Minn.) – Operations Management

Professors

N.J. Adler; B.A., M.B.A., Ph.D.(Calif.-LA) – Organizational Behaviour
R. Brenner; B.Sc., M.A., Ph.D.(Hebrew) – Managerial Economics (Repap Chair in Economics)
R. David; B.Eng., M.B.A.(McG.), Ph.D.(Cornell) – Strategy and Organization
L. Dubé; B.Sc.(Laval), M.B.A.(HEC), M.P.S., Ph.D.(Cornell) – Marketing (James McGill Professor)
V.R. Errunza; B.S., B.S.(Tech.)(Bom.), M.Sc., Ph.D.(Calif.) – Finance (Bank of Montreal Finance Chair)
S. Faraj; B.S.(Wisc.), M.S.(MIT), DBA – Strategy and Organization
S. Li; M.S.(Georgia), Ph.D.(Texas) – Management Science
S. Maguire; B.Sc.(Qu.), M.B.A.(Br. Col.) – Strategy and Organization
A.C. Masi; A.B.(Colgate), A.M., Ph.D.(Brown) – Organizational Behaviour
H. Mintzberg; B.Eng.(McG.), B.A.(Sir G. Wms.), S.M., Ph.D.(MIT) – Strategy and Organization (John Cleghorn Professor of Management Studies)
A. Pinsonneault; B.Com.(C’dia), M.Sc.(HEC), Ph.D.(Calif.) – Information Systems (James McGill Professor and IMASCO Chair in I.S.)
S. Ray; B.E.(Jad.), M.E.(Asian IT), Ph.D.(Wat.) – Operations Management
V. Verter; B.A., M.S.(Bogazici), Ph.D.(Bilkent) – Operations Management (Director CREATE Program and James McGill Professor)

Associate Professors

A. Animesh; B.Com.(Delhi), M.I.S.(Carn. Mell), Ph.D.(Md.) – Decision and Information Systems
L. Barras; B.Com., M.Sc, Ph.D.(Geneva) – Finance
G. Bassellier; B.Com., M.Sc.(HEC), Ph.D.(Br. Col.) – Information Systems
S. Betermier; B.A.(Calif., Davis), M.S., Ph.D.(Calif., Berk.) – Finance
M. Bouvard; M.Sc.(HEC Paris), Ph.D.(Toulouse) – Finance
F. Carrieri; Laurea-Law(Univ. di Bari), M.A., Ph.D.(USC) – Finance
L. Cohen; B.A.(Kalamazoo), M.B.A.(Duke), Ph.D.(Calif., Berk.) – Organizational Behaviour
B. Croitoru; DIAF(Institut de Statistique, Univ. Pierre et Marie Curie), Ph.D.(Wharton) – Finance
A. de Motta; B.A.(Univ. de Valencia), Ph.D.(MIT) – Finance
J. Ericsson; M.Sc., Ph.D.(Stockholm Sch. of Econ.) – Finance
H. Etemad; B.S.C., M.Eng.(Tehran), M.S., M.B.A., Ph.D.(Calif.) – International Business
D. Etzion; B.Sc.(Ben-Gurion), M.Sc.(Tel Aviv), Ph.D.(IESE Univ. of Navarra) – Strategy and Organization
S. Fortin; B.A.A.(UQAR), Ph.D.(Wat.) – Accounting
R. Goyenko; B.S.(Donetsk-Ukraine), M.A.(C.E.U., Budapest), M.S.(Siena), M.B.A., Ph.D.(Ind.) – Finance
M. Gumus; B.S.(Naval Academy), M.S., M.A., Ph.D.(Mich.) – Industrial Engineering and Operations Management
K. Han; B.S., M.S. (KAIST), Ph.D.(Minn.) – Information Systems
P. Hewlin; B.A.(Binghamton), M.B.A., Ph.D.(NYU) – Organizational Behaviour
A.M. Jaeger; B.Sc.(N’western), M.B.A., Ph.D.(Stan.) – Organizational Behaviour
M-S. Jo; B.Com.(Hankuk U.), M.B.A.(Mich.), M.S.(Ill.), Ph.D.(Colo.) – Marketing
J. Jørgensen; B.A., M.A.(N. Carolina, Chapel Hill), Ph.D.(McG.) – Strategy and Organization
Associate Professors

L. Lapointe; B.A., M.Sc.(Montr.), Ph.D.(HEC) – Information Systems
Y. Ma; B.A.(Nankai), M.S.B.A., Ph.D.(Wash.) – Marketing
S. Mantere; M.Sc.(Eng.)(TKK), M.A.(Helsinki), Ph.D.(TKK) – Strategy and Organization/MDIIM
S. Mishra; B.A., M.A.(Delhi), M.B.A., Ph.D.(Ind.) – Marketing
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P. Perez-Aleman; B.Sc.(Calif., Berk.), Ph.D.(MIT) – Strategy and Organization
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J. Ramaprasad; B.S.(L.A. Marshall), Ph.D.(Calif., Irvine) – Information Systems
B. Rubineau; B.S., B.S.(MIT), M.S.(Harv.), Ph.D.(MIT) – Organizational Behaviour
E. Sarigöllü; B.A., M.B.A.(Bogaziçi), M.A., Ph.D.(Penn.) – Marketing
S. Sarkissian; M.S.(Calif., Berk.), Ph.D.(Wash.) – Finance
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O. Toulan; B.Sc.(G’town), Ph.D.(MIT) – Strategy and Organization
D. Tsang; B.Com., M.A.(Tor.), M.S., Ph.D.(Calif., Berk.) – Accounting
E. Vaast; M.A.(Sciences Po), M.A.(Dauphine), M.Sc.(Cachan), Ph.D.(Paris) – Information Systems
D. Vakratsas; B.Sc.(Aristotle U.), M.Sc., Ph.D.(Texas) – Marketing
M. Yalovsky; B.Sc., M.Sc., Ph.D.(McG.) – Operations Management

Assistant Professors

K. An; B.A.(Yonsei University), M.A.(Seoul), Ph.D. Candidate(Tor.) – Strategy and Organization
D. Andrei; B.Sc.(HEC Lausanne), M.Sc.(HEC Lausanne), Ph.D.(HEC Lausanne) – Finance
P. Augustin; B.Ec., M.Ec.(L. Pasteur), M.Sc.(Luxembourg), Ph.D.(Stockholm) – Finance
M. Banerjee; B.A.(Exc.), M.Phil.(Camb.), Ph.D.(Cornell) – Organizational Behaviour
D. Demetry; B.A.(Emory), M.A., Ph.D.(N’western) – Strategy and Organization
T. Dotzel; M.B.A.(Texas-Arlington), Ph.D.(Texas A & M) – Marketing
J.P. Ferguson; B.A.(Okla.), M.A.(Johns Hop.), Ph.D.(MIT) – Organizational Behaviour
S. Gagnon; B.A.(Br. Col.), M.Sc.(Oxf.), Ph.D.(Lanc.) – Organizational Behaviour
A. Georgiou; M.Sc., Ph.D.(Lond.) – Operations Management
A. Ghosh; B.Sc.(Presidency), M.Res., Ph.D.(LSE) – Finance
D.H. Han; B.B.A., M.S.(Seoul), Ph.D.(Indiana Univ. Bloomington) – Marketing
M. Hollister; B.A.(Haver.), M.C.P.(MIT), Ph.D.(Harv.) – Organizational Behaviour
H. Kim; B.A., M.S.(Seoul), Ph.D.(Ind.) – Marketing
J. Kondo; B.A.(Princ.), Ph.D.(MIT) – Finance
B. Kucukyazici; B.Sc.(Marmara), M.Sc.(Yeditepe), Ph.D.(McG.) – Operations Management
D. Lee; B.A.(Hanyang), M.Acc.(Hawaii), Ph.D.(Utah) – Accounting
Y. (M.) Lu; B.A.(Peking), M.A., M.Phil., Ph.D.(Yale) – Marketing
A. Malkhazov; B.Ec.(Strasbourg), M.Ec.(Paris), M.Sc., Ph.D.(Lond.) – Marketing
E. Obukhova; B.A.(Flor.), M.S.(NWesern), Ph.D.(Chic.) – Strategy and Organization
S. Oh; B.B.A., M.Sc.(Seoul), Ph.D.(USC) – Accounting
J. Puijissters; B.A.(Econ.)(McG.), M.Sc.(Law & Acct.)(LSE), M.Phil., Ph.D.(RSM, Erasmus) – Accounting
W. Qi; B.Eng.(Zhejiang), M.S.(Calif.-LA), Ph.D.(Calif., Berk.) – Operations Management
J-N. Reyt; B.A.(Paris X), M.Sc.(Fin. & Strategy)(Sciences Po), M.Sc.(Mgmt.)(ESSEC), Ph.D.(Paris Dauphine/Luxembourg) – Organizational Behaviour
### Assistant Professors

<table>
<thead>
<tr>
<th>Name</th>
<th>Degrees and Institutions</th>
<th>Discipline</th>
</tr>
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<tbody>
<tr>
<td>G. Roussellet</td>
<td>B.Sc.(ENSAE), M.Sc.(Paris Sch. Econ.), Ph.D.(Dauphine)</td>
<td>Finance</td>
</tr>
<tr>
<td>D. Schumacher</td>
<td>Dipl.Int'l.Business(dual degree)(ESB), M.B.A.(Chinese HK), Ph.D.(INSEAD)</td>
<td>Finance</td>
</tr>
<tr>
<td>J. Serpa</td>
<td>B.Sc.(Trent), M.A., Ph.D.(Br. Col.)</td>
<td>Operations Management</td>
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<tr>
<td>B. Wenzel</td>
<td>B.Acy., M.Acy.(Missouri), Ph.D.(Ariz.)</td>
<td>Accounting</td>
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<tr>
<td>N. Yang</td>
<td>B.Sc.(Math.(Alta.), M.A.(Econ.(Tor.), Ph.D.(Tor.)</td>
<td>Marketing</td>
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<tr>
<td>J. Zhang</td>
<td>B.S.(Zhongnan), M.A.(Boston), M.Sc.(Chic.), Ph.D.(Nwestern)</td>
<td>Accounting</td>
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### CAS Full-time Faculty Lecturers, Assistant Professors (Research) (Professional), & Associate Members

<table>
<thead>
<tr>
<th>Name</th>
<th>Degrees and Institutions</th>
<th>Discipline</th>
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<tr>
<td>A. Abrams</td>
<td>B.Com.(McG.), G.D.P.A.(C'dia)</td>
<td>Accounting</td>
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<tr>
<td>N. Addy</td>
<td>B.A.(Swarth.), M.P.A.(Princ.), Ph.D.(Stan.)</td>
<td>Strategy and Organization</td>
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<tr>
<td>L. Breitner</td>
<td>B.A.(Wisc.), M.B.A.(Simmons), D.B.A.(Boston)</td>
<td>Accounting and Health Management</td>
</tr>
<tr>
<td>R. Cecere</td>
<td>B.Com., G.D.P.A.(McG.)</td>
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<td>M. Chaudhury</td>
<td>B.A., M.A.(Dhaka), M.A.(Wat.), Ph.D.(S. Fraser)</td>
<td>Finance</td>
</tr>
<tr>
<td>V. di Pietro</td>
<td>B.Eng.(McG.), M.M.F.(Tor.), Ph.D.(N'western)</td>
<td>Finance</td>
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<tr>
<td>R.G. Donovan</td>
<td>B.Com.(McG.), G.D.I.T.(C'dia)</td>
<td>Information Systems</td>
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<tr>
<td>K. Ganju</td>
<td>B.Sc.(Delhi), M.Sc.(LSE), Ph.D.(Temple)</td>
<td>Health Management</td>
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<tr>
<td>L. Goldsman</td>
<td>B.Com.(C'dia), D.P.A.(McG.), CPA, CA</td>
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<tr>
<td>L. Hammami</td>
<td>B.Com., M.B.A.(Laval)</td>
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<td>L. Holm gren</td>
<td>B.A.(Ariz.), M.A., Ph.D.(McG.)</td>
<td>General</td>
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<tr>
<td>W. Khern-am-nuai</td>
<td>B.E.(Mongkut), M.B.A.(NIDA), M.S., Ph.D.(Purdue)</td>
<td>Information Systems</td>
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<tr>
<td>K. Lester</td>
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<td>P. Levy</td>
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<tr>
<td>R. Mackalski</td>
<td>B.Sc.(Bran.), M.B.A., Ph.D.(McG.)</td>
<td>Marketing</td>
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<tr>
<td>S. Madan</td>
<td>B.S.(MIT), M.B.A. equivalent(Ahmadabad)</td>
<td>Finance</td>
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<tr>
<td>I. Okhmatovskiy</td>
<td>B.A. equivalent(Moscow St.), M.S. equivalent(Academy of National Economy), Ph.D.(USC)</td>
<td>Strategy</td>
</tr>
<tr>
<td>T. Sidthidet</td>
<td>B.Sc.(Kasetsart), M.A.(Thammasat), M.A.(Wat.), Ph.D.(McG.)</td>
<td>General</td>
</tr>
<tr>
<td>B. Smith</td>
<td>B.A., M.A.(Dublin), M.Sc.(Alta.), Ph.D.(Qu.)</td>
<td>Operations Management</td>
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<tr>
<td>G. Vit</td>
<td>B.Com.(McG.), M.B.A.(C'dia), Ph.D.(Brad.)</td>
<td>Strategy and Organization (Part-time)</td>
</tr>
<tr>
<td>C. Westgate</td>
<td>B.A., M.B.A.(McM.)</td>
<td>Organizational Behaviour and Industrial Relations</td>
</tr>
<tr>
<td>G. Zabowski</td>
<td>B.Com., M.B.A.(McG.)</td>
<td>Operations Management</td>
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