Towards the delivery of a national residential energy efficiency programme:

creating the conditions in which we will halve the energy consumed in the UK's homes in 25 years

Christopher Jofeh, 8 February 2016



UK	Canada
Chancellor of the Exchequer	Minister of Finance
Treasury	Department of Finance
National Health Service	Medicare
(NHS)	

What's Next After the Green Deal?

The Need for a New National Domestic Retrofit Programme for the UK

Keynote Address - Lord Deben, Chairman of the Committee on Climate Change





Structure of the talk

- The size of the challenge
- Benefits to the UK
- Creating and maintaining demand at scale
- The main components of a national residential energy efficiency programme
- Creating the right conditions
- Making the business case
- Outline timetable
- Indicative uptake

The size of the challenge



1 The target for 2050

(1) It is the duty of the Secretary of State to ensure that the net UK carbon account for the year 2050 is at least 80% lower than the 1990 baseline.

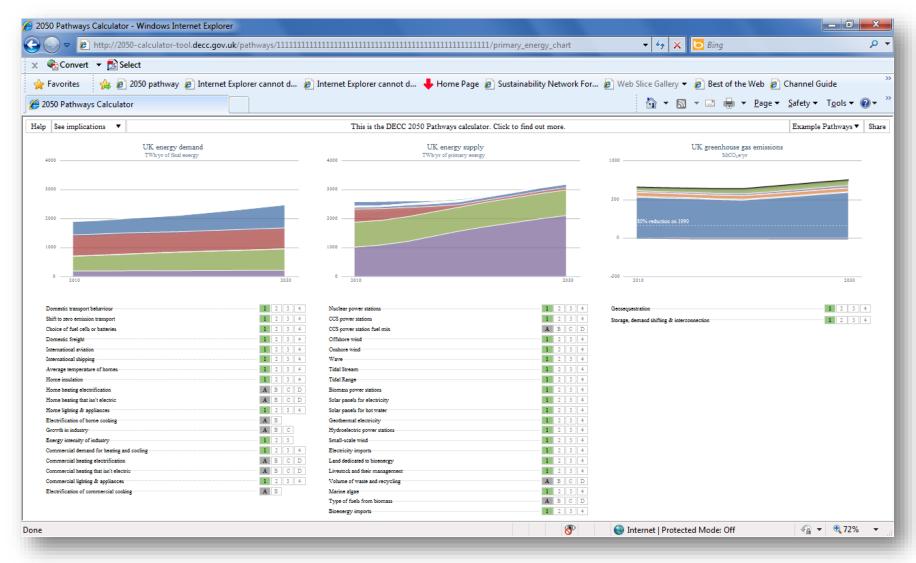


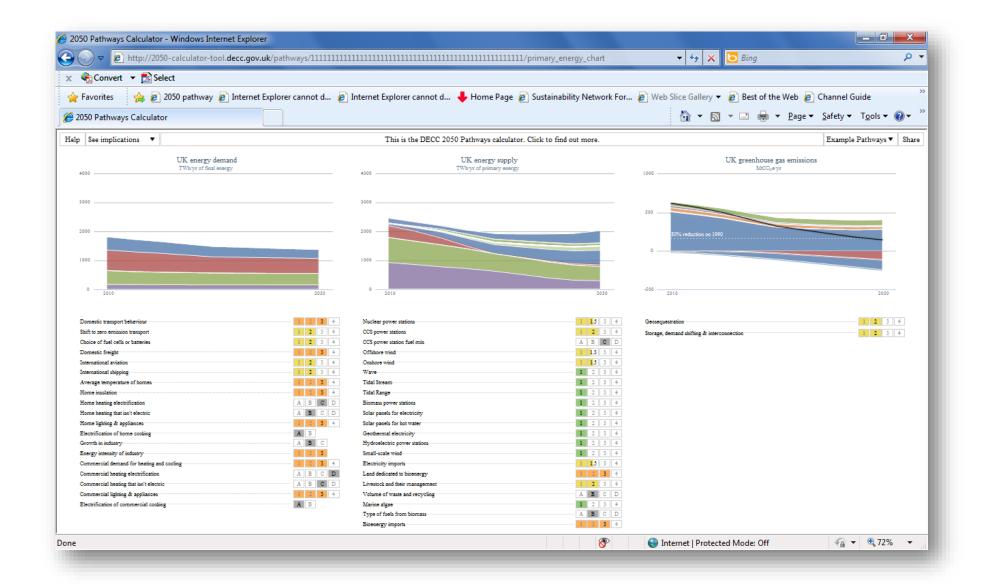
"Current ambition and funding commitments are inadequate for meeting carbon budgets and further funding is likely to be needed to meet the proposed EPC targets."

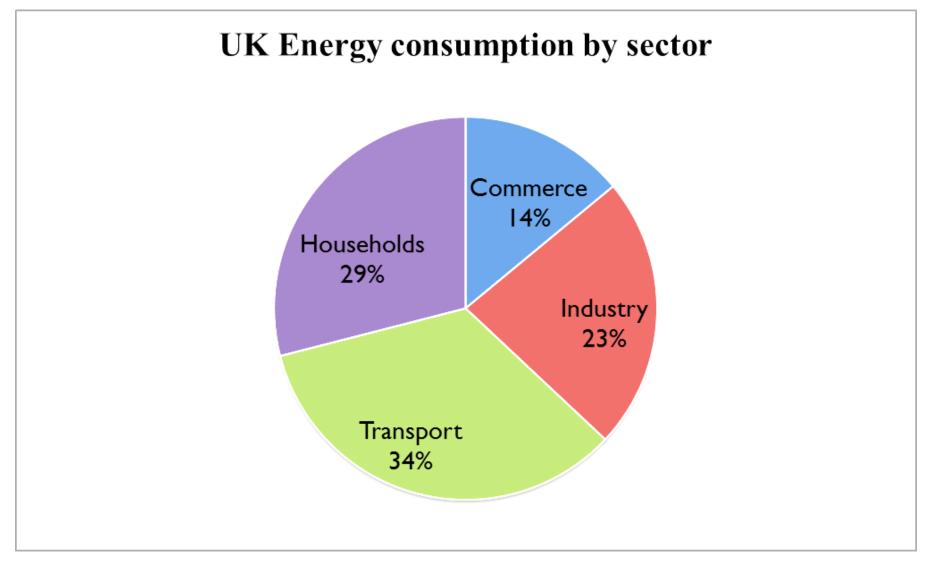
Main recommendation for buildings

"Develop an action plan to address the significant shortfall in low-carbon heat, ensuring a better integration with energy efficiency and fuel poverty."

UK Government - Department of Energy and Climate Change

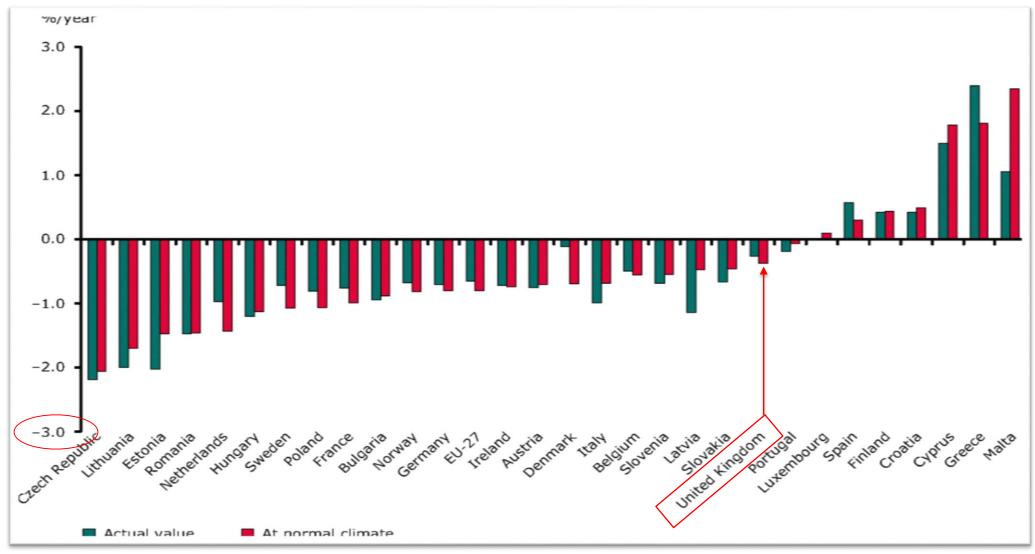






- •Households consume 29% of total energy
- •Average energy consumption per dwelling ~18 000kWh

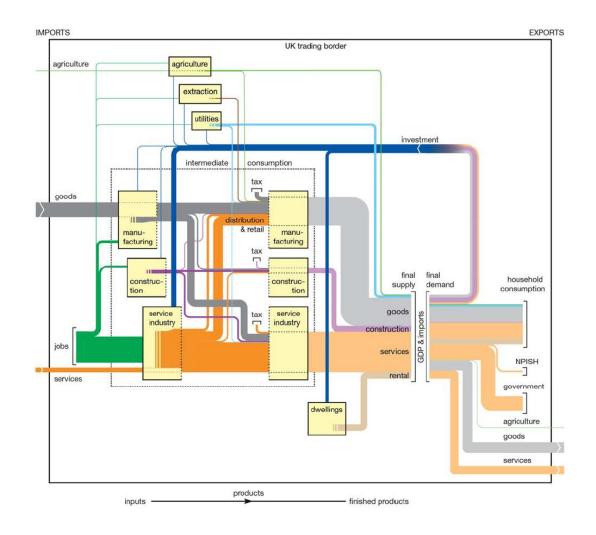
Source: Eurostat



Annual rate of change of energy consumption per dwelling, 1990-2009.

Source: European Environment Agency, 2012

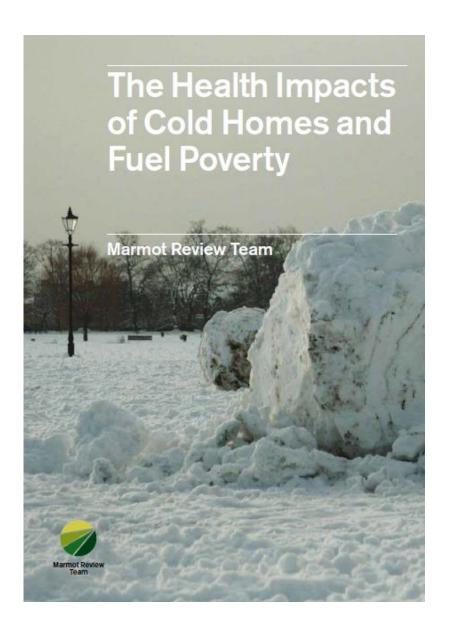
"The 7see model demonstrates that the low-carbon scenario does indeed reduce emissions while maintaining economic growth and, importantly, avoiding any increase in unemployment."



			Tenure of properties in the UK. Source: DCLG, 2014				
					Thousands of	f dwellings	
Year	Owner Occupied	Rented Privately or with a job or business	Rented from Housing Associations	Rented from Local Authorities	Other public sector dwellings	All dwellings	
2012	17,835	4,920	2,747	2,189	75	27,767	

Official fuel poverty estimates for different parts of the UK (multiple sources, 2014)

Nation	Number of households (million)	In fuel poverty (million)	Proportion in fuel poverty
England	22.1	2.39	11%
Scotland	2.37	0.64	27%
Wales	1.30	0.39	30%
Northern Ireland	0.70	0.30	42%
Totals	26.5	3.7	14%







Boilers on PrescriptionThe Gentoo story so far

Paul Burns, Green Futures Manager Gentoo Group









After the Green Deal: Empowering people and places to improve their homes

by Dr Jan Rosenow and Richard Sagar

Britain's current energy efficiency policy has failed. The number of home-owners fitting energy saving measures in their homes has plummeted in recent years and the industries supplying them have suffered low demand and job losses. This needs to change. Energy efficiency is too important to be ignored or botched. In this report we outline the multiple benefits of domestic energy efficiency, the primary problems with the previous approach (the Green Deal), and we propose an ambitious and practical set of recommendations to engage consumers, drive demand and enable consumers to improve the energy efficiency of their homes.

The Benefits of Energy Efficiency

Improving the thermal efficiency of the UK's housing stock has energy efficiency.⁶ multiple benefits. Alongside reducing energy demand, driving down carbon emissions and reducing consumers' energy bills, there are also demonstrable positive impacts to public health strengy Agency (EA) report stated that a few most important found in the Mark is consolided and or admission energy definition of the future is energy efficiency as the most important carbon reduction measure. This is because the chaptest energic is energies were desired, is energied in the most important carbon reduction measure. This is because the chaptest energie is energies were desired. the cheapest energy is energy we don't use. Energy efficiency and reducing energy demand are the most effective and cost efficient means to reduce carbon emissions. The most recent

report from the Intergovernmental Panel on Climate Change (IPCC) also allocates a key role to energy efficiency in all of

Analysis by Ricardo-AFA for the UK Committee on Climate Change also demonstrated that energy efficiency plays a crucial role in UK climate change mitigation. Our homes offer the significant potential for relatively cheap and substantial energy savings, particularly as Britain has one of the leakiest housing stocks in Western Europe.5 In addition, evidence from Public Health England has shown that there are significant potential public health gains from a robust programme of

nto the potential carbon savings offered by energy efficiency Reduction Target (CERT) and its predecessors)."

















Improving the energy efficiency of the UK's housing stock has an important role to play in overcoming the UK's energy and climate change challenges. Moreover, at a time of squeezed household incomes, energy efficiency offers an attractive long-term solution to managing consumer bills.

However, efforts to reap the benefits of retrofitting potential and there remain a range of challenges that must be overcome, including establishing a successor to the Energy Company Obligation that botter delivers for fuel mor bouseholds as an urgent priority, whilst paving the way to a sustainable energy efficiency market.

Energy efficiency is a key part of a long-term

carbon emissions and easing pressure on security of supply. There are also wider advantages including the economic benefit of creating jobs in this sector, and the health benefits that come from living in warmer

Home Improvement Fund (GDHIF), no further funding for the Green Deal Finance Company, and the scrapping of Zero Carbon Homes, there is growing uncertainty around the future of energy efficiency policy Indeed there has been little indication of the manifesto pledge of supporting the delivery of low-cost energy efficiency measures to a million more homes over the course of the parliament. The government recently commissioned a review that will consider some aspects of energy efficiency challenges, but the broader direction for policy remains to be considered, clarified and confirmed

However, in light of recent cuts to the Green Deal

The CBI's January 2015 policy briefing, Effective Policy, Efficient Homes, called for energy efficiency to be

Helping hard working families to reduce their energy bills

Proposals for a national infrastructure programme

September 2015

Summary

Annual home energy consumption is equivalent to all UK gas imports. Despite being such a significant cost to UK plc. UK homes still waste more energy than almost all others in Western European nations. This has national implications; high fuel bills rank as one of householders' biggest concerns over two million fuel poor households remain unable to adequately heat their homes cold homes are estimated to cost the NHS £1.3bn per year, while concerns over energy security. additional energy infrastructure investment and the impact on climate change persist.

This is not to say that progress has been slow. Over the last 8 years domestic gas consumption has fallen by 30% and over the last 3 years domestic electricity use has reduced by 4% through various energy efficiency initiatives. In other words, the UK's domestic gas bills would have been 30% higher had this progress not been made. The challenge is how to continue this downward trajectory for energy demand, by reducing waste across all tenures and at scale, within the context of ensuring the

Past initiatives have focused primarily on heavily subsidising measures. This approach was in response to the dichotomy that householders are very concerned about high energy bills but reluctant to invest in improving the energy efficiency of their home - even though this is economically rational and provides a more comfortable home. There is a market failure

Recognising the national benefits of an energy efficient housing stock, as well as the need for the country to live within its means, energy efficiency should be classified as a national infrastructure priority. A national retrofit programme would have significant economic, environmental and social benefits for the UK. Cambridge Econometrics have modelled the macro economic impacts of a major national investment programme and shown that it would represent 'high value for money' as an infrastructure investment, returning £3.20 in increased GDP and £1.27 in tax revenues per £1 of government investment

This paper proposes a combination of light-touch regulation, low interest loans and carefully targeted grants in order to deliver continued energy demand reduction at the pace required. Together these provide a framework for a national infrastructure programme which can help all UK householders to reduce their energy bills. The proposals need to be considered in the context of current policies to ensure a smooth transition and minimise disruption for the supply chain.

Helping the market to work - addressing the market failure

Householders, and the market generally, are not valuing homes that have lower energy bills. A different mind-set needs to be created if householders are to invest their own money in improving their situation. Different structural demand drivers are needed to encourage action in each housing

For homeowners a SDLT Home Energy Adjustment is proposed to draw attention to the energy performance of a property at the point of sale / purchase coupled with consequential improvement

UK-GBC

Bonfield floats proposals for Green Deal alternative

23 September 2015 | By Yoosof Farah

Options include mass retrofitting of housing association homes and improved mortgage rates

The man leading the government's hunt for policies to replace the Green Deal, Peter Bonfield, is exploring proposals including mass retrofitting of housing association homes and improved mortgage rates for green properties, Building can reveal.

Speaking exclusively to Building, Bonfield said early proposals included rolling out energy efficiency improvements in housing association properties and investigating how mortgage and loan rates can be linked to energy efficiency in homes, with favourable rates for higher energy performance certificate-rated homes.

The Bonfield Review, co-commissioned by energy secretary Amber Rudd and communities secretary Greg Clark in July - was launched to come up with cost-effective energy efficiency schemes to replace the scrapped Green Deal, with an emphasis on consumer-focused ideas.

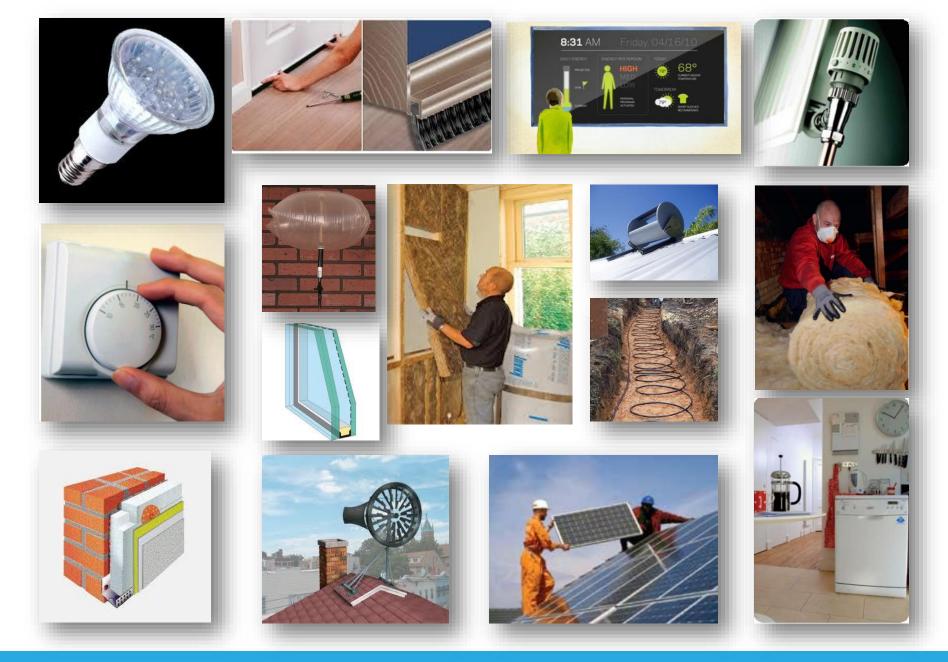
The review has since gathered momentum, with over 150 business leaders from across the energy and retrofit sectors attending a DECC workshop in London this month to submit and discuss ideas.

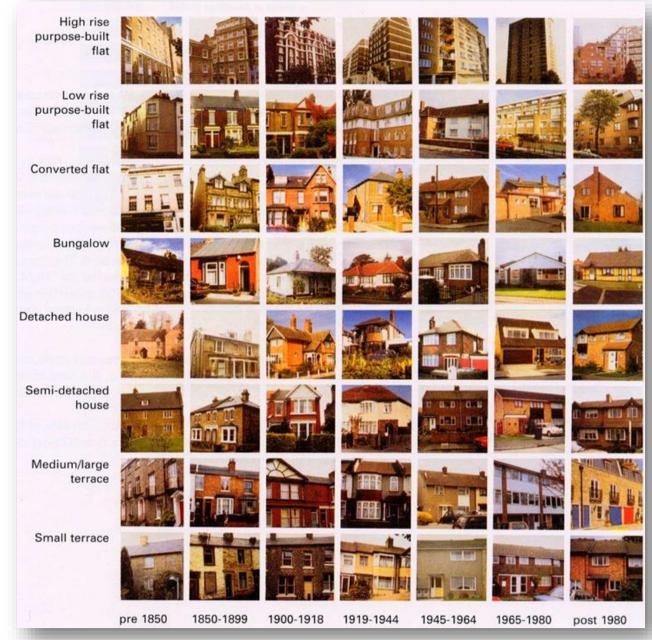
One focus will be insulation, looking at how we can get through to people to get it installed

ResPublica **CBI** Bonfield review



The government commissioned a review by Dr Peter Benfield, BRE Chief Executive, who will consider standards, consumer protection and
the enforcement of energy efficiency schemes.





Source: bre

The benefits to the UK











Multiple benefits of investing in energy efficient renovation of buildings

Impact on Public Finances

Commissioned by Renovate Europe 5 October 2012





Energy efficiency:
An infrastructure priority

September 2015

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Building the Future:

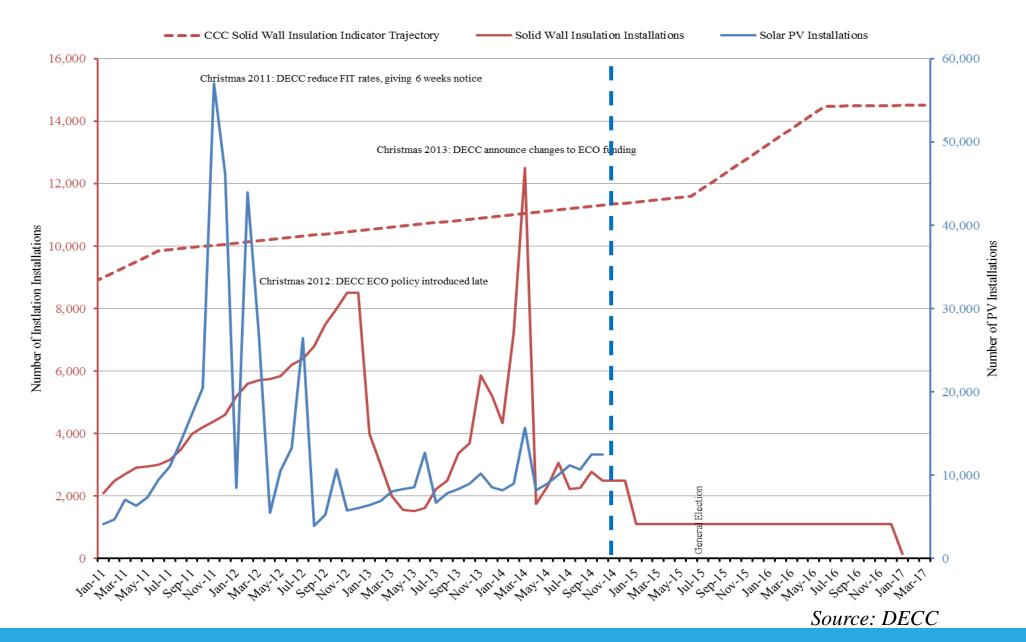
The economic and fiscal impacts of making homes energy efficient

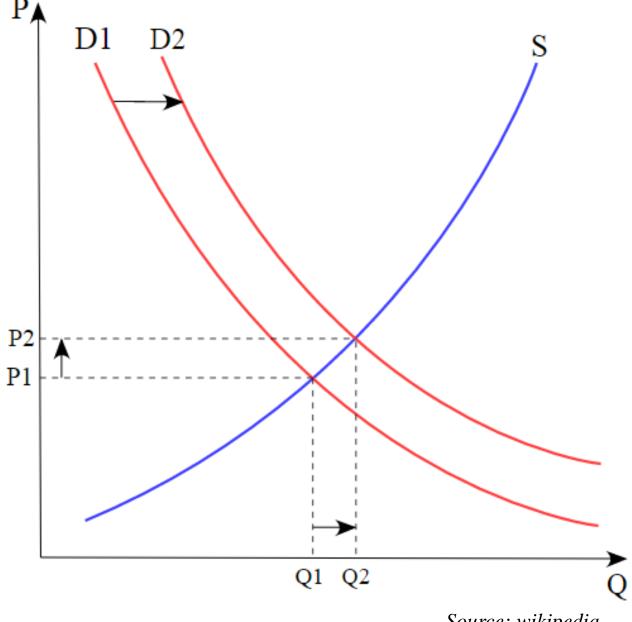


- £3.20 returned through increased GDP per £1 invested by government
- 0.6% relative GDP improvement by 2030, increasing annual GDP in that year by £13.9bn
- £1.25 in tax revenues per £1 of government investment, through increased economic activity, such that the scheme has paid for itself by 2024 and generates net revenue for government thereafter
- 2.27: 1 cost benefit ratio (Value for Money), which would classify this as a "High" Value for Money infrastructure programme
- Increased employment by up to 108,000 net jobs per annum over the period 2020-2030, mostly in the service and construction sectors. These jobs would be spread across every region and constituency of the UK.
- 23.6MtCO₂ reductions per annum by 2030, after accounting for rebound effects. This is
 roughly equivalent to cutting the CO₂ emissions of the UK transport fleet by one third.
- Improved health and reduced healthcare expenditure, due to warmer and more comfortable homes, and improved air quality. For every £1 spent on reducing fuel poverty, a return of 42 pence is expected in NHS savings. ⁵
- A more resilient economy, less at risk of shocks in gas prices, as the economy becomes less reliant on fossil fuels. Investment in energy efficiency in the domestic sector will result in a 26% reduction in imports of natural gas in 2030, worth £2.7bn in that year.

Creating and maintaining demand at scale

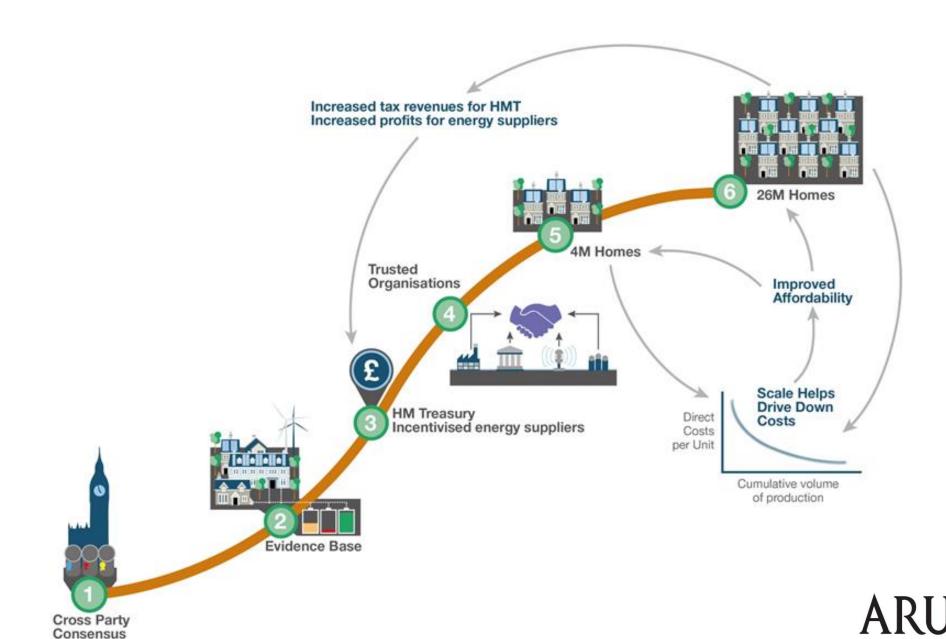
Policy Mechanism	Status
Energy Efficiency Commitment (EEC)	Introduced 2002 Overhauled 2005
	Withdrawn 2008
Carbon Emissions Reduction Target (CERT)	Introduced 2008 Withdrawn 2013
Community Energy Saving Programme (CESP).	Introduced 2009 Withdrawn 2012
The Green Deal	Introduced October 2012 Withdrawn July 2015
Energy Company Obligation (ECO)	Introduced January 2013 Now under review, future currently unclear.



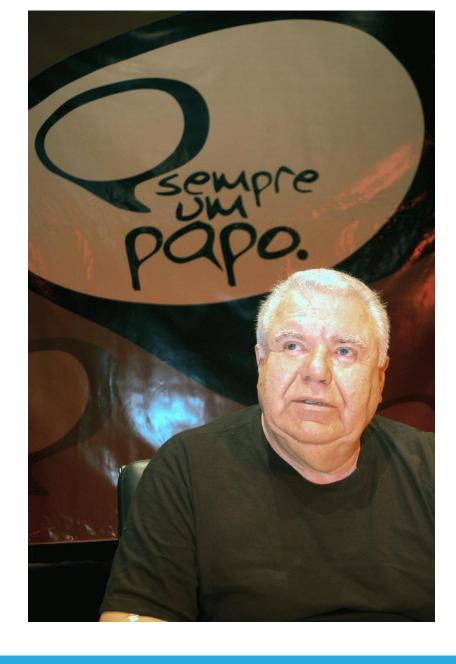


The main components of a national residential energy efficiency programme

The Delivery of a National Residential Retrofit Programme



By 2045 the energy consumed in the UK's homes will be halved Create and maintain demand at scale Learn and disseminate lessons from Create appropriate governance framework research and experience Begin with a publically-funded Build on what devolved Learn & apply lessons from scheme for homes in social administrations, local authorities, relevant projects such as ownership and fuel poverty registered social landlords and London 2012, Crossrail, the Attract private sector investment private landlords have achieved digital switchover, smart Design around homeowners to already meters and North Sea gas create market pull Draw out knowledge & insights conversion from the data that exists Build on existing communities & networks Identify gaps in knowledge and undertake research to fill gaps Carry out pilots to test ideas





Creating the right conditions

Creating the right conditions

- Build on what we have achieved already, and on what is underway
- Use the data we have gathered
- Build on existing networks
- Industry needs to apply the principles of lean manufacturing and mass customization to retrofit
- Make the right funding available
- Design around the customers to create market pull



Devolved administrations

Wales Arbed and Nest

Scotland Home Energy Efficiency Programmes for Scotland (HEEPS)

Northern Ireland The Affordable Warmth Scheme

Housing Associations

Affinity Sutton

Charter Homes

Fusion21

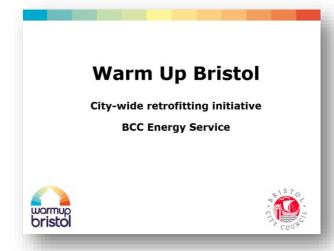
Gentoo

HHP

Melin Homes

Poplar Harca

etc., etc.



Local Authorities

Birmingham Energy Savers

Glasgow Energy Efficiency Loan Scheme EELS

Greater London Authority Retrofit Toolkit

Islington Council fuel poverty initiative SHINE

Leeds City Region Better Homes Yorkshire (Barnsley, Bradford, Calderdale, Craven, Harrogate, Kirklees, Leeds, Selby, York)

Sussex Energy Saving Partnership

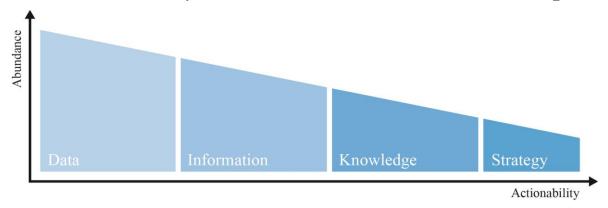
Warm Homes **Oldham**

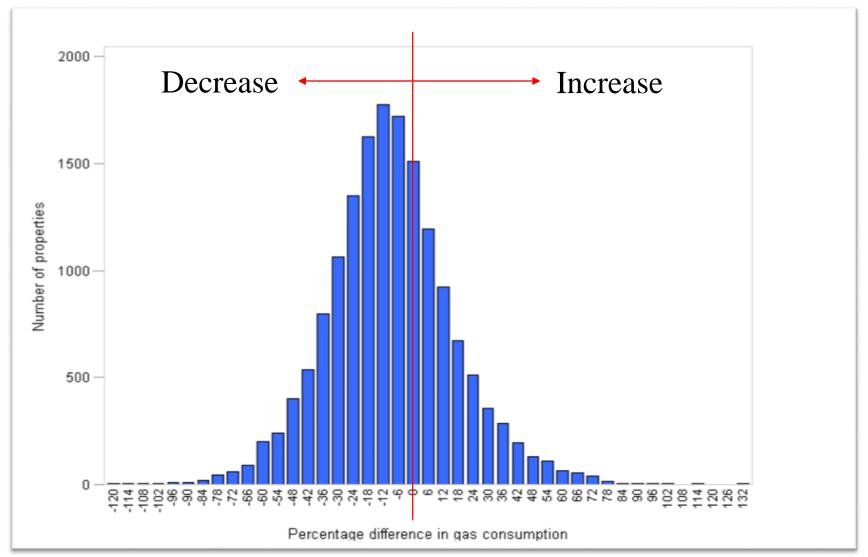
Warm Up **Bristol**

Warm Up **North** (Darlington, Durham, Gateshead, Hartlepool, Newcastle, Northumberland, Redcar and Cleveland, South Tyneside and Sunderland) etc., etc.

- 1. Homes Energy Efficiency Database (HEED)
- 2. National Energy Efficiency Data-framework (NEED)
- 3. DECC and ONS: statistics covering energy, climate change, energy efficiency, fuel poverty and related areas.
- 4. The Energy Saving Trust: Home Analytics
- 5. The energy suppliers' meter point gas and electricity data.
- 6. English Housing Survey
- 7. Scottish House Condition Survey
- 8. Welsh House Condition Survey
- 9. Northern Ireland House Condition Survey

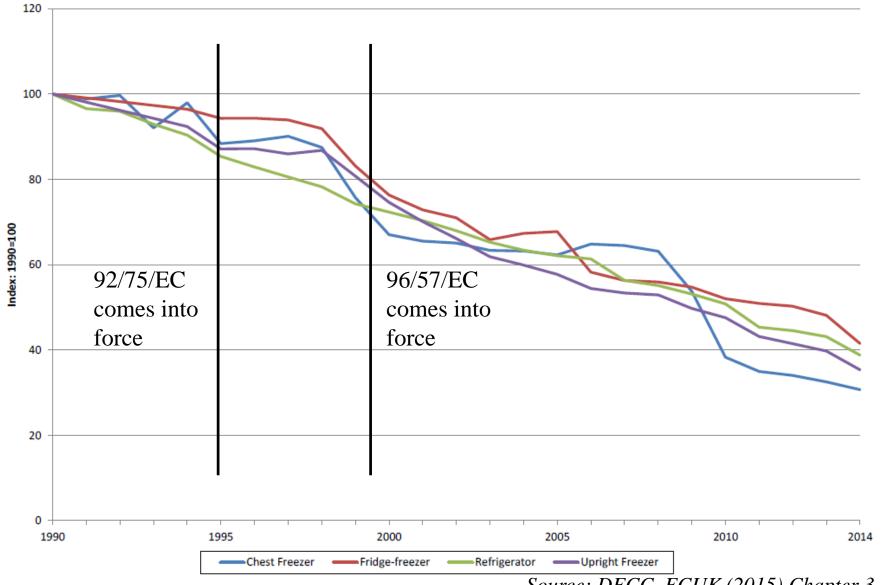
- 10. Valuation Office Agency council tax data
- 11. Census data
- 12. Benefits data
- 13. Local authority housing stock models
- 14. Housing association asset databases
- 15. Private landlord asset databases
- 16. Ordnance survey data
- 17. Calnea's residential transaction prices dataset
- 18. Landmark's Domestic EPC Register
- 19. Data on the outcomes of retrofit projects, such as the Embed project which holds data from Innovate UK's *Retrofit for the future* initiative.
- 20. NHS data on hospital admissions



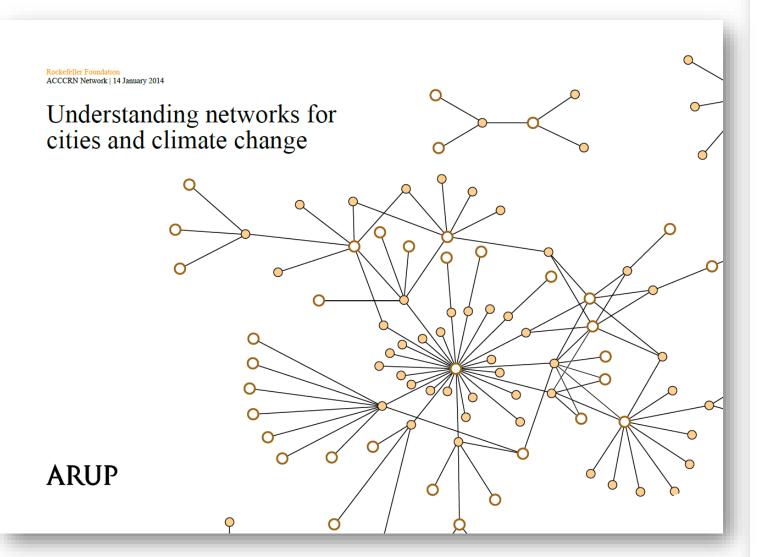


Distribution of savings for properties having cavity wall insulation installed in 2010. *Source:*. DECC, 2013

Chart 6 Average energy consumption of new cold appliances, UK (1990 to 2014)



Source: DECC, ECUK (2015) Chapter 3



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Balancing act: Government roles in an energy conservation network

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ABSTRACT

Government-led interorganizational alliance networks present a sensible opportunity to overcome many societal challenges through collaborative governance. In particular, few researchers have studied alliance networks in the field of energy conservation in commercial buildings-a sector with unique barriers to greater diffusion of innovative cost-saving strategies. We applied an analytic inductive case-based method and social network analysis to study one particular alliance network: the United States Commercial Building Energy Alliances representing interests from retail, commercial real estate, and healthcare sectors. This alliance network was initiated by the United States Department of Energy, with assistance from several federally funded research laboratories in the United States, to promote the diffusion of knowledge and ultimately encourage greater deployment of energy efficiency and clean energy strategies in commercial buildings. We draw upon interview data from 28 cases of private, non-profit, and governmental organizations and complete network data from the alliance participants. We honed in on eight focal cases of governmental organizations to provide insight on how the four forms of energy and environmental data, information, and knowledge shared within an alliance network address the challenge of a vastly underutilized energy resource, namely conservation. Further, we identify and discuss the public's four roles-Commissioner, Interpreter, Marketer, and User-in providing balance to the diffusion of both private and public goods in a network.

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So be sure when you step, Step with care and great tact. And remember that life's A Great Balancing Act. And will you succeed? Yes! You will, indeed! (98 and 3/4 percent guaranteed) Kid, you'll move mountains.

- Dr. Seuss, Oh, The Places You'll Go!

1. Introduction

Since the late 1970s, interorganizational networks or alliance networks have emerged as a governance strategy to diffuse both public and private goods in areas too complex for a single organization to handle on its own (OToole, 1997; Provan and Lemaire, 2012). In this study, we analyze such an alliance network intent on the diffusion of knowledge for the greater adoption of innovations related to energy efficiency and renewable energy strategies in commercial buildings. Where market instruments and regulatory pressure have shown inconsistent and often disappointing outcomes in promoting energy conservation in buildings, alliance

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networks provide a sensible, collaborative cross-sector approach to overcome the barriers to greater adoption. Interorganizational networks-comprised of federally funded research laboratories, private firms, government entities, and trade associations-provide a platform to leverage stakeholders, collectively strategize, share best practices, validate new technologies, promote (and share) publicly-funded research, and develop new technologies. While the coupling of private industry with government-funded research in a network form presents a promising opportunity for industry transformation through the "sharing of organizational knowledge" (Aldrich and Ruef, 2006), research on interorganizational networks for energy conservation is surprisingly sparse (O'Hynn and Wanna, 2011; Poocharoen and Sovacool, 2012). Even less research exists on the multiple roles that governments are capable of assuming in the network governance form. This paper addresses two main questions: (1) What forms of public and private goods are developed and diffused within alliance networks; and (2) What is (are) the role(s) of government in the provision of both private and public goods within cross-sector alliance networks? We examine these questions by arguing that energy conservation includes elements of both public and private goods and by observing the context of a U.S. network focusing on the energy efficiency of commercial

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An Economy That Works	Electrical Contractors' Association	National Energy Action				
Association for Environment Conscious Building	Ellen MacArthur Foundation	National Energy Foundation				
Association of Plumbing and Heating Contractors	Energy Bill Revolution	National Housing Federation				
Association for the Conservation of Energy	Energy Efficiency Financial Institutions Group	National Insulation Association				
BioRegional	Energy Saving Trust	Northern Ireland Local Government Association				
British Energy Efficiency Federation	Energy Services and Technology Association	Open Data Institute				
C40 Cities Private Sector Building Energy	EnR European Energy Network	RCUK Centre for Energy Epidemiology				
Efficiency Network	Environmental Change Institute, Oxford	Research Councils UK				
Carbon Trust SME Network	EU Fuel Poverty Network	Renewable Energy Association				
Cavity Insulation Guarantee Agency	European Council for an Energy Efficient Economy	ResPublica				
CBI	Federation of Master Builders	Rotary International				
Centre for Refurbishment Excellence	Forum for the Built Environment	Rural Services Network				
Centre for Sustainable Energy	Friends of the Earth	Scottish Fuel Poverty Forum				
Circular Economy Network	Glass & Glazing Federation	Sustainable Energy Association				
Citizens Advice Bureau	Global Action Plan	Sustainable Homes Index for Tomorrow (SHIFT)				
Climate Action Network Europe	Green Alliance	Transition Towns				
Climate Outreach & Information Network	Greenpeace	UK Contractors Group				
Conservative Environment Network	Homes for Scotland	UK Green Building Council				
Construction Industry Professional Institutions	Housing Plus Academy	UK Public Health Association: Health Housing and				
Construction Industry Training Board (CITB)	Institute for Sustainability	Fuel Poverty Forum				
Construction Products Association	Investor Confidence Project Europe	University of Salford				
Convention of Scottish Local Authorities	Knowledge Transfer Network	Welsh Local Government Association				
Core Cities	Local Energy	WWF-UK				
Cynnal Cymru – Sustain Wales	Local Government Association	Zero Carbon Hub				
District Councils' Network	Local Partnerships					



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Unseen influence—The role of low carbon retrofit advisers and installers in the adoption and use of domestic energy technology



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HIGHLIGHTS

- Five UK schemes to promote domestic energy technology are examined.
- · Advisers and installers influence the impact of energy technology.
- · Micro-enterprises dominate low carbon retrofit.
- Low carbon retrofit installers are beyond the reach of current policy.
- · A framework for investigating in staller competence is proposed.

ARTICLE INFO

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Keywords: Technology diffusion Intermediaries ABSTRACT

Reduring climate changing emissions associated with residential property continues to be a significant challenge. Five case studies of different domestic energy technology schemes in England highlight the influence of advisers and installers in householders' decisions to adopt low carbon technologies. Many of these advisers and installers are micro-enterprises working in connected groups in particular geographic reases. Such micro-enterprises form a large part of the construction sector, but despite the number of enterprises and the potential impact of changes in the behaviour of the sole traders and small firms, there appears to be little policy that specific fally targets this group.

Data from these case studies is presented and organised into a typological framework, in order to illustrate the range of ways in which the impact of advisers and installers can be modified. Two of the six factors in the typological framework relate to the motivation of installers themselves and how their work is perceived by their clients. By examining these factors in particular, this paper makes a novel contribution to understanding the factors that influence the take up and use of domestic energy technologies, leading to the possibility of new policy options or interventions.

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1. Introduction

In the ongoing challenge to mitigate climate change, tackling carbon emissions associated with buildings remains important. While new buildings can be designed and constructed to ensure lower levels of energy demand and associated emissions, existing buildings must undergo technological retrofit. The ideal opportunity for retrofit is at a point where there is a change in the building's function, a change of occupant or a change of lifestyle or routine (Schäfer et al., 2012). In developed countries, where rates of new build are low compared to the stock of existing buildings,

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http://dx.doi.org/10.1016/j.enpol.2014.06.013 0301-4215/0.2014 Elsevier Ltd. All rights reserved. retrofitting buildings is a major element of achieving carbon reduction targets. In the UK, it is estimated that approximately 75-80% of the UK's 2050 building stock almady exists (SDC, 2006). Within the total building stock, domestic (homes) and nondomestic properties demand different interventions. UK homes accounted for 25% of UK emissions and 40% of energy use in 2009 (DECC, 2011), so focussing on residential property alone could still offer a significant contribution to meeting carbon reduction targets.

This paper arises from research Ecussing on how technology can reduce domestic emissions when part of a retrofit project. There are three ways in which domestic technology might make a contribution: curtailing energy use, improving energy efficiency (Gardner and Stem, 2002) or increasing microgeneration. Energy efficiency can be improved by deploying technologies, such as insulation, which reduce energy losses, or by improving energy



Power

The key
to unlocking
low carbon retrofit
in private housing

Catrin Maby & Alice Owen September 2015







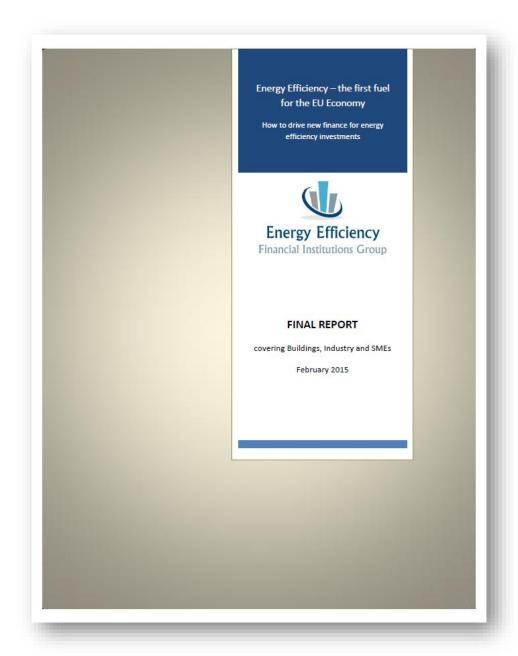




Key principles

- Stimulate demand by creating value for the homeowner
- Stimulate demand by providing competitive and affordable finance
- Seek to *blend public funds with private sector investment* to address the risks and achieve the scale of financing needed.
- Engage with mortgage lenders
- *Minimise the financial burden* to the consumer and to Government.
- A main driver for housing retrofit is *sustained or improved asset values*.





"Residential buildings....often have economically attractive energy efficiency investment returns, yet this market segment is highly fragmented and requires a successful and low cost retail distribution strategy to engage at scale."

Top Demand and Supply Driver of Energy Efficiency Investment: Standardisation

- Clear Business Case
- Increased Investor Confidence & Change in Risk Perception
- Transaction costs / simplicity
- Measurement, Reporting & Verification (MRV) and Quality Assurance

Impact of the lack of standardization

Governments

- High programme costs
- Lack of quality data
- Unsustainable public funding

Investors and Owners

- High diligence costs
- Project size is too small
- Can't build a project pipeline

Developers

- Hard to communicate project risk
- Difficulty accessing financing
- High transaction costs







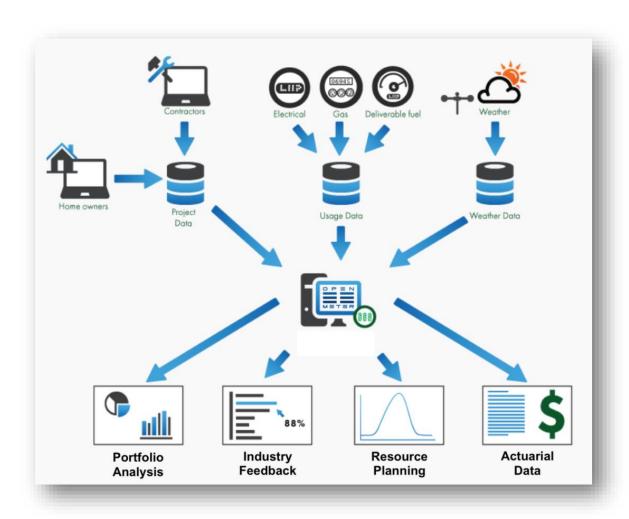
- Standards should be developed for each element in the energy efficiency investment process
- These standards should be open source and establish a common vocabulary and shared knowledge across Europe.





• Provide **open source** tools and resources to help all energy efficiency market participants to improve renovation project performance and investment attractiveness











To retrofit the UK's housing stock at scale, consumers need to be at the heart of the domestic energy efficiency agenda. Consumers need to be engaged at the right time, with a range of incentives and appropriate regulations that can underpin an effective and sustainable market for the benefit of both households and industry.

However, despite previous efforts to drive the take up of energy efficiency measures, consumers are yet to reap the multiple benefits of energy efficiency as policies have fallen short of expectations. In light of recent policy announcements on the Green Deal and zero carbon homes, business is experiencing significant uncertainty around the long-term future of Energy efficiency also has an important role to policy in this area. To fix this, business wants to see a refreshed policy framework that drives consumer

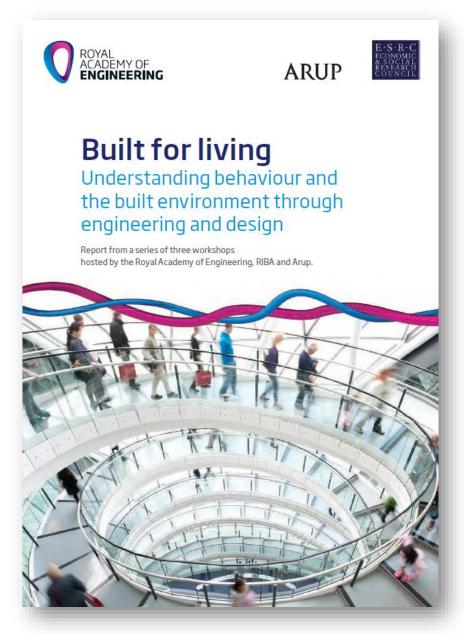
A strong domestic energy efficiency market is a key part of the solution to our energy and climate change challenges

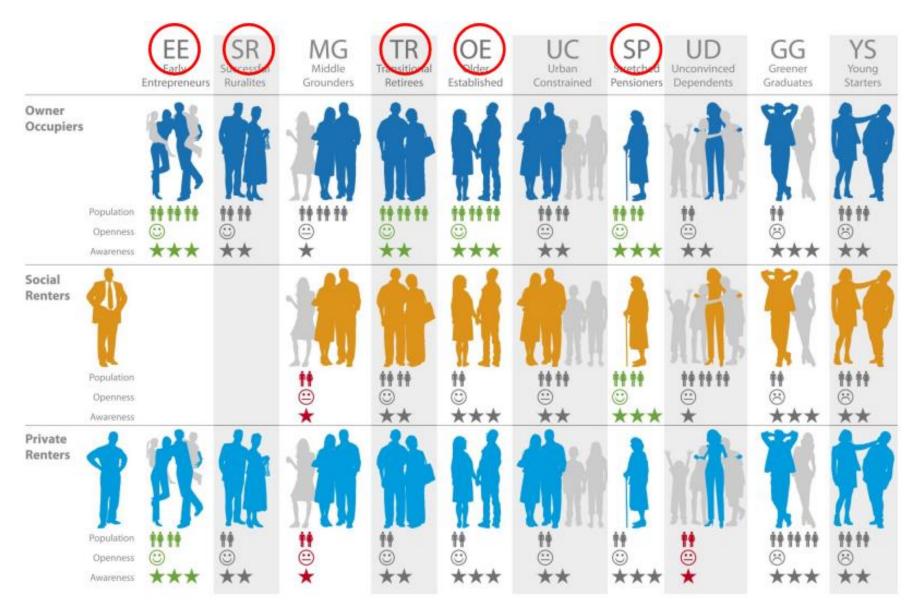
Energy efficient houses use less energy, emit fewer carbon emissions, and save people money on their energy bills. Given that domestic buildings account for 19% of the UK's carbon emissions1 and 27% of the UK's total energy consumption,2 there is a clear link between more efficient homes, and the energy and climate change challenges we face.

Moreover in the context of the current and important focus on affordability, energy efficiency offers a long-term solution to managing energy bills, which account for 5% of a household's expenditure, on average.3 For some households, however, this figure

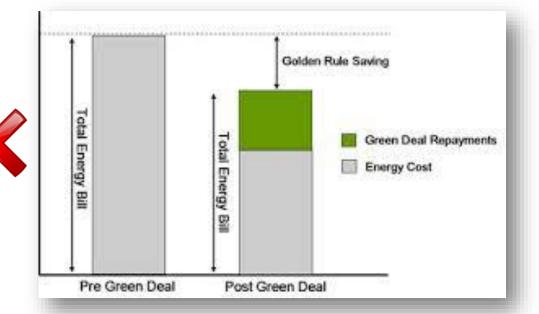
play economically. The 2013 CBI report Shining a light estimated that making UK businesses and households more energy efficient could contribute to a 1% boost in GDP and support a domestic market for products and services worth £17.6bn.4

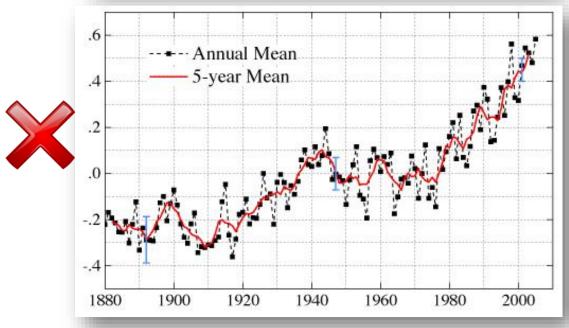
Given these benefits, making our homes more energy efficient should be an attractive prospect for government, business and consumers. But today, the UK's housing stock remains one of the draughtiest in Europe. With 17.9 million homes with an Energy Performance Certificate (EPC) rating below 'C' in England alone, we have not yet broken the back of the energy efficiency challenge.5

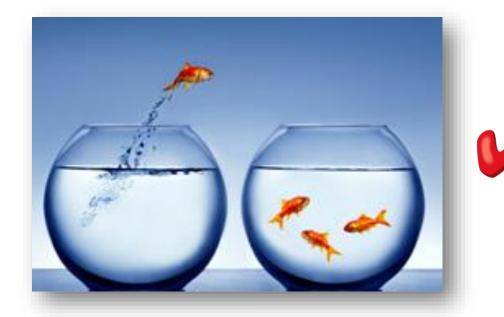


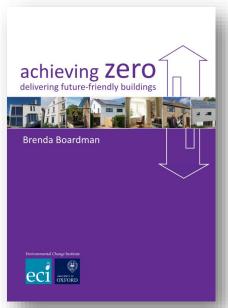


Source: Energy Technologies Institute



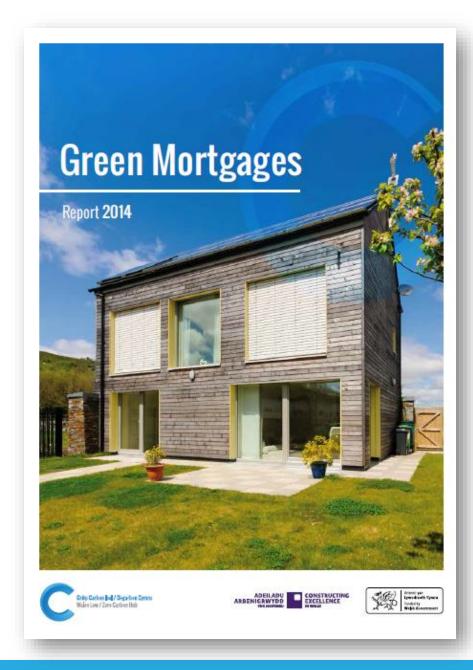


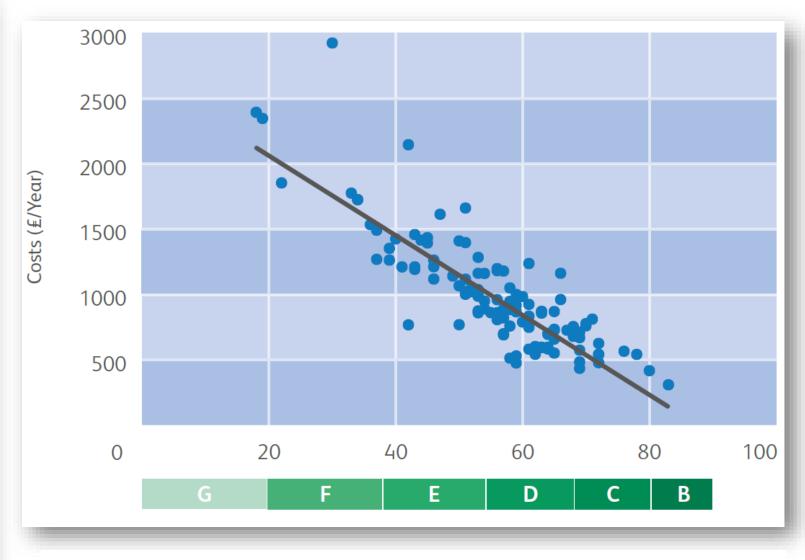




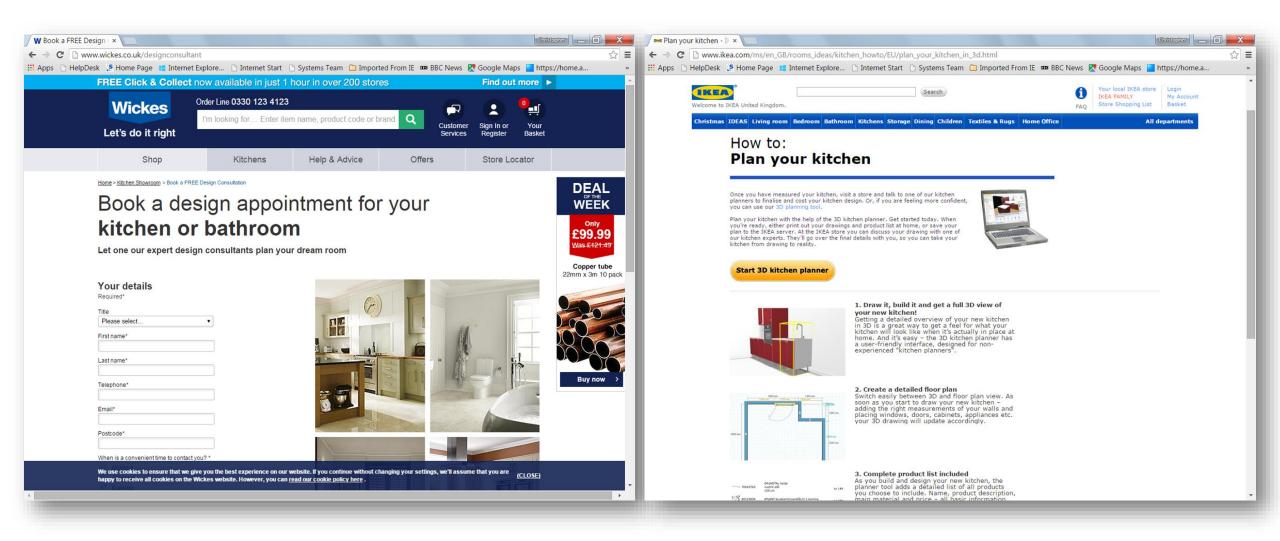
"It is an essential component of the strategy that energy-efficient buildings become worth more than energy-inefficient ones."







Relationship between EPC and <u>total</u> annual energy spend (all fuels and all property types)



Making the business case to Treasury



THE GREEN BOOK

Appraisal and Evaluation in Central Government

Note explaining changes made to the Green Book in July 2011:

This is the 2003 edition of the Green Book. However, pages 57-58, which deal with the valuation of non-market goods have been updated alongside the release of a Green Book discussion paper on this subject - Fujiwara and Campbell (2011), Valuation Techniques for Social Cost Benefit Analysis: Stated Preference Revealed Preference and Subjective Well-Being

The changed text on pages 57-58 has been highlighted in red within this updated document. Because of the changes there is some duplication of paragraph numbers, and there is some change to the sequence of footnotes in this section

Treasury Guidance

LONDON:TSO

PUBLIC SECTOR BUSINESS CASES USING THE FIVE CASE MODEL

GREEN BOOK SUPPLEMENTARY GUIDANCE ON

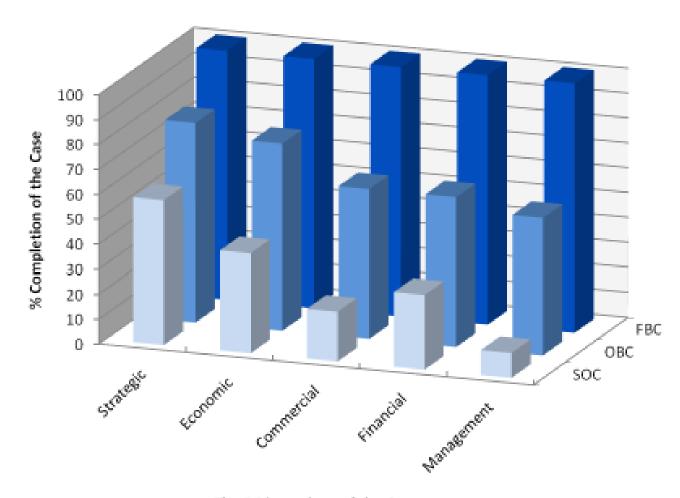
DELIVERING PUBLIC VALUE FROM SPENDING **PROPOSALS**

Four steps

- 1. Strategic Outline Programme (SOP)
- 2. Strategic Outline Case (SOC)
- 3. Outline Business Case (OBC)
- 4. Full Business Case (FBC).

Five cases

- 1. Strategic case
- 2. Economic case
- 3. Commercial
- 4. Financial
- 5. Management case



The 5 Dimensions of the Case

Outline programme

	Q2 2016	Q3 2016	Q4 2016	Q1 2017	Q2 2017	Q3 2017	Q4 2017	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020
Business case	Strateg	ic Outl	ne Cas	e	Outline	Busine	ss Case	2	Full Bu	siness (Case					
Treasury go/no go decision					l											
Research conferences																
Research programme, including field trials																
Create an enabling planning environment																
Identify existing networks & associations																
Strengthen & coordinate networks & associations																
Identify and share best practice																
ECO post March 2017																
Design & create governance framework																
Legislate & regulate																
National programme begins																

ARUP

Towards the delivery of a national residential energy efficiency programme

Creating the conditions which will enable us to halve the energy consumed in all our homes in 25 years

January 2016





Thank you